



A² Adlershof Accelerator Energy

17.11.2016



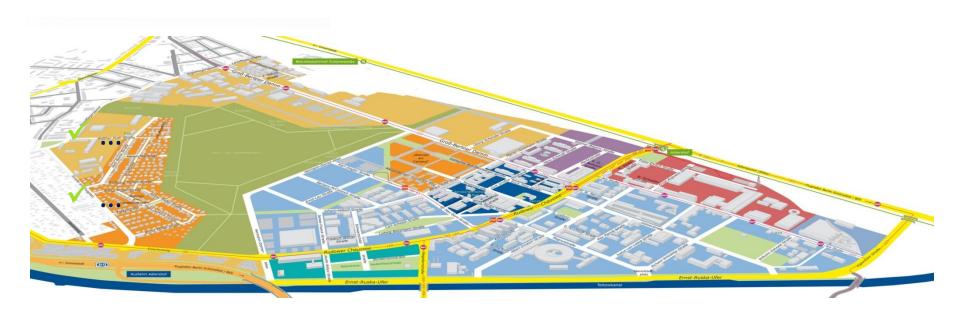
Who we are.

Berlin Adlershof Science and Technology Park → TOP15 worldwide

- **1,000** companies
- 10 non-university scientific institutes
- 6 institutes of the Humboldt Universität zu Berlin

- **3** business incubators
- 6 technology centres
- space for growth

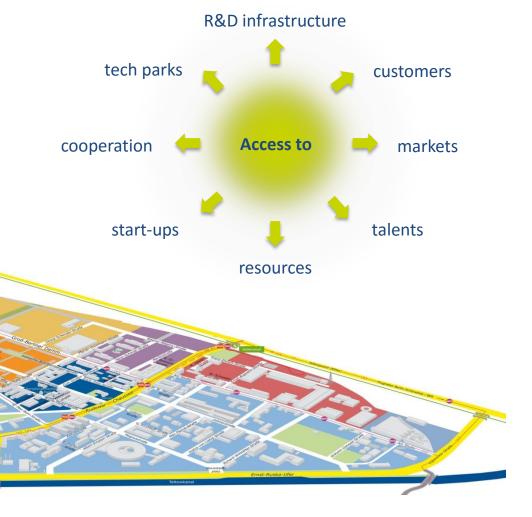
- **16,000** employees
- **6,500** students
- **€ 1.6 bn** turnover





What we offer.

- ✓ clear tech profile
- ✓ modern infrastructure
- ✓ space for growth
- ✓ NEW: Accelerator programme





A² Accelerator Energy: What we do.

Start-ups

Access to customers and close to the market applications

Opening new markets

Access to networks

Proof-of-Concept

Industry partners

Competitive advantage

Become faster & more efficient

New solutions / business models

Motivation of employees

WISTA-MANAGEMENT – A² Project Team

Role of a moderator Neutrality



Project coordinator Contact person Sparrings partner/Coach



A² Accelerator Energy: USP.

- ✓ Initiative of WISTA-MANAGEMENT GmbH → Neutrality
- Paid by Industry Partners (no public funding)
- ✓ Young, growth oriented start-ups
- ✓ Specific topic (i.e. "Energy")
- ✓ Together with Industry Partners active in this specific topic/field
- Goal: Successful Pilot Projects
- Custom-made to the needs of Start-ups and Industry Partners
- ✓ Added value by: Coaching, infrastructure and networking
- No shareholding in the Start-ups



A² Accelerator Energy: What's in.

- ✓ Pilot projects between Start-ups and Industry Partners
- ✓ Coaching/Training programme
- Access to networks
- Possibilities for pitchings at different events
- ✓ Co-working space
- Free accomodation for Start-ups during coachings





Review:

12.20

First batch A² Energy DemoDay – Agenda & Format.

DemoDay
A² Adlershof Accelerator Energy
20.07.2016, Berlin Adlershof, Forum Adlershof



12:00-13:00 Registrierung und Welcoming (mit Lunch Snack)

13:00-13:30 Welcome Address und Podiumsdiskussion zum A² Adlershof Accelerator Energy

Imagefilm

COMPLEVO CmbH

- Welcome Address, Roland Sillmann, Geschäftsführer, WISTA-MANAGEMENT GMBH
- Podiumsrunde zum A²-Programm
 - Martin Mahlberg, Geschäftsführer, BTB Blockheizkraftwerks- Träger- und Betreibergesellschaft mbH Berlin
 - o Ronny Stamm, Leiter IT-Konzernstrategie, GASAG Berliner Gaswerke AG
 - o Thomas Schäfer, Geschäftsführer, Stromnetz Berlin GmbH
 - o Robert Busch, Geschäftsführer, Bundesverband Neue Energiewirtschaft e.V. (bne)

Moderation: Roland Sillmann

13:30-17:00 Start-up Präsentationen und Vorstellung der Pilotprojekte (Mod.: Oliver von Quast)

. 17:00	Get Together mit BBQ & Beer
16:35	spsControl / Holsten Systems GmbH
16:15	OEEX GmbH
16:00	M2MGO GmbH
15:45	CLOUD&HEAT Technologies GmbH
14:50	Kaffeepause
14:35	Sunride GmbH
14:20	pixolus GmbH
14:05	Vestaxx GmbH i.Gr.
13:45	dezera GmbH
15.50	CONFELVO GIIIDII

Format

- Presentations
 - Image film;
 - Panel discussion with Industry Partners; Start-up Pitches & presentation of pilot projects
- Presentation area for Start-ups
- Presentation area of Industry Partners
 - Roll-ups & information material
- A lot of time for networking during lunch, coffee breaks, BBQ
- Film-Team (also a Start-up): recording of all pitches
 presentations
- Photographer: taking pictures all day long



Review:

First batch A² Energy DemoDay – attendees & impressions.











A² Team	6
A ² Start-ups	18
A² Industry + bne	25
External guests	62
Total	111









Contact:

WISTA-MANAGEMENT GMBH

Berlin Adlershof

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