### finMED

# Boosting the financing of innovation for green growth sectors through innovative clusters services in the MED area

# D6.5.3 – High level conference on financing innovation in green sectors

28th & 29th October 2021

ADEIT Conference Rooms - Valencia (Spain)

#### **IVACE**

**Delivery date:** [January-2022]

Partner in charge: IVACE

Partners involved: All

Status: Version 2 (January 2022)



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The aim of this deliverable is to show the results of the conference held in Valencia in November 2021. The conference lasted two days, and was entitled: "Financial scenarios & overcoming challenges for sustainable entrepreneurial growth".

#### 0. Scope of the event

The Covid-19 pandemic has dramatically reshaped the global economic environment and financial priorities exposing fragilities in the corporate and financial worlds. However, it has also provided opportunities for innovation when it comes to the utilisation of financial instruments and grants.

Indeed, financial instruments such as loans, guarantees, and equity bring with them opportunities for both public and private collaboration, paving the way to catalyse private capital into impactful investing. On the other hand, EU grants may provide the necessary support to rebuild and to implement new business models in such times of uncertainty. A combination of the abovementioned can deploy the advantages offered by both tools which stands a chance of becoming a very effective financing mechanism for the recovery plan of European regions, SMEs, and entrepreneurs. That, however, is only part of the picture. There is another category of investing beyond traditional investments that is becoming increasingly accessible to all types of investors and industry professionals, especially to entrepreneurs and regional practitioners. It remains, nonetheless, unknown for most of them.

This high-level international conference aims to be a forum where regional development practitioners and finance experts will be able to exchange good practices, transfer knowledge, and discuss innovative measures and financial instruments for bringing an economy heavily damaged by the undesirable effects of the pandemic up to speed again and guaranteeing sustainable, long-term corporate growth.

#### 1. Structure of the event

The finMED Conference was structured as a two-day conference. The event was held on-site in the city of Valencia and was organised collaboratively by IVACE, Foro ADR, and EURADA. Three lines of discussion led the conference, each of them developed by specialists in the field: i) what are the specific needs of these investments, ii) how to evaluate projects and iii) what alternative sources of finance could be mobilised by development agencies. The outline of the two days discussion was:

#### European programs and initiatives to support financial instruments.

The first day of the event was dedicated to identifying potential sources of funding for impact investments. On the morning of Thursday 28 October, an overview of the European support framework was provided, reinforced by presentations in which examples and best practices already tested by regional practitioners were discussed through a series of panel discussions. In the afternoon, through several parallel workshops, regional and local experts discussed the new funding modalities, their frameworks, introducing new concepts such as "blending", and giving proof of their effectiveness through various discussion rooms where examples of their application were illustrated.

#### Sustainable Finance / towards the green and digital transition

The second day of the event was dedicated to analysing the demand for impact finance; examples of social innovation and green transition finance were presented. On the morning of Friday 29 October, the discussion focused on the importance of green transition and social innovation, which are seen as the backbone of the EU's recovery from the coronavirus crisis and the creation of a competitive and sustainable climate-friendly economy.

#### 2. Agenda

#### Thursday 28th of October

#### 9h30 Welcome

**Rafael Climent González** Regional Minister for Sustainable Economy and Industry of the Valencian Community

#### **OPENING SESSION**

- Roberta Dall'Olio (ART-ER) President of EURADA
- Elisa Peineti Regione Piemonte. Lead partner of finMED.

#### 10h15 Setting the scene

- Enestor Dos Santos. BBVA Research
- Francisco de Paula Coelho. Dean of EIB Institute
- Pieter Waasdorp. Director of Entrepreneurship. Ministry of Economic Affairs.
   The Netherlands. SME Envoy

Moderator: Jordi Sebastiá External Relations Director at IVACE

#### Coffee Break

#### 11h30 A favourable financial framework for a European economic recovery after COVID-19

- Jan Sienkiewicz. Agencja Rozwoju Regionalnego S.A. Bielsko-Biała
- Stephan Mathesius. Agencia IDEA
- Jaime Barragán. EIB
- Mauricio O'Brien. European Crowdfunding Network
- Pedro Cerdeira. Business Angel Europe
- Gonzalo Serrano. ICO. Spanish Institute of Credit

Moderator: **Roberto Algarra** Head of Financial Advice at European Programmes Unit IVACE

#### Lunch - Break

#### 14h30 International benchmarking

- Ed Gilliland, Senior Director at the Interstate Renewable Energy Council. USA
- Naoki Mori, Programme Director of IGES Financial Taskforce. Japan

Moderator: Giovanni Zazzerini. Secretary General. INSME

#### 15h30 Learning from practice: Parallel Workshops

Workshop 1: Energy Workshop 2: Experiences Workshop 3: Interreg
Driven City renovation from Region of Valencia Europe Policy Learning

