

Bone Innovation Summit February 13<sup>th</sup> and 14<sup>th</sup>, 2019

# **Company Profile**





# YOUR DEVELOPMENT PARTNER FOR TRAUMA, SPINE AND ORTHOPAEDICS.

#### **Bluewater Medical is**

- A German-Swedish, international-acting, medical device company.
- Specialized in product development for trauma and spine applications.
- Developing own product ideas for fractures within the elderly population.
- Product development for companies and surgeons; inventors for the implementation of their product ideas.
- Consulting in innovation & portfolio management; from idea assessment through to feasibility studies and up to the introduction of serial production.

## Get results faster



Ranging from individual start-ups to multinational organizations. We assist in the development of ideas and products for future growth.











# Customers













# Own product ideas





US 7,648,508 B2

**Bone Plating** 



US 8,142,485 B2

**Bone Plating** 

#### **REFERENCES & PATENTS**

Since its foundation in 2014 Bluewater Medical has submitted a number of patent applications.

Here we disclose the recently published documents.

1,008 B2

npression hole ir o be flexible in t out the need of tl



#### FLEXIBLE SCREWDRIVER

Bluewater Medical has developed and successfully tested a novel solution that significantly improves upon the state of the art.

Read more



#### **OSTEOSYNTHESIS IMPLANT**

This application relates to a new manufacturing method with the goal to significantly reduce the manufacturing costs.

Read more

ry special featurell as protection



**External Fixation** 

#### Fixation Clamp

Fixation Clamp further improved. I can clamp multiple diameters on each side of the clamp, and to facilitate the cleaning process it can be dismantled without tools.

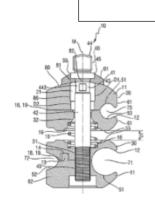


US 7,763,022 B2

Intramedullary Nailing

#### Locking Nail For Treating Fractures Of The Proxir

A special geometry around the inlet opening for the that reduces the stress in that region which allows the outer diameter but reaching equal fatigue strengths same time.



# **Northopedics & Bluewater**



### What is Northopedics

- It is a cluster of companies and institutions
- It is not a source for funding, but for support

### **Bluewater Experience**

- Support in the search for public funding
- Local grant application (BFEI) at WTSH
- Crossloc Fracture Fixation
- CFR Reamer Shaft

## **Distal Radius Fractures**



#### State of the Art

- Most common fracture
- 50% instrumented
- Nearly 100 % volar or dorsal plates
- 23 A2, A3 and B1
- 2/3rd of the instrumented fractures
- More than 150 different distal radius plates

#### **However**

- Substantial number of complications
- 5% tendon complications
- Expensive
- Invasive



Distal radius fractures (DRF) account for around one third of all fractures in the elderly with an incidence rate of 190-200 per 100,000 person-years [1,2]. The high incidence is reflected in the lifetime risk of acquiring a DRF of 15% for women and 2% for men [3,4].



Complications of volar locking plating of distal radius fractures in 576 patients with 3.2 years follow-up

Rikke Thorninger<sup>a,\*</sup>, Mette Lund Madsen<sup>a</sup>, Daniel Wæver<sup>a,b</sup>, Lars Carl Borris<sup>b</sup>, Jan Hendrik Duedal Rölfing<sup>b</sup>

## Crossloc

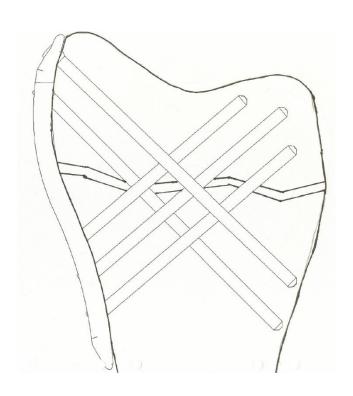


### **Objective**

- Fracture Fixation System for distal radius fractures
- Tailored to simple extra-articular fractures
- Target cost saving compared to volar locking plates
- Simpler and faster surgical approach
- Potential for less complications

#### How

- Screws passing the fracture site creating an internal raft
- Small radial locking plate prevents screw backing out
- Less invasive approach
- Less hardware



# **Crossloc - Design**



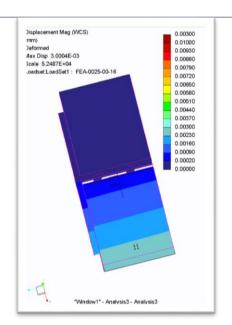
### **FEA Analysis**

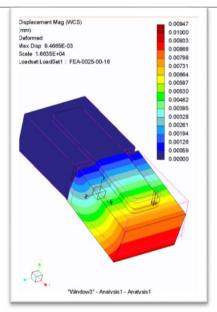
#### **Result:**

The deformation is reduced by a factor of 3 compared to volar plates.

The volume is reduced by a factor of 2 compared to a volar plate.

Potential for additive manufacturing.









**Volar Distal Radius Plate, (Acumed)** 

# **Crossloc – Surgical Technique**

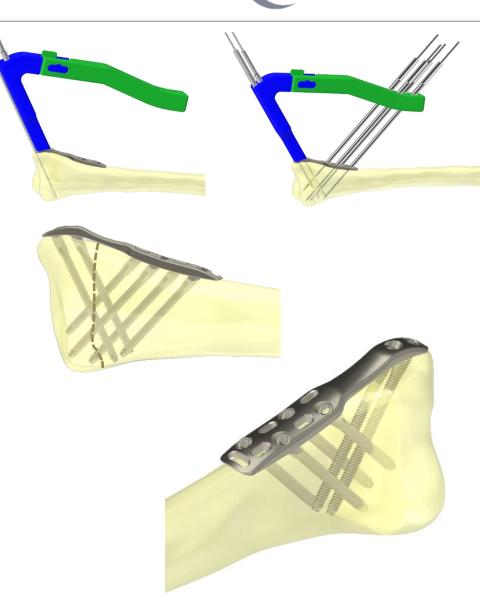


### **Technique**

- The plate is assembled to a handle / targeter
- Placed on the bone
- Temporary fixation with K-Wires
- Verify the position
- Successive replacement by locking screws

### **Challenges**

- Screw position
- Plate position and profile



# Crossloc – What's "northopeadic" about it?



# Development: Bluewater Medical GmbH, Kiel

Haugesund

Stavanger

**Consulting Surgeons:** 

Prof. Dr. Florian Krug, Hamburg

Prof. Dr. Anders Jönsson, Gothenburg

Prof. Dr. Lars Adolfsson, Linköping

Dr. Rikke Thorninger, Randers

Prof. Dr. Lars Borris, Aarhus

ManufacturingNorth Sea

Kreyenberg GmbH, Norderstedt

Medizin Mechanik Nord, Kiel

Element 22 GmbH, Kiel

**Regulatory & Distribution** 

**Swemac Orthopeadics, Linköping** 

**Copenhagen and Oslo** 

