

## FUTURE 4.0



FUTURE 4.0 Final Public Event  
GoToWebinar - December 17, 2020



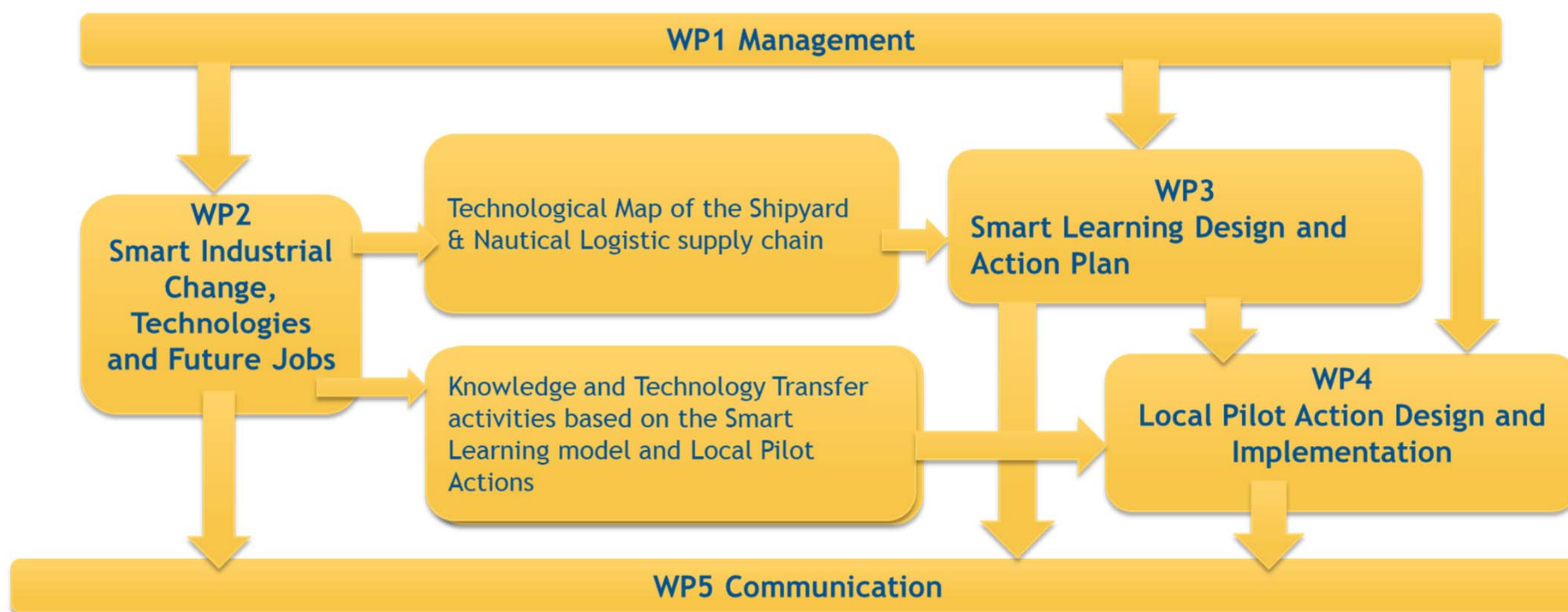
Experience of knowledge transfer  
and Best Practices from Apulia Region



