Deployment of transnational infrastructure for alternative fuels — reflections from the GREAT project

Britt Karlsson-Green Project Manager







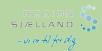
Public sector













Common

interest













Private sector













70 Fast chargers 50 kW

45 up and running so far





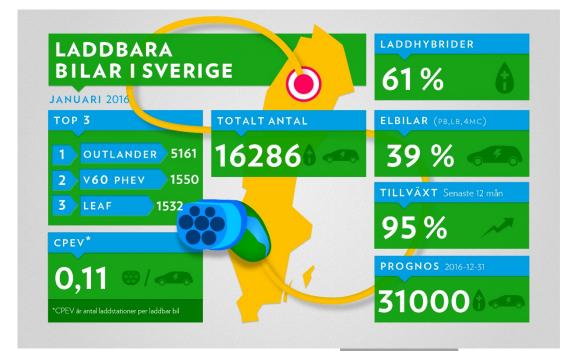
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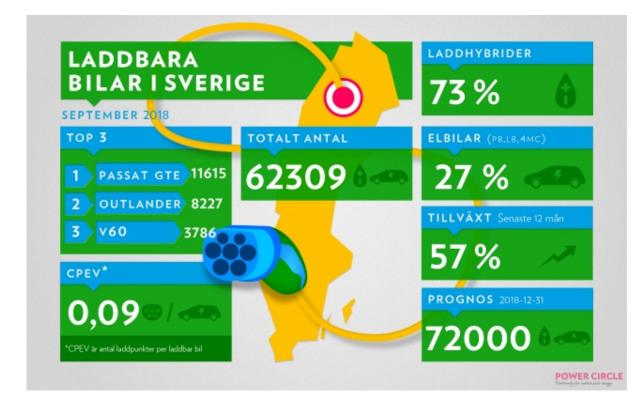


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RANSPORT







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3 LNG/LBG

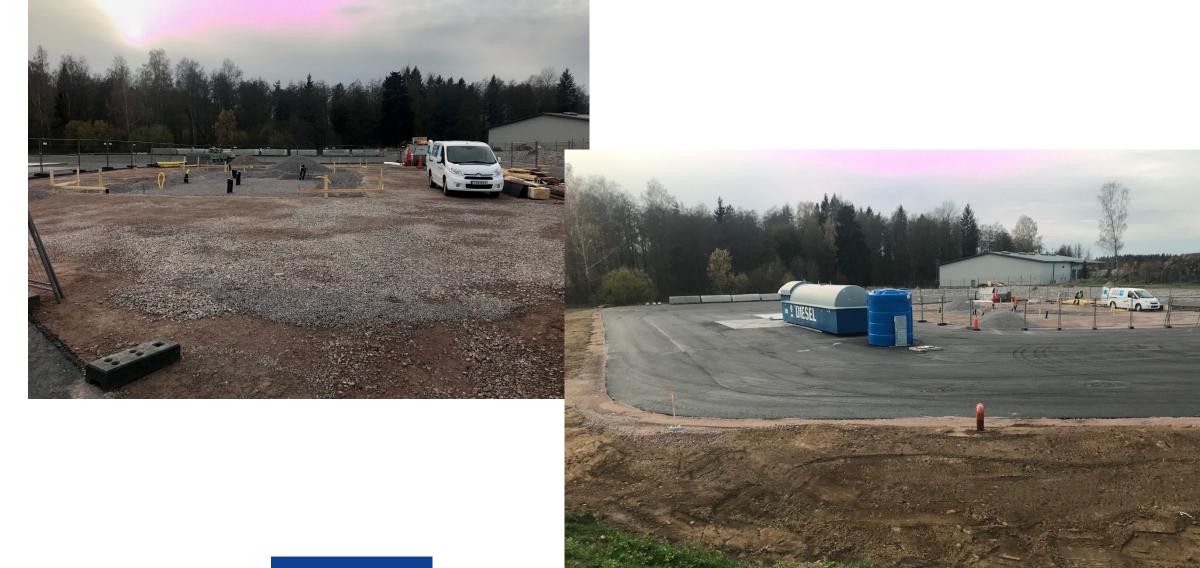
Filling stations for liquid gas

Grand opening of the first station in March 2019













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Heavy duty vehicles from Volvo and Scania delayed with 2 years

Well known fact that for innovation projects commercial delays often occur!







