

Project co-financed by the European Regional Development Fund

# PROJECT UDYSSEA

(U DEFINE YOUR SEA, SAILING & ENVIRONMENTAL ACTIONS)

8 -10 | Big data, digitization and ICT services in Tourism

Ioannis Melas,
YAKO Sailing FOUNDER|CEO,
melasioannis @gmail.com



# UDYSSEA PROJECT





#### What UDYSSEA offers

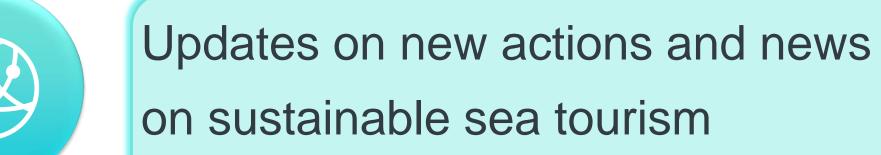




Creation of tailor - made routes through a "smart" web-platform



Ready – made packages of sailing trips





#### Step 1

#### **Type of Yacht**

What type of yacht do you want to rent?



Monohul 4 double + crew



Monohul 3 double + crew



Catamaran 4 double + crew

max 8 persons + crew

max 6 persons + crew

max 8 persons + crew



#### Step 4



A Castle's Corridors : €0



Travel in Time : €0



A pray under the rock! :



A Sponge's tale : €20

€0



Let's Try Pottery! : €120



Walk on a lake : €320



Step on Volcanic Rocks

: €120

#### Step 2

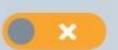
#### **Experience - Level**

Beginner

Intermediate

Advanced







#### **About Advanced**

- Long distances (Approx. 250NM in total)
- Mandatory participation in sailing
- · Previous experience required
- Strong winds (4-6 BF)
- Ages >16





#### Problems of the area





Older age fleet



Short touristic season



Absence of sustainable solutions on sea tourism



Low promotion of least popular destinations



# Target Audience

# Ages



25%

25-35

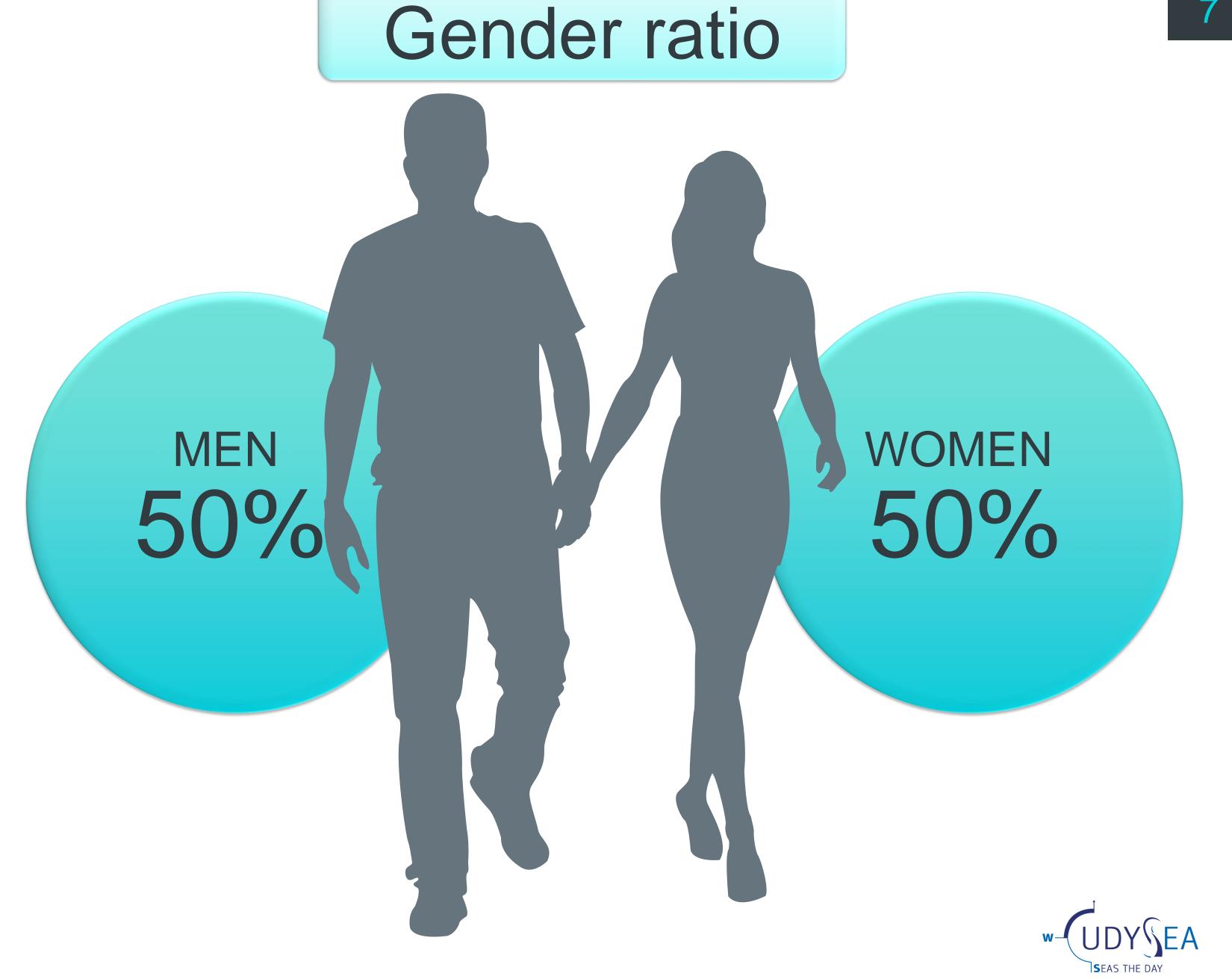