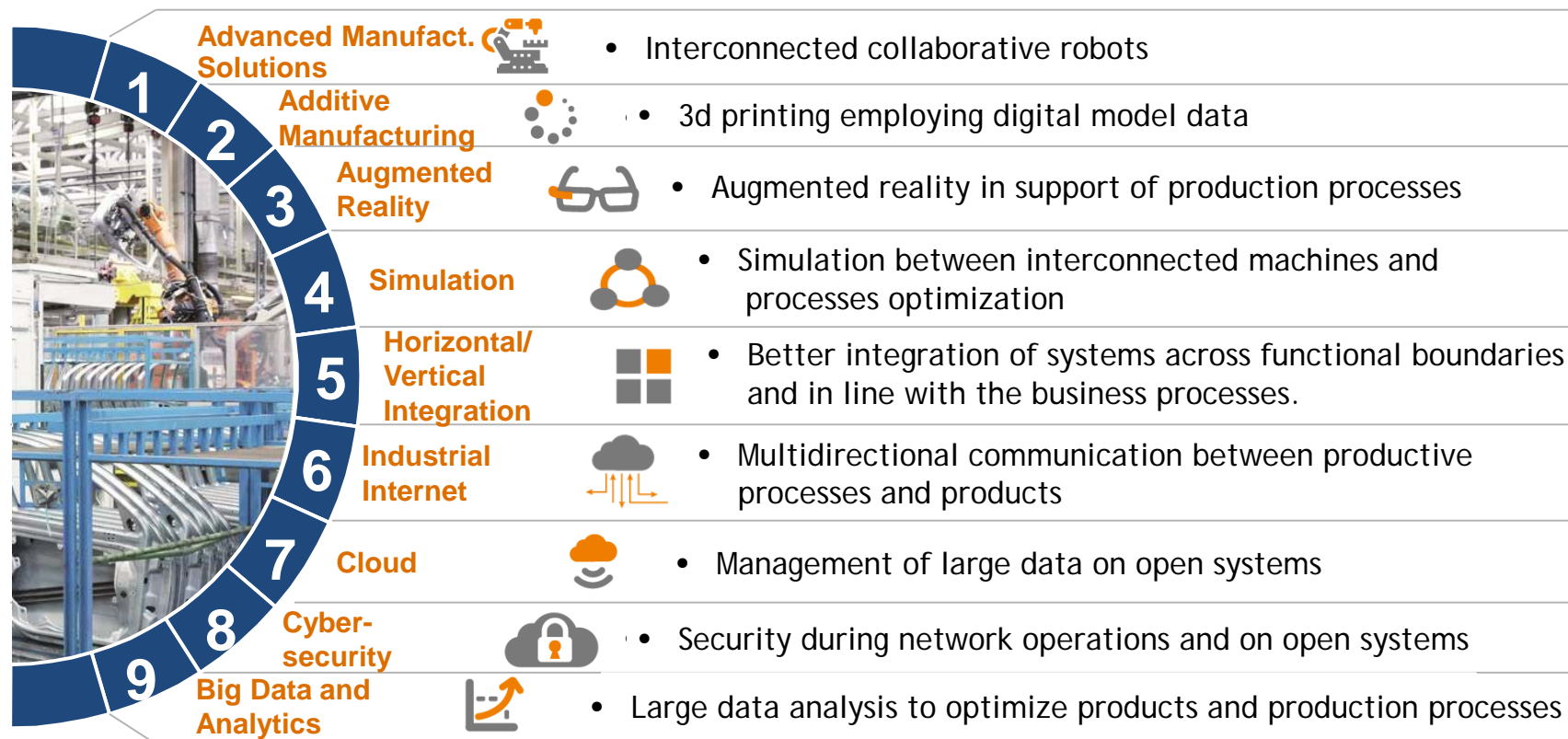
Eng. Beatrice Di Pierro



# Project map



# Industry 4.0





Advanced Manufact.Solutions

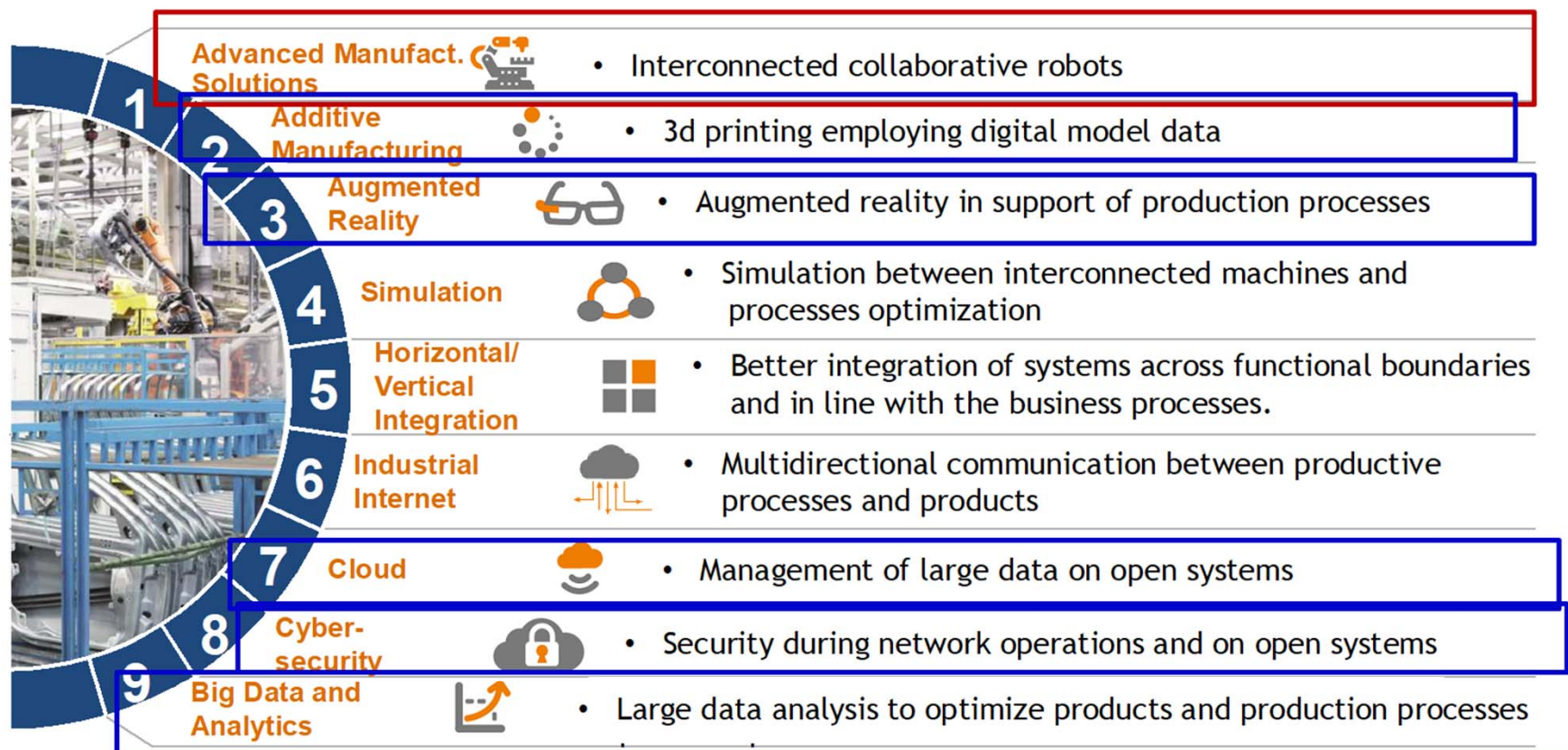
AugmentedReality

Cloud

Additive Manufacturing

Big Data and Analytics

Cyber-security






# Card Game Analysis



**Augmented Reality**



**Description**  
Vision systems with augmented reality to better daily activities.

**Costs**  
Average software costs: 2000 €  
Vuzix M100 Glasses: 1000 €

**Possible Advantages**  
Cost reduction, lower risks, faster processes, better quality.

**Required Skills**  
Most important softwares and required procedures: **completely free, ARToolKit, Kudan, Maxst, Nya**

**Additive Manufacturing**




**Description**  
Additive Manufacturing (3D Printing) allows the production of parts for layers of different materials.

**Costs**  
Desktop 3D Printing (plastic materials)  
Large 3D Printing (plastic materials)  
Small metal 3D Printing

**Possible Advantages**  
• **Prototyping:** The production of prototypes is faster and cheaper.  
• **Indirect Production:** Molds, poses and center.  
• **Direct Production:** Different materials, complex shapes.  
• **Production of spare parts.**

**Required Skills**  
**3D Modeling Software** (Digital model of the part)  
**Slicer software** (Print settings)

**Advanced Manufacturing Solutions**




**Description**  
Advanced production systems, i.e. automatic material handling, collaborative or robot robots.

**Costs**  
A project can cost 10, 20 or hundreds of thousands of euros. As for the costs of converting a company's fleet, the most expensive hypothesis is that it will be applied to the current production system in its entirety.

**Possible Advantages**  
Advantages in terms of time, quality and costs, in standardized products.

**Required Skills**  
**JAAS Advanced Manufacturing Software (JAMS)**  
**Make-to-Order ERP & MRP Manufacturing Software**

**Cyber-security**



**Description**  
The increase in internal and external interconnections opens the door to the whole issue of information security and systems that must not be altered from the outside.

