12 joint marketing agreements with tour operators

**Author of the initiative** in signed agreements considering new routes/connections

**Accessibility Toolkit & VAE map** 

Great external evaluation by Oxford research

## **VAEII**

Tourism statistics showing 2017 is going to be a great year for all VAE countries

10 % more registered overnights in VAE area in one year

20 % more passengers in one year to Finnish Lapland

Partnership agreements

267 new travel packages and 78 cross-border packages

Tour operator sales targets reached

10 Arctic themes

15-60 VAE companies used in new travel packages per TO

**R&D** activities carried out and the results dealt

Arctic Award winner 2017

**Meetings &** events according to the schedule and feedback collected

14 % more registered overnights by target markets in one year

JOIQU





THE SUCCESS OF VAE

Erika Artell 10.1.2018