International Policy in Overijssel

GO4EXPORT & MORE





Competencies of the Province

- Sustainable spatial development, including water management.
- Environment, energy and climate
- Vital countryside
- Regional accessibility and regional public transport
- Regional economy
- Cultural infrastructure and preservation
- Quality of public administration





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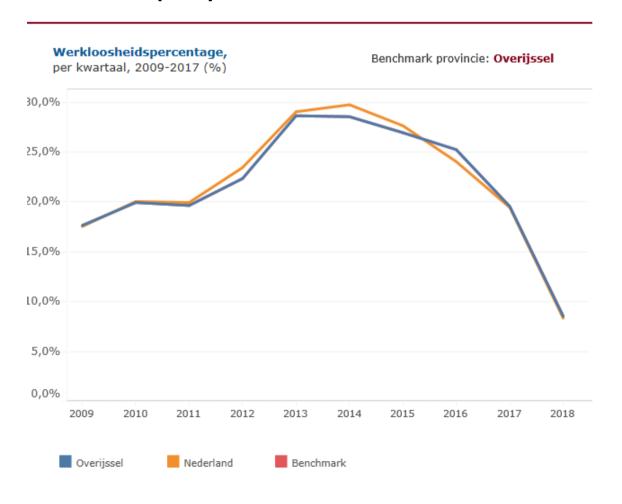


- Main economic sectors:
 - Manufacturing, Lifesciences & Health, Agro-Food, Trade
- GDP of 40 billion euros
 - 5,5 percent of Dutch economy
- Economic growth 3,4%
 - 3,2% nationally





Unemployment







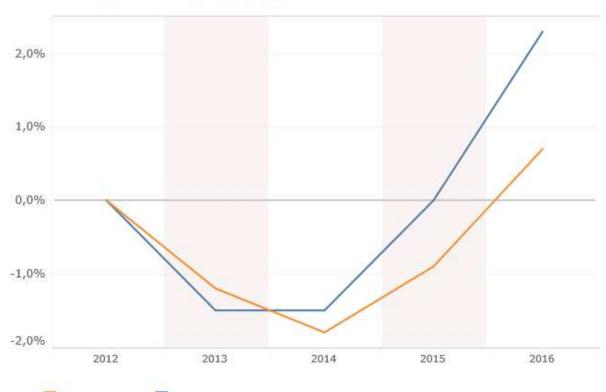
Employment SME's

Overijssel

Ontwikkeling aantal werkzame personen in het MKB,

2012-2016 (%, ten opzichte van 2012)