**Costs**  
Average costs: 5000 €

**Possible Advantages**  
Reduction of false positives in terms of safety. Reduction of operating and management costs. Elimination of human configuration errors and the consequent business blocks. Drastic reduction of reaction times.

**Required Skills**  
Most popular and requested software: **Anti-keyloggers, Anti-malware, Anti-spyware, Anti-subversion software, Anti-tamper software, Antivirus software, Cryptographic software, Computer Aided Dispatch (CAD), E-mail Screening, Firewall, Intrusion detection system (IDS), Intrusion prevention system (IPS), Log management software, Ransomware prevention, Records Management, Sandbox, Security information management, SIEM**

**Cloud**




**Description**  
Adoption of all cloud technologies such as online information storage, the use of computing, and external data analysis services, etc. The Cloud also includes services for managing very large amounts of data through open systems.

**Costs**  
Approximately € 15,000 per year for a medium-sized company (using Microsoft Azure)

**Possible Advantages**  
In terms of costs, flexibility, mobility, prevention of data loss, security, simplicity, software update

**Required Skills**  
**Microsoft Azure, Amazon, Google, VMware**

**Big Data and Analytics**



**Description**  
Management techniques of very large amounts of data through open systems that allow forecasts or predictions.

**Costs**  
Approximately 1 TB of space per month, a database can cost around € 115,000. The cost of personnel must be added to the cost of technology (eight specialists for 3TB).

**Possible Advantages**  
Reduction of costs, new products and services, better and faster decision making process.

**Required Skills**  
**Software: Hadoop, Apache Spark, Database NoSQL, Database In-memory**



# Additive Manufacturing

## Additive Manufacturing



### Descrizione

Additive Manufacturing (stampa 3D) consente di realizzare oggetti attraverso un processo di deposizione per strati di diversi materiali.

### Costi

Stampa 3D desktop (materiali plastici)	1.000 €
Stampa 3D grandi dimensioni (materiali plastici)	100.000 €
Stampa 3D metallo piccole dimensioni	100.000 €

### Possibili Vantaggi

- **Prototipazione:** La produzione di prototipi tramite tecniche additive (Rapid Prototyping)
- **Produzione indiretta:** Stampi, posaggi e centraggi;
- **Produzione diretta.** Materiali differenti e forme / geometrie complesse
- **Produzione di parti di ricambio**

### Competenze richieste

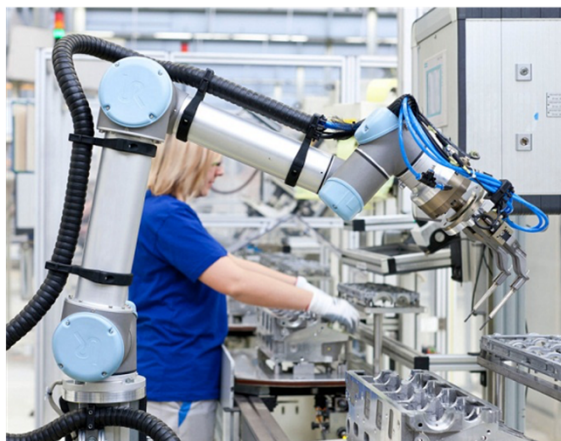
**Software modellazione 3D** (Modello digitale dell'oggetto)  
**Slicer software** (Impostazioni di stampa)



# Advanced Manufacturing Solutions



## Advanced Manufacturing Solutions



### Descrizione

sistemi avanzati di produzione, sistemi di movimentazione dei materiali automatici e robotica avanzata per movimentazione, montaggio etc.

### Costi

Un progetto può costare 10, 20 o centinaia di migliaia di euro a seconda delle richieste specifiche. Per quanto riguarda i costi di conversione di una compagnia all'industria 4.0, rinnovare completamente la propria flotta è l'ipotesi più costosa; adattare le tecnologie digitali e i software da applicare al sistema produttivo corrente è più economicamente più abbordabile.

### Possibili Vantaggi

Vantaggi in termini di tempi, qualità e costi, in particolare per la produzione di prodotti standardizzati

### Competenze richieste

**JAAS Advanced Manufacturing Software (JAMS)**  
**Make-to-Order ERP & MRP Manufacturing Software**





# Augmented reality

## Augmented Reality



## Descrizione

sistemi di visione con realtà aumentata per supportare gli operatori nello svolgimento delle attività quotidiane: testi, immagini, video e PDF sempre in vista e a mani libere; supporto remoto in tempo reale.

## Costi

Costi medi software:	2000 €
Occhiali Vuzix M100	1000 €

## Possibili Vantaggi

Riduzione costi, minori rischi, processi più rapidi, migliore qualità e maggiore efficienza

## Competenze richieste

Piu important software e procedure richieste:: Vuforia, Wikitude, DeepAR, EasyAR, completely free, ARToolKit, Kudan, Maxst, NyARToolkit







# Cloud computing

## Cloud



### Descrizione

Implementazione di tutte le tecnologie cloud come lo storage online delle informazioni, l'uso del cloud computing, e di servizi esterni di analisi dati, ecc. Nel Cloud sono comprese anche le tecniche di gestione di grandissime quantità di dati attraverso sistemi aperti.

### Costi

Circa 15000 € annuali per una media impresa (utilizzando Microsoft Azure)

### Possibili Vantaggi

Benefici in termini di costi, flessibilità, mobilità, prevenzione della perdita di dati, sicurezza, produttività, software update

### Competenze richieste

**Microsoft Azure, Amazon, Google, VMWare**





# Cyber security

## Cyber-security



### Descrizione

L'aumento delle interconnessioni interne ed esterne aprono la porta a tutta la tematica della sicurezza delle informazioni e dei sistemi che non devono essere alterati dall'esterno.

### Costi

Costi medi: 5000 €

### Possibili Vantaggi

Riduzione dei falsi positivi in termini di sicurezza. Riduzione dei costi operativi e di gestione. Eliminazione degli errori umani di configurazione e i conseguenti blocchi del business. Drastica riduzione dei tempi di reazione.