The use of grants from EU makes it possible to:

- Build infrastructure for alternative fuels

faster than what would otherwise be the case.

- Contribute to reach decarbonisation more rapidly.





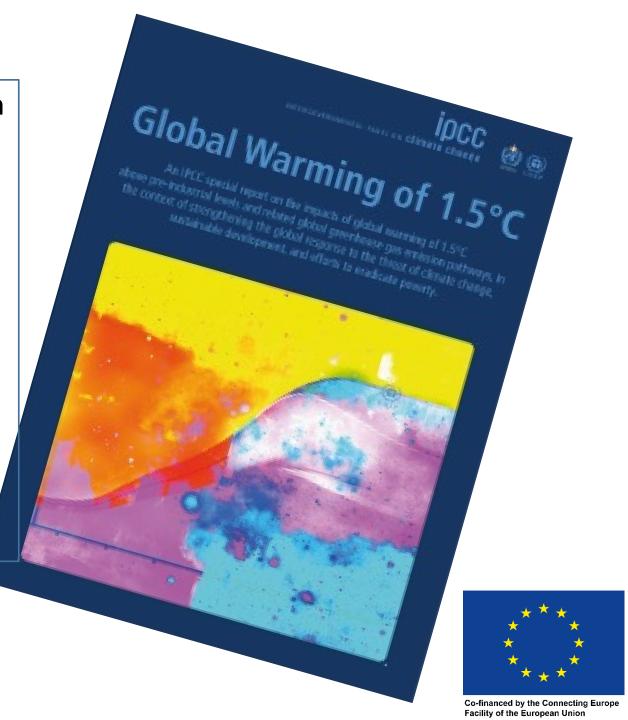
8th of October 2018

Today, we are heading for a three-degree rise in temperature.

"The good news is that some of the kinds of actions that would be needed to limit global warming to 1.5°C are already underway around the world, but they would need to accelerate," said Valerie Masson-Delmotte, Co-Chair of Working Group I

To limit it, the world's energy use, infrastructure, industry, and construction need to be changed. It is technically possible, according to the IPCC, but very limited time. The greenhouse gases that have been released continue to affect the climate well afterwards.





How are we doing?

- We are nowhere close. "Limiting warming to 1.5°C is possible within the laws of chemistry and physics but doing so would require unprecedented changes," said Jim Skea of Imperial College London and an IPCC co-author.
- By "unprecedented changes," Skea means essentially two things. First, the world needs to start cutting emissions. Instead in 2017, the world's emissions a new record high. Second, we need to reduce those emissions very quickly.





Vision for the Road Map

Alternative renewable fuels are the new normal in the GREAT-Corridor in 2030





WHY?

- > Empower the public partners within GREAT
- ➤ Agree on a common agenda harmonising policies and development
- ➤ Providing tools and guidelines
- >Influence national gouvernments





The GREAT public partners will push for the development and use of alternative renewable fuels within the STRING-corridor.

To realise the vision, vehicles running on alternative fuels from renewable energy sources will need to become the customers' first choice when purchasing new vehicles. This means that alternative fuels need to be:

Clean

in a well-to-wheel perspective. Alternative fuels should fulfil the criteria set out in the Directive on Alternative Fuel Infrastructure (Directive 2014/94/EU) and the proposal for a DIRECTIVE OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL on the promotion of the use of energy from renewable sources (COM(2016) 767).

Accessible

i.e. available for any person, public or private entity in the quality and quantity needed, at a reasonable and transparent pricing, and without technical and legal restrictions across regions and countries.

Competitive

i.e. viable under market conditions, without requiring additional subsidies from the public sector in the long term.