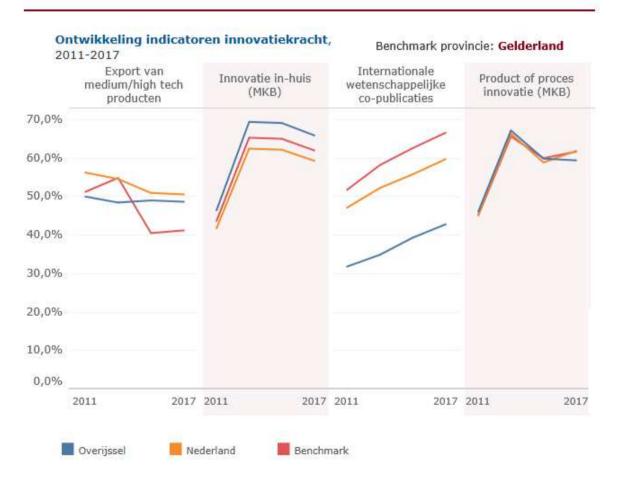
Nederland







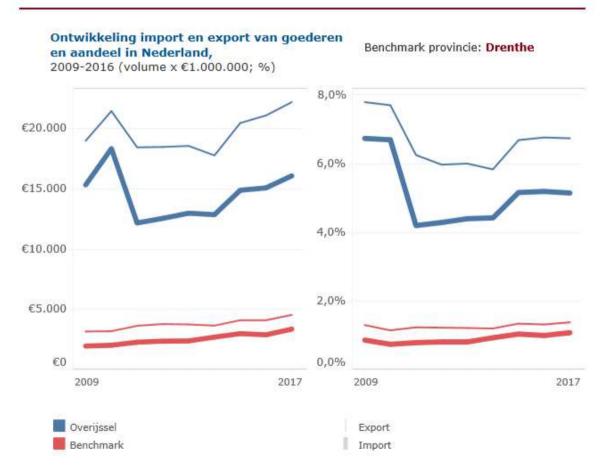
Innovation among SME's







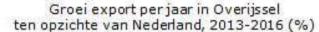
Export Volume

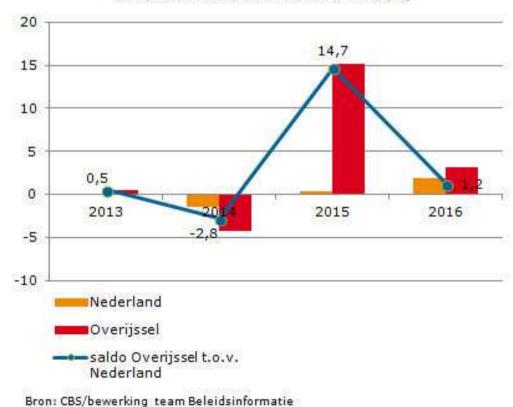






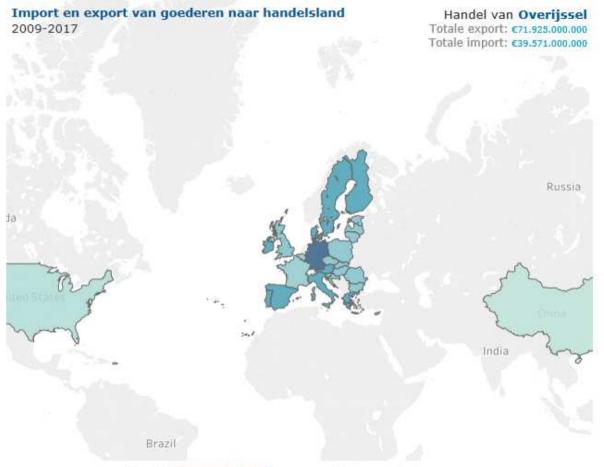
Export Growth











Rest van de wereld Export: €5.417.000.000 (24% van totaal) Import: €3.302.000.000 (21% van totaal)

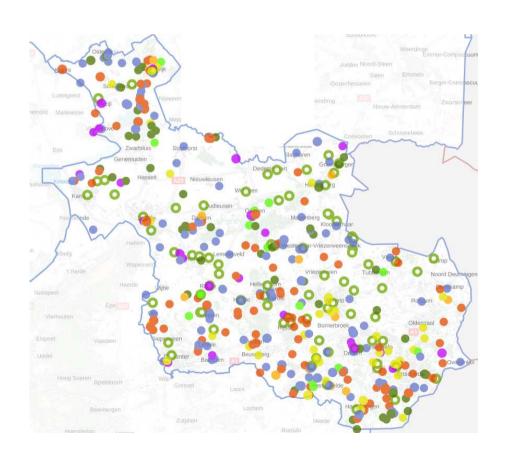
Onbekend Export: €222.000.000 (1% van totaal)
Import: €1.888.000.000 (12% van totaal)







European funding -> 250m invested







Challenges

- Human capital
 - Lack of technical workers
 - Tension on labor market
 - Lack of qualified personnel impedes economic growth
- Innovation rate behind regions like Brainport Eindhoven
- Transition to renewable energy
- Transition to circular economy





Regional Economy

- Coalition period 2016-2019
- Additional €108 million invested in regional economy
- Focus on:
 - Innovation
 - Entrepreneurship
 - Human Capital
 - Business climate
 - Internationalisation
 - New Energy & Circular economy



Innovation and Internationalisation

- GO4EXPORT part of innovation program
 Why?
- Innovative companies are more resilient, productive and are more successfully internationally







International Talent

- Alumni
- Partnership with University Twente and Saxion University of Applied Sciences
- Attracting and keeping talent in Overijssel





Expats

- Expat services
 - Housing, schools, language, visa, permits etc
 - Supporting businesses
- In 2019 full coverage of Overijssel, additional services





International School

- Boarding School Eerde
- Bring international accredited education to 'regular' schools
- Dual language programs





Brexit

- Threat and opportunity
- Oost NL officer stationed in Londen
- Acquisition for East Netherlands
- Combined with trade promotion
 - Awareness and preparation





Focus on Germany

- Most valuable trade partner
 - More than 25% of export and import
- Two brokers in Germany (GO4EXPORT)
 - Smart Industry (HTSM)
 - Agro-Food
- Relationship with German counterparts, creating opportunities for Dutch businesses



Future policies?

- Election year
- Trade promotion program with Gelderland and Drenthe
- Incorporating societal challenges in policy
- Lessons learned from Inside Out
- SME oriented, incoperating societal challenges
 - Circular economy, labor market, finance etc