### Competenze richieste

Software più diffusi e richiesti: Anti-keyloggers, Anti-malware, Anti-spyware, Anti-subversion software, Anti-tamper software, Antivirus software, Cryptographic software, Computer Aided Dispatch (CAD), E-mail Screening, Firewall, Intrusion detection system (IDS), Intrusion prevention system (IPS), Log management software, Ransomware prevention, Records Management, Sandbox, Security information management, SIEM



## Enabling technologies of industry 4.0

### Professional skills

#### Augmented Reality



#### Description

Users interact with augmented reality to better data extraction.

**Costs**  
Average software costs: 3000 €  
Users 100 (One-time)

#### Possible Advantages

Cost reduction, faster processes, better

#### Required Skills

3D modeling software, digital marketing, data

complicity for use, AR ToolKit, Xcode, Matlab, R, etc.

#### Additive Manufacturing



#### Description

Additive manufacturing (3D printing) allows the

production of parts for layers of different materials.

**Costs**  
One-time 3D printing (plastic materials)

large 3D printing (plastic materials)

Small metal 3D printing

**Possible Advantages**  
• Personalized, low-cost production

• Direct production of parts and assemblies

• Reduction of inventory costs

**Required Skills**  
3D modeling software, digital marketing, data

complicity for use, AR ToolKit, Xcode, Matlab, R, etc.

3D printing software (FDM, SLM, DMLS)

#### Advanced Manufacturing Solutions



#### Description

Advanced manufacturing systems, to automate

production (robotics, automation, etc.).

**Costs**  
A project can cost 10,000 to 100,000 €

depending on the complexity of the system.

**Possible Advantages**  
• Reduction of production costs

• Increase in production speed

• Reduction of inventory costs

**Required Skills**  
3D modeling software, digital marketing, data

complicity for use, AR ToolKit, Xcode, Matlab, R, etc.

3D printing software (FDM, SLM, DMLS)



#### Description

The increase in internal and external information security

through the use of advanced security systems.

**Costs**  
Average costs: 10,000 €

depending on the complexity of the system.

**Possible Advantages**  
• Reduction of production costs

• Increase in production speed

• Reduction of inventory costs

**Required Skills**  
3D modeling software, digital marketing, data

complicity for use, AR ToolKit, Xcode, Matlab, R, etc.

3D printing software (FDM, SLM, DMLS)

#### Cloud



#### Description

Storage of all data and information in the cloud, allowing

access from anywhere and at any time.

**Costs**  
Average costs: 10,000 €

depending on the complexity of the system.

**Possible Advantages**  
• Reduction of production costs

• Increase in production speed

• Reduction of inventory costs

**Required Skills**  
3D modeling software, digital marketing, data

complicity for use, AR ToolKit, Xcode, Matlab, R, etc.

3D printing software (FDM, SLM, DMLS)

Cloud computing software (AWS, Azure, Google Cloud)

Cloud storage (OneDrive, Dropbox, Google Drive)

Cloud security (BitLocker, FileVault, etc.)

Cloud management (VMware, Hyper-V, etc.)

Cloud infrastructure (Network, Storage, etc.)

Cloud applications (SaaS, PaaS, IaaS, etc.)

Cloud services (APIs, SDKs, etc.)

Cloud security (Encryption, Authentication, etc.)

Cloud management (Monitoring, Logging, etc.)

Cloud infrastructure (Hardware, Software, etc.)

Cloud applications (Software, Hardware, etc.)

Cloud services (Software, Hardware, etc.)

Cloud security (Software, Hardware, etc.)

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Cloud applications (Software, Hardware, etc.)

Cloud services (Software, Hardware, etc.)

Cloud security (Software, Hardware, etc.)

#### Big Data and Analytics



#### Description

Storage of all data and information in the cloud, allowing

access from anywhere and at any time.

**Costs**  
Average costs: 10,000 €

depending on the complexity of the system.

**Possible Advantages**  
• Reduction of production costs

• Increase in production speed

• Reduction of inventory costs

**Required Skills**  
3D modeling software, digital marketing, data

complicity for use, AR ToolKit, Xcode, Matlab, R, etc.

3D printing software (FDM, SLM, DMLS)

Cloud computing software (AWS, Azure, Google Cloud)

Cloud storage (OneDrive, Dropbox, Google Drive)

Cloud security (BitLocker, FileVault, etc.)

Cloud management (VMware, Hyper-V, etc.)

Cloud infrastructure (Network, Storage, etc.)

Cloud applications (Software, Hardware, etc.)

Cloud services (Software, Hardware, etc.)

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Cloud applications (Software, Hardware, etc.)

Cloud services (Software, Hardware, etc.)





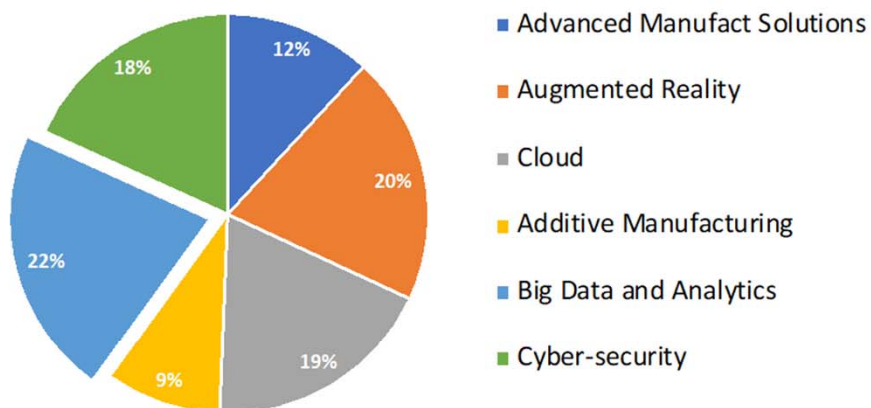


# Example of Card Game Results



Marelli Motori						
Criteria/Subcriteria	Advanced Manufact Solutions	Augmented Reality	Cloud	Additive Manufacturing	Big Data and Analytics	Cyber-security
Professional skills	0.05	0.27	0.14	0.14	0.18	0.23
Short-term economic benefit	0.07	0.33	0.13	0.07	0.27	0.13
Long-term economic benefit	0.07	0.33	0.13	0.07	0.27	0.13
Initial costs	0.24	0.29	0.06	0.24	0.12	0.06
Operating costs	0.25	0.19	0.06	0.31	0.13	0.06
Improvement of sustainability	0.07	0.29	0.14	0.07	0.21	0.21
Criteria	Professional skills	Short-term economic benefit	Long-term economic benefit	Initial costs	Operating costs	Improvement of sustainability
Weight	0.17	0.17	0.17	0.17	0.17	0.17