Deployment of infrastructure must be meet by a rapidly increased market share of AFV.

We do need a much faster transition!





Deployment of infrastructure must be meet by a rapidly increased market share of AFV.

The process within the working group, the public sector network, in this workpackage for policy measures has lead to the conclusion that working for transfering a corridor into a fossilfree frontrunner requires that all partners reach the same level of knowledge, understanding, insights and awareness of the nesessity of decarbonisation before its possible to take more proactive and serious steps that really make a difference.





Deployment of infrastructure must be meet by a rapidly increased market share of AFV.

The purpose of the public parties involvement in the project is to build a strong platform in the corridor supporting the transission to fossilfree transports both within their own fleets and in the geography they operate.

A recommendation is also to use the technology available today and not to wait for new improved technologies and innovations to reach the market, making the expectation of optimal solutions becoming a barrier in itself. Meeting the climate change challenges do not offer this space of time!





Bussiness Models – Final Study Report

5 Sturdiness in 3 Eco-**Future** 2 Business 4 Business 6 Finish **Systems** Business 1 Mobilization Models E & G Models and Hand Models and and & Target Frame Work Mobility Over **Attributs Policy Implications Interest Analysis** Describe Methodology• Design Clear Scenarios on Describe Actors and Eco- • Describe Value Chain of • Documentation of the System for the Charging Technology, Expansion Rate, Targets and Theory Charging Infrastructure Project in a Stand Alone (Markets & Delivery) Target Volumes, etc Report with Analysis, Describe Data Needs Specifications Infrastructure E & G Mobility **Detailed Analysis** Analyze Identified Actors • Clarify Participants **Describe Adapted Business** Findings and **Exemplify Policies** Describe Deliverables Abilities, Positions, Financing Roles and Value Models for Different Future Recommendations Participation EON, etc • Describe Dependencies Possibilities and Risk Scenarios: Hand Over of all Propositions(VP) Control Group Analyze Possibilities and • Value the Business Models Specify Delivery for • Analyze Revenue Material in Form of Quality - start GREAT Threaths Models and Commercial . Produce Policy Measures, Interview Notations, Detailed Planning step Flows (On Demand, **Project Planning** Incentives that Promote the Work Shop Material, 3,4 och 5 Rent/Own, Development of the Charging Analysis, etc Infrastructure Based on the Conssesions, etc) Findings in Business Models Kick-off WS 1 Frame Work • WS 2 Eco-System and • WS 3 Business WS 4 Future Scenarios and • **Final Presentation Business Models** attributs (E & G Mobility) Models E & G **Policies (to Accelerate** Mobility (VC, VP etc) **Development) Feed Back Meeting Project Team August** September October November December June

Evaluation: Aim and method

Aim

- To monitor EV use, EV attitudes, EV purchase intention over the project period
- Relate possible changes to project activities

Method

- Longitudinal online-survey
- 3 waves; partly with same participants

Target groups

- EV users (Wave 1-3)
- Conventional car users (Wave 1 & 3)

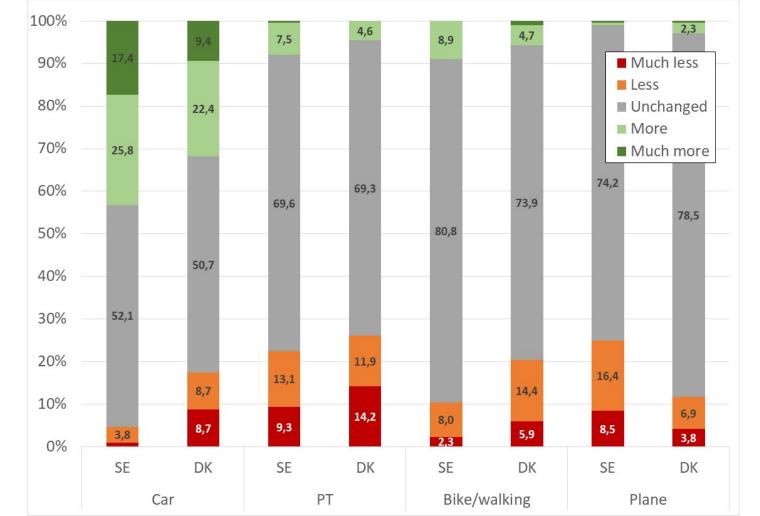




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Evaluation, Validation of customer experience

