

# Action plans

## Circular Public Procurements

City of Malmö

2019

# Action plan

## ”Non new” furniture and related services

Product group	”Non new” furniture and related services
Why this product?	A call for tender within this product group was already in the pipeline, the procurer was interested in circular aspects, market readiness, possibilities to get a strong collaboration between the municipalities internal services within interior design and the suppliers
Organisational opportunities	Possibilities of saving money and environment and create local jobs. Getting experiences from this case to develop circular criteria for other call for tenders.
Organisational challenges	Behavioral change - to get the employees to take care of what they already have and to buy second hand furniture. Financial structure with one year budget frame. If you don't use you budget one year you cant save it for the next, which leads to (in some cases) unnecessary shopping before the end of the year.
Market opportunities	Already quite a few local companies with the business model to buy and sell used furniture, and who refurbish, etc.
Market challenges	Some companies are more into buying/selling ”non-new” furniture then repairing, upholstering, remake etc.
Status	On going
First steps	Form a reference group with internal stakeholders Meet the companies to learn about their business model Begin to form the tender Formulate circular criteria
Time plan	Oct 2017 – June 2020

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