Marelli Motori perception in desirability of technologies 4.0





FUTURE 4.0



## Local Pilot Actions (LPA) and Best Practices in Apulia Region



# Local Pilot Actions (LPA)

## The Apulian context

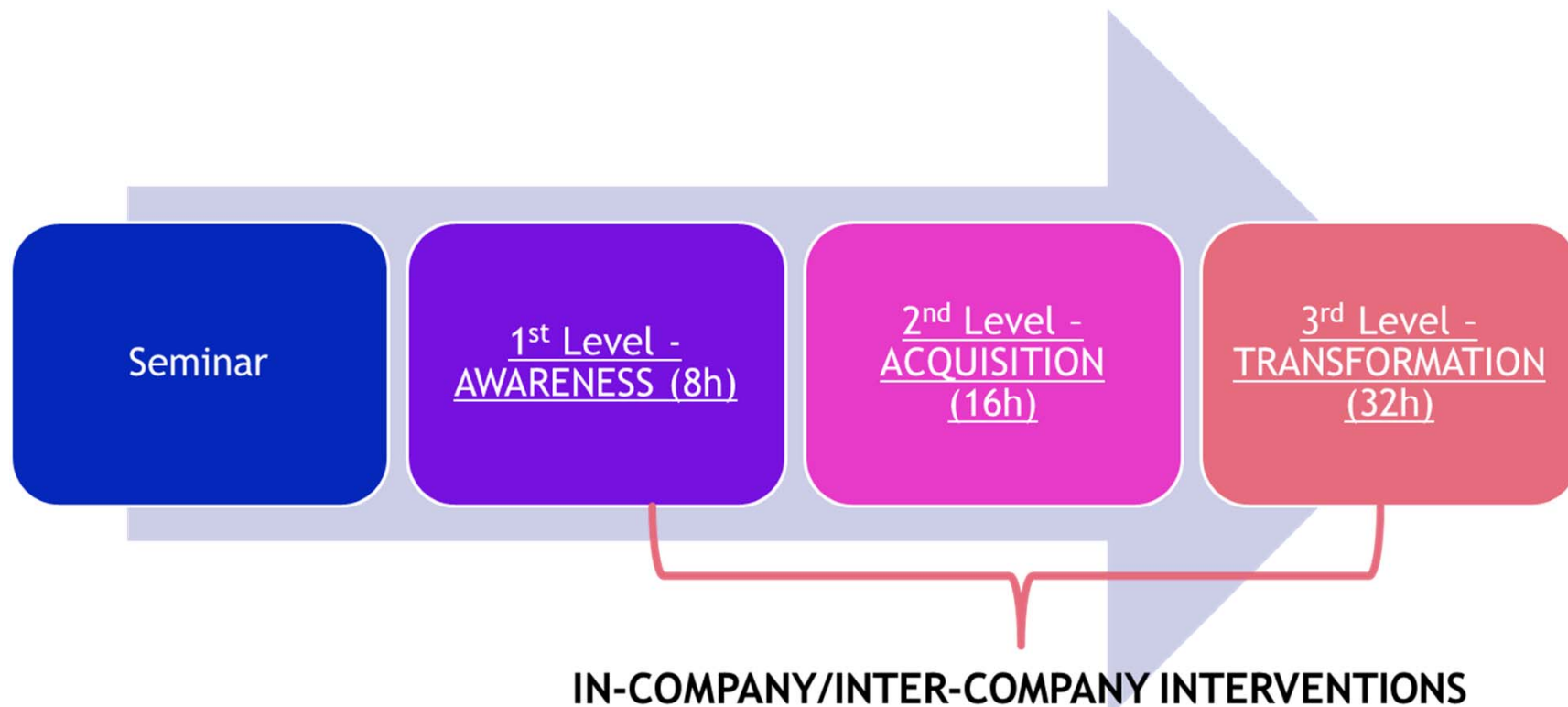
- Puglia is a region with **high potential** in terms of **industrial development**, but with no good performances in comparison with other Italian geographical areas. This is due not only to the geopolitical situation, but also to the **low level of innovation** present in most of the companies.
- The research carried out in the **Future 4.0** project tends to confirm the tendency of companies to remain tied to traditional "good rules", looking at innovation as something attractive but distant from them.
- Training by the transmission of I4.0 skills is therefore the best way to fully get the opportunities offered by the industrial revolution.
- Especially the shipbuilding sector, which even more than the Apulian manufacture, is struggling to take off.





# Local Pilot Actions (LPA)

## Testing Process Framework







# Local Pilot Actions (LPA)

## Implementation

- LPA were addressed to companies in the manufacturing field and the logistics supply chain, and in a more restricted way to the shipbuilding sector, which is not very developed in the region.
- During the **Seminar phase**, some companies, local bodies and more than 100 stakeholders were involved; the project and methodologies adopted were presented.
- Regarding the **Awareness phase**, two events were organized with **23 local companies**, and many others of the national territory. In addition to the project itself, the Future 4.0 Platform was illustrated.
- The last two phases (Acquisition and Transformation) involved other **7 companies** to reach the **target of 30 companies to be involved in the Puglia region**. The **Acquisition and Transformation** actions took place in various headquarters and by online meetings.



# LPA Implementation

## SEMINAR

- ▶ **Event name:** Tecnologie abilitanti e loro utilizzo in Industria 4.0
- ▶ **Date and place:** 8 October 2019, Nicolaus Hotel, Via Cardinale Agostino Ciasca 27, 70124 Bari
- ▶ **Enterprises:** N. 5; Manufacturing Sector (FABLAB BITONTO, PUTIGNANO COSTRUZIONI SPA, SITES SRL, NEETRA SRL, AC BARI)
- ▶ **Stakeholder:** Academia, Public Administration, Civil Society 100
- ▶ **Feedbacks on the experimented action:** the audit seemed very interested and collaborative during the Card Game and during the explanation of enabling technologies.