Mode changes due to access to BEV

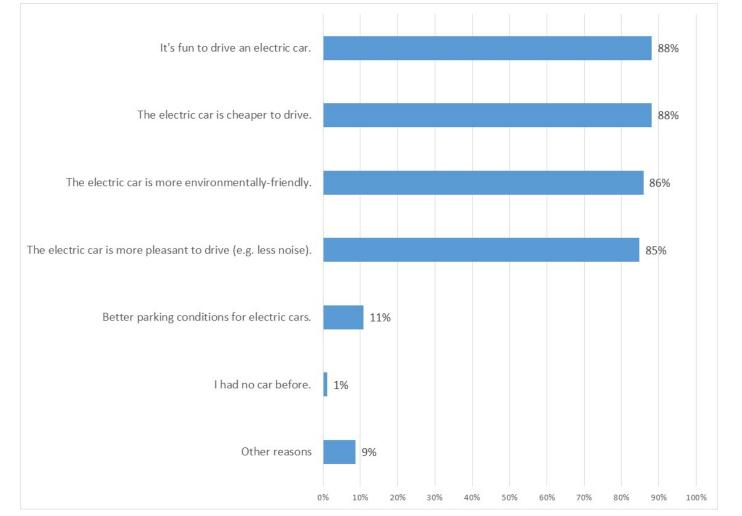






Evaluation, Validation of customer experience

Reasons for driving more since access to a BEV







Awareness of new fast chargers

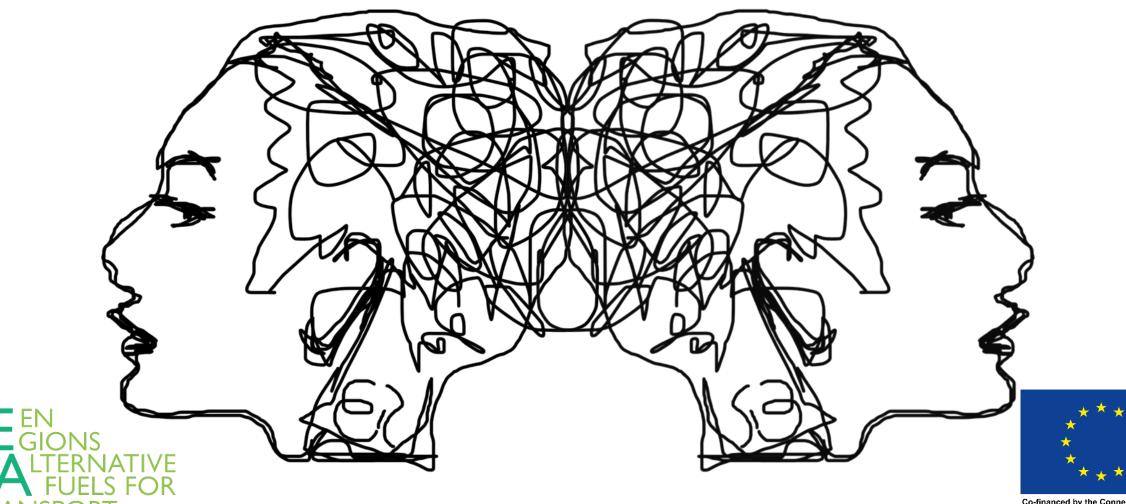
	DK	SE
	EV users	
Percentage who say that the number of fast chargers has increased in past 12 month	22.7%	51.6%
Percentage of EV users aware of at least one GREAT charger	47.9%	43.7%
Percentage of EV users who used at least one GREAT charger	22.7%	41.3%
Correlation of number of known GREAT chargers and EV purchase intention	r = .1**	r = .06