Working Group Smart Cities
Tom Huizer, De Groene
Grachten
Jan Willem Veeningen, De
Groene Grachten
Moderators: Claire
Harvey. EDP

**Ivana Rae Almora**. EURADA Results from Financial Regional Observatory / MASDE FinMED Platform – Good Practices on Impact Investment

Alexandre Almeida ,ANI. Innova-FI

**Eudokia Balamou**, ANETEL Road CSR

**Tracey Hannon**, WestBIC, RaiSE

**Viktorija Vaitkevičienė**, Coinvest Capital. Recreate

#### 20h00 Reception Dinner

#### Friday 29th of October

8h30 Registration of the participants and welcome coffee

9h00 finMED Recommendations on sustainable innovation finance: towards the green transition

- Elisa Peinetti. Piemonte region. finMed Coordinator
- Mayte Carracedo. FundingBox
- Gérard Lombardi. CNER.
- Felipe Del Busto, CIRCE, XPRESS project.
- Francisco Benedito, ClimaTrade

Moderator: Isaac de la Peña. General Partner. Conexo Ventures

10h30 Coffee Break

11h00 Learning from practice. Parallel workshop

**Workshop 1 Social innovation** 

**Anto Recio** FUNDECYT-PCTEX

Kristian Mancinone. ART-ER

Paula Santarén. ACCIO

Moderator: *Christian Mecca. Novaterra* 

Workshop 2 Interreg Europe Policy Learning Platform Matchmaking Sessions

Meeting point of the regions interested in setting up impact investment instruments and experts with relevant experience and knowledge to provide initial guidance and feedback how to do it.

Workshop 3 Cascade funding

Jakub Kruszelnicki, FundingBox

**Graciela Garrido**, FundingBox

María Roca, I4MS

Begoña Sánchez, TECNALIA

**Carmen Renovell** CEEI-Valencia

#### 12h30 Closing remarks

Esteban Pelayo. Director of EURADA

Elisa Peineti. Piemonte Region. finMED project

Rafael Escamilla. IVACE. Foro ADR

### Networking Lunch - Break

15h30- 18h30 Visit to Entrepreneurship Hubs in "La Marina", "Las Naves" and "Lanzadera". Business accelerator "Innsomnia"

This event was organised with the kind support of:









#### 3. General results

Firstly, this event provided regional practitioners with a comprehensive overview of the main opportunities and new financial instruments available for investment in the upcoming EU funds. The event provided specific experiences of implementing innovative financial solutions to compare and exchange best practices within and outside Europe with the aim of improving the effectiveness of European Structural Funds, while exploring effective disintermediation initiatives to provide direct funding to private companies and entrepreneurs.

The finMED Conference is designed to deliver, in two days, what participants and their institutions can normally only achieve through weeks of work. The event was an unmissable opportunity for development agencies and related ecosystem actors to exchange knowledge and network, bringing together a unique concentration of high-level guests from European institutions, umbrella organisations, consultancies, private companies and regional development agencies.

#### 4. Impact of the event

At the communication level, different activities were carried out to promote the results of the event. These included photographs of the event, which are presented separately in Annex 1 of this document. On the other hand, a series of videos were made to promote the results and general ideas of the event. The first video corresponds to the summary of the two days, which can be viewed through the following link: <a href="https://www.youtube.com/watch?v=uUNgkN18Xok">https://www.youtube.com/watch?v=uUNgkN18Xok</a>



Figure 1. Video summary of the event

## Annex 1. Pictures of the event



Figure 2. Mr. Esteban Pelayo, Director of Eurada, during the opening speech.



Figure 3. General view of the conference hall during the opening event



Figure 4. General view of one of the parallel workshops held on the afternoon of the 28th.



Figure 5. General view of one of the parallel workshops held on the afternoon of the 28th.



Figure 6. View of the opening session, in hybrid format, during the intervention of the Piemonte Region team.



Figure 7. Mr. Rafael Climent, Regional Minister of the Generalitat Valenciana, during the opening speech.

#### For more pictures:

https://www.flickr.com/photos/eurada\_rdas/with/51650959572/

Annex 2. Registration forms













# AGORADA+ 2021 "Financial scenarios & overcoming challenges for sustainable entrepreneurial growth"

# 28-29 October 2021, Valencia (ES)

## **Confirmation of Attendance**

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Bermejo	Patricia	Foundation FUNDECYT Scientific and Technological Park of Extremadura	
Bilo	Nuno	Municipality of Évora	13
Blanes	Francisco	UPV	TED .
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Braccio	Sarah	Regione Piemonte	

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Palop	Mª José	Turisme Comunitat Valenciana	*
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# AGORADA+ 2021 "Financial scenarios & overcoming challenges for sustainable entrepreneurial growth"

# 2829 October 2021, Valencia (ES)

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