13:45-14:00	Arrivo e registrazione	
14:00-14:10	Saluti di benvenuto	Ing. Roberto Masciopinto
14:10-14:25	Introduzione a Industria 4.0	Dott. Cesare Pierpaolo De Palma
14:25-14:30	Presentazione del programma	Prof.ssa Maria Pia Fanti
14.30-14.45	Progetto FUTURE 4.0 <ul style="list-style-type: none"> <li>• Obiettivi</li> <li>• Sfide</li> <li>• Attività</li> </ul>	Dott.ssa Beatrice Di Pierro
14:45-15:45	Industria 4.0: le tecnologie abilitanti <ul style="list-style-type: none"> <li>• Stampa 3D</li> <li>• Realtà aumentata</li> <li>• Big Data</li> <li>• Cloud</li> <li>• Cyber Security</li> <li>• Advanced Manufacturing Solutions</li> </ul>	Dott. Ing. Giorgio Iacobellis
15:45-16:15	Coffee Break	
16:15-17:30	Card Game	Dott.ssa Beatrice Di Pierro, Dott. Ing. Valentino Sangiorgio
17:30-17:45	Lean Production e Industria 4.0: la combinazione vincente per un'azienda competitiva	Dott. Ing. Giuliana Rotunno
17:45-18:15	Lean Production: analizziamo uno strumento - Value Stream Mapping (VSM)	Dott. Ing. Giuliana Rotunno
18.15 - 18.45	Lean Production e Industria 4.0: un caso applicativo	Dott. Ing. Giuliana Rotunno
18.45 - 19.00	Possibili sviluppi e Saluti finali	Prof.ssa Maria Pia Fanti



**FUTURE 4.0 Final Public Event**  
December 17, 2020



# LPA Implementation

## AWARENESS



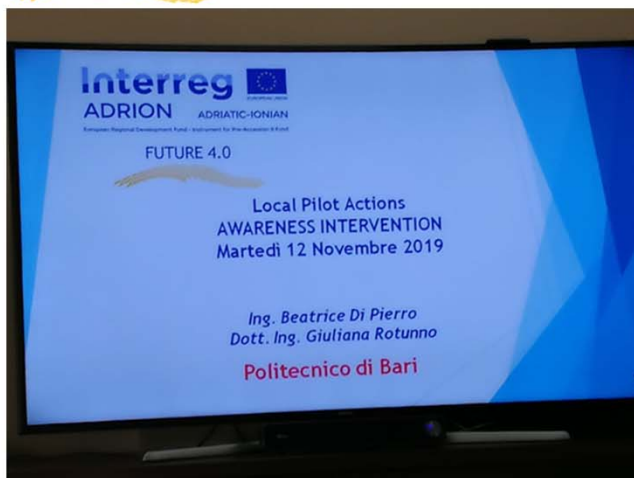
- ▶ **1<sup>st</sup> Event:** Tecnologie abilitanti e loro utilizzo in Industria 4.0
- ▶ **Date and place:** 12 November 2019, MBL Solution, Via Gravina 156 z. Ind.le, 70033, Corato BA
- ▶ **Enterprises:** 6 companies of the Manufacturing and supply chain sector (DE.OL. SRL, DE PALMA THERMOFLUID SNC, MBL SOLUTION SRL, RESOLTEAM SRL, RAM ELETTRONICA SRL, ISOTTA FRASCHINI MOTORI); Public Authorities such as CCIAA Bari, Comune di Terlizzi)
- ▶ **Stakeholder:** almost 30 people from Public Administration and companies
- ▶ **Feedbacks on the experimented action:** the audit seemed to be very interested to intercept the business opportunities that the project could offer them; however, there was a common feeling of doubt regarding the time that their involvement would have required.

- ▶ **2<sup>nd</sup> Event:** MECSPE Bari
- ▶ **Date and place:** 28-30 November 2019, MECSPE BARI, Lungomare Starita, 4, 70132 Bari BA
- ▶ **Enterprises:** N. 15; Manufacturing and Supply chain. Companies: DIFAST SRL, IDEA75 SRL, CNC ROBOT SAS, ECSA SRL, ESCELSIOR CAMIERATI SRL, RL ENGINEERING, FABCRAFT SRLS, TEKNA AUTOMAZIONE E CONTROLLO SRL, TECNOACCIAI SRL, DIAGNOSTIC ENGINEERING SOLUTIONS SRL, ENERGY@WORK SCARL, CREA 3D SRL, DARTXPLORE SNC, EXPERIS SRL, AXIST
- ▶ **Stakeholder:** Academia, Companies
- ▶ **Feedbacks on the experimented action:** the companies coming from all over the national territory seemed to be very interested and collaborative. The involved companies got knowledge of the project; while showing the Industry 4.0 technologies through the FUTURE 4.0 platform, the attention of some participants was caught by specific technologies, such as 3Dprinting, Augmented Reality, Advanced Manufacturing solutions.

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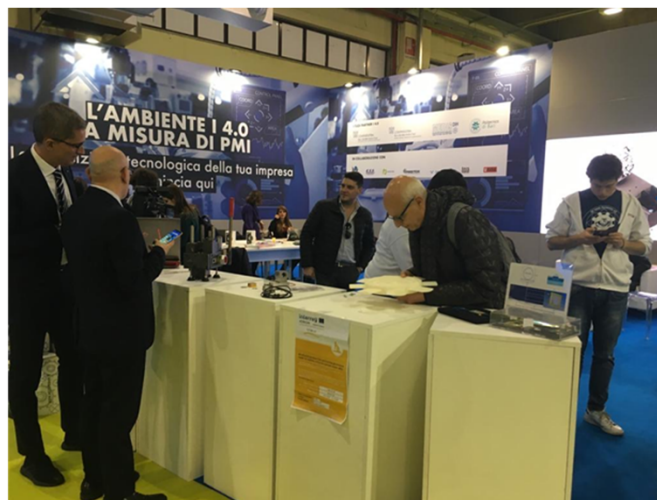
- ▶ **other events:** online meeting with FABLAB BITONTO and BreD srl