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GREAT is also about empowering customers

Communication - Communication - Communication





Helsingborg/Helsingör – Halmstad – Varberg







ns hilar går på hållhara drivmedel. Nu bestiker vi en rad olika ståder för att fla

Halmstad 25 m Varberg 26 m





Provkörning för hela familjen
Kir Bur Tur är mit och Grunh Suppring för hela familjen.
Kir Bur Tur är mit och Grunh Suppring för hela familjen. Här kan de prinnför at - och gashlar
landes börnisken och dä var på dina fölgar om de nya drinneden. Ta med dig barn och sänner och
den i til städende bibliomeret.



fa chansen att viena en <u>Nissan Leaf</u> eller en <u>Henau</u> iutomatiskt med och tävtar.

automatical med och

Varberg 26 m

storp 31 maj



册



Drive Clean - Press





Publicerat lördag 13 maj kl 14.03

Under lördagen körs Köra Rent I

kommunens satsning för att upp

Fossilfritt rally drar upp till Halmstad

Halmstad tar över stafettpinnen från Öresund electric car rally. I maj arrangeras Kör rent rally där det inte handlar om att komma först i mål -



och Halmstad Utmed sträckan finns der

Kör rent rally utmaningar i kör- och navinållas vid slottet gationskunskaper. Det är en edagen ägnas åt leksam tävling där man får för företagare poäng vid ett antal statione r det familjedag samman.

BILL CECILIA IONSSON

LADDADE, Magnus Falk och Jonas Brantefors ser fram emot klimatsmart race. Elbilar laddar för Rent Rally

med stopp för lunch. Flera Rent rally, handlar om att

privatpersoner deltar med uppmärksamma fossilfria sina egna bilar och stäl- alternativ i trafiken, dagar-

es med ett frukostım på temat fossilsch körande.

att folk ska få känroligt det är med e är lika snabba och et drag i dem som ar, säger Magnus EMC.

OR ATT delta i ralnan kör med en elil. Det är inte till-:lta med en hybridlagen kommer att ned en prisutdel-Ialmstads slott. CECILIA JÖNSSON











Miljöbilar testades vid stadshuset



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svt NYHETER

miljöbilar som ska köra så smart som möjligt.

Under lördagen kommer ett rally äga rum på gatorna i Halmstad. Men det handlar inte om vrålåk som sladdar fram i 180 kilometer i timmen, utan om

Miliöbilsdagarna bygger på FU-projektet. Great, där bland annat Region Halland.



art var en av dem som telle de

Sanabba förbättringar — procent av alla men
The Sanabba förbättringar — procent av alla men
The Sanabba förbättringar — procent av alla men
The Sanabba förbättringar
The Sanabba f

- Men tanken är ju att gång till elbil i jobbet och den mesta laddningen kören sådanbil så ofta hon kommer att ske i hemmen kan. Än har hon dock inte

Elbilsleendet spred sig i Värnamo

VÄRNAMO - VI kallar det elbilsleendet, när man stiger ur efter att ba promkört en nibil na provkort en elbil för första gängen. Vi har fätt se det i dag. Jonas Bransefors fran EU-projektet Gre-at var en av dem som viseade unn framet. ha provkört en elbil

over natten, säger Henric
Druklsson.

Stugress inga problem
Fire da som nadis over sig
för de langar enorma är ut
exciklingen företta intriesse. Jonne
Bruntdeos är inte särskilt
Bruntdeos är inte särskilt

langar over sig

More attention needed!

- 3 dimensions we need to tackle Incentives for upscaling production of clean energy infrastructure vehicles
- Customer empowerment knowledge acceptance **behavioral change**
- Policy measures supporting a faster increased market share The topic of every day! We do not have a mature market!
- Infrastructure for alternative fuels for crossborder transports needs special support without EU support the focus will be on more national projects!
- Ensure interoperability open protocol open market –
 EV corridors require interoperability!





Thank you for listening

Follow us https://great-region.org

Britt Karlsson Green