## Awareness - Event 1: Tecnologie abilitanti e loro utilizzo in Industria 4.0





## Awareness - Event 2: MECSPE Bari





# LPA Implementation

## ACQUISITION

- ▶ **Methodology:** Blended learning and Face-to-face knowledge transfer
- ▶ **Future 4.0 Platform**
- ▶ **Feedbacks on the experimented action:** Discussions, evaluation questionnaire.
- ▶ **Enterprises:** 4 enterprises reached from Manufacturing Industry and Shipbuilding Sector
- ▶ **Time:** 16h

Methodogy/ies	Stakeholders	Enterprises Names	Date(s)	N. of hours	Location(s)
Blended learning	2	MICAD srl	1) 12.09.2020 2) 19.09.2020	16	Online meeting
Blended learning	2	Navalmeccanico Rettifiche RanieRi S.r.l	1) 10.09.2020 2) 23.09.2020	16	Port Authority
Blended learning	2	IMPIANTISTICA MANGINI	1) 08.09.2020 2) 03.10.2020	16	Company headquarter in Putignano
Blended learning	2	MOTONAUTICA RUGGIERO	1) 22.09.2020 2) 29.09.2020	16	Company headquarter in Bari



# LPA Implementation

## ACQUISITION



<b>Company involved</b>	MICAD srl
<b>FOCUS of the company intervention</b>	<ul style="list-style-type: none"> <li>The main services are related to the Project and Product management, the Naval architecture and Marine engineering, the Structural Design, the System plans and the Research &amp; Development. The company is well structured and operates in several areas dealing with Industry 4.0.</li> <li>Moreover the company is interested to develop knowledge about the <b>Augmented Reality technology, Cyber Security and 3D printing</b>.</li> </ul>
<b>Main AIMS</b>	Assist the company in improving the web security and to transmit knowledge about the Augmented Reality and new technologies for 3D printing.
<b>APPLICATIONS and RESULTS</b>	<ul style="list-style-type: none"> <li>Knowledge about the <b>Cyber Security</b> for improving the existing web security and about the <b>Augmented Reality</b> is transmitted.</li> <li>Moreover possible ways of application are discussed in the framework of company process, also by <b>analyzing different and new materials for the 3Dprinting technologies</b>, such as metallic, to be added to the already used 3Dprinting technologies (Fused Deposition Modeling-FDM and Stereolithography-SLA).</li> </ul>





# LPA Implementation

## ACQUISITION



<b>Company involved</b>	<b>NAUTICA RANIERI</b>
<b>FOCUS of the company intervention</b>	<ul style="list-style-type: none"> <li>Nautica Ranieri is one of the main companies, for dimension and comprehensiveness of its structure and organization, able to compete with shipyards located in the rest of Europe.</li> <li>It would be helpful the development of a ICT platform, in order to create a network of local companies and stakeholders.</li> </ul>
<b>Main AIMS</b>	<b>Create a ICT platform</b> where data and services such as maintenance, private mooring and refueling, organization of excursions etc. from multiple users (customers/suppliers) can converge, in order to create a local network that allows the growth of boating in Puglia.
<b>APPLICATIONS and RESULTS</b>	The creation of the above mentioned nautical network will be functional of the growth of Apulian nautical sector. Technologies as <b>Cloud</b> and <b>Big data</b> are required.





# LPA Implementation

## ACQUISITION

<b>Company involved</b>	IMPIANTISTICA MANGINI
<b>FOCUS of the company intervention</b>	<ul style="list-style-type: none"> <li>• Impiantistica Mangini is a family company which provides services and components for different kind of plant engineering such as electrical, hydraulic and gas.</li> <li>• The Local Action Plan intervention mainly focused on the <b>digitalization of the company and on the application of the Augmented Reality technology.</b></li> </ul>
<b>Main AIMS</b>	<p>The main effort deals with the <b>digitalization of an artisanal small business</b>. In particular, the company needed to monitor the activities of the employees through video surveillance systems, to geolocate the company's van by GPS devices and to help and assist the employees during their work.</p>
<b>APPLICATIONS and RESULTS</b>	<ul style="list-style-type: none"> <li>• The knowledge of POLIBA will allow the digitalization of the business;</li> <li>• <b>the Augmented Reality technology can be taken into consideration to help the employees work and to improve the whole process and reduce the inconveniences.</b></li> </ul>



# LPA Implementation

## ACQUISITION



<b>Company involved</b>	<b>MOTONAUTICA RUGGIERO</b>
<b>FOCUS of the company intervention</b>	<ul style="list-style-type: none"> <li>The Local Action Plan intervention focused on the application of <b>the Augmented Reality technology and the Cloud</b> to create a network among the several involved stakeholders in the nautical Apulian sector.</li> <li>In this context, it would be helpful the development of a <b>ICT platform</b> in order to create a network of local companies and stakeholders.</li> </ul>
<b>Main AIMS</b>	<ul style="list-style-type: none"> <li><b>Assist both the company's employees in the mounting ship phase, and both the customers</b> by supporting the remote diagnostic and maintenance operation of the ships in open sea.</li> <li><b>Creation of an ICT platform</b> in order to have a local network, where data and services such as maintenance, private mooring and refueling, organization of excursions etc. from multiple users (customers/suppliers) can converge.</li> </ul>
<b>APPLICATIONS and RESULTS</b>	<ul style="list-style-type: none"> <li><b>Augmented Reality</b> technology will be used for the remote diagnostic and maintenance operation of the ships in open sea for the customers and in the boat installation phase by the employees.</li> <li><b>Cloud technology</b> can be taken into consideration for the creation of a global ICT platform shared by all the stakeholders of the nautical Apulian sector</li> </ul>





# LPA Implementation

## TRANSFORMATION

- ▶ **Methodology:** Blended learning and Face-to-face knowledge transfer
- ▶ **Future 4.0 Platform**
- ▶ **Feedbacks on the experimented action:** Discussions, evaluation questionnaire.
- ▶ **Enterprises** 3 enterprises reached from Shipbuilding Sector
- ▶ **Time:** 32h

Methodology/ies	Stakeholders	Enterprises Names	Date(s)	N. of hours	Location(s)
Blended learning	1	Ferrari Yacht Design	1) 01.09.2020 2) 02.09.2020 3) 03.09.2020 4) 04.09.2020	32	Ferrari Yacht Design Office
Blended learning	1	TECH-MARINE	1) 07.09.2020 2) 25.09.2020 3) 01,10,2020 4) 02.10.2020	32	TECH-MARINE Office
Blended learning	2	MARINA SPORT S.R.L.	1) 09.09.2020 2) 14.09.2020 3) 21.09.2020 4) 24.09.2020	32	Port Authority/online meeting





# LPA Implementation

## TRANSFORMATION



<b>Company involved</b>	FERRARI YACHT DESIGN
<b>FOCUS of the company intervention</b>	<ul style="list-style-type: none"> <li>Ferrari Yacht Design is a design company specialized in furniture engineering for shipyards and carpenters.</li> <li>By analysing the global process, the main significant problems are: nonconformity; inaccuracy (Project/Reality); out of square, misalignments, asymmetries; etc.</li> <li>There is often a lack of information in passing between the various involved actors</li> </ul>
<b>Main AIMS</b>	Create a ICT platform where all actors of the process (shipyard, designer/architect, carpentry) can add operations carried out, notes, problems, etc. in order to control the various phases and to avoid misunderstandings, problems, errors.
<b>APPLICATIONS and RESULTS</b>	<ul style="list-style-type: none"> <li>The creation of a an APP to be shared with the architect's network, functional to the development of IT technologies into the naval sector.</li> <li>To these aims, <b>Cloud and Big Data</b> have been taken into consideration.</li> </ul>



# LPA Implementation

## TRANSFORMATION



Company involved	MARINA SPORT
FOCUS of the company intervention	<ul style="list-style-type: none"> <li>Operates in the nautical sector, dealing with all its segments, such as the sale of medium-large boats, inflatable boats, outboard engines, accessories etc.</li> <li>The Local Action Plan intervention mainly focused on the digitalization of the company and on the application of the Cloud, Big Data and Augmented Reality technology</li> </ul>
Main AIMS	the main effort deals with the <b>digitalization of the construction process</b> due to the lack of ICT systems that can manage data and activities.
APPLICATIONS and RESULTS	<ul style="list-style-type: none"> <li>An App for the management of customers and employees is proposed. By a proper QR code and also by means of <b>Augmented Reality</b> technology, this tool allows to obtain information of the boats, upload pictures and monitor the progress of the works of employees.</li> <li><b>Cloud and Big Data technology</b> are functional for the improvement of the level of the services to be offered to the customers.</li> </ul>



# LPA Implementation

## TRANSFORMATION



<b>Company involved</b>	TECH MARINE YACHT DESIGN & SERVICES
<b>FOCUS of the company intervention</b>	<ul style="list-style-type: none"> <li>• Tech Marine Yacht Design &amp; Services is a company for shipyards and private owners. Mainly oriented towards engineering, the calculation and industrialization of the product boasts for ship design and construction.</li> <li>• By analysing the global process, the main problems were: Software incompatibility (printing of project); Nonconformity; Inaccuracy (Project/Reality); Out of square, misalignments, asymmetries; etc.</li> </ul>
<b>Main AIMS</b>	To improve the <b>quality of product</b> and <b>reduce the processing time</b> it is helpful the use of same tools (as Augmented reality, Cloud, Big data).
<b>APPLICATIONS and RESULTS</b>	The Value Stream Mapping Methodology (VSM) is applied in the AS-IS and TO-BE situation, in particular to the refitting activity. It resulted that the company's process can significantly be improved.



# Policy Recommendations

- ▶ FUTURE 4.0 aims to drive innovative maritime and marine growth by enhancing innovation and business opportunities in blue economy sectors, with a focus on developing human capital, fostering cooperation among researchers to develop innovative products and technology transfer.
- ▶ Several policy recommendations are developed and proposed to transfer the project results into the industrial policy for the shipyard and maritime sector, clustered into three groups:

Competence  
development

Digitalisation and  
Industry 4.0

Relations between  
companies and  
their  
environments



# LPA Implementation

## APULIA REGION, LOCAL PUBLIC EVENT



- ▶ **Event name:** FUTURE 4.0 Project Local Policy Learning Event
- ▶ **Date and place:** December 4th 2020 via GoToMeeting Platform
- ▶ **Participants:** The online Local Public Event was attended by 60 participants (both Public and private). The audience was composed by an heterogeneous group of stakeholders, from local Companies and Educational contexts.
- ▶ **Feedbacks on the presented PR:** The participants to the event followed the presentation on the PRs with enthusiasm and interest. In particular, the companies agreed on the following PR:
  - The **interaction «man - machine»** needs a set of technical competences, soft and relational skills.
  - The **Industry 4.0 technologies** must be integrated within the organisational and production context.
  - **Local synergies and sharing knowledge** is fundamental to adopt a collaboration perspective with other companies, universities, suppliers and customers by promoting partnerships among companies with different competences.

Time	Topic	Speaker
9.30-9.45	Introduction	• Prof. Maria Pia Fanti (POLIBA)
9.45-10.00	Welcoming Address	• Vice Rector Prof. Luigi Maria Galantucci (POLIBA) • Regione Puglia
10.00-10.20	Industry 4.0 in Apulia Region	• Doc. Cesare Pierpaolo De Palma (Confindustria) • Maria Francesca Ladisa (ECSA srl)
10.20-10.40	The Blue economy in Apulian Region	Arch. Paolo Ferrari (POLIBA)
10.40-11.10	Project FUTURE 4.0 results: <ul style="list-style-type: none"> <li>• Policy Recommendations (PRs)</li> <li>• Local Pilot Actions (LPAs)</li> </ul>	• Eng. Beatrice Di Pierro (POLIBA) • Eng. Alessandro Rinaldi (POLIBA)
11.10-11.30	Coffee Break	
11.30-11.50	Local Pilot Action (WPT3) – Yachting 4.0: difficulties and delays in adopting new technologies	Doc. Maurizio Ruggiero (Motonautica Ruggiero)
11.50-12.10	Local Pilot Action (WPT3) – The digitization of product development processes in Yachting	Eng. Amedeo Migali (MICAD)
12.10-12.30	The importance of training for Industry 4.0	Doc. Roberto Vingiani (ITS Cuccovillo)
12.30-12.50	The employment benefits generated by Industry 4.0	Doc. Michele Turchiano (MASMEC)
12.50-13.00	Conclusion and final greetings	Prof. Maria Pia Fanti (POLIBA)



**FUTURE 4.0 Final Public Event**  
December 17, 2020





# Thanks for your attention!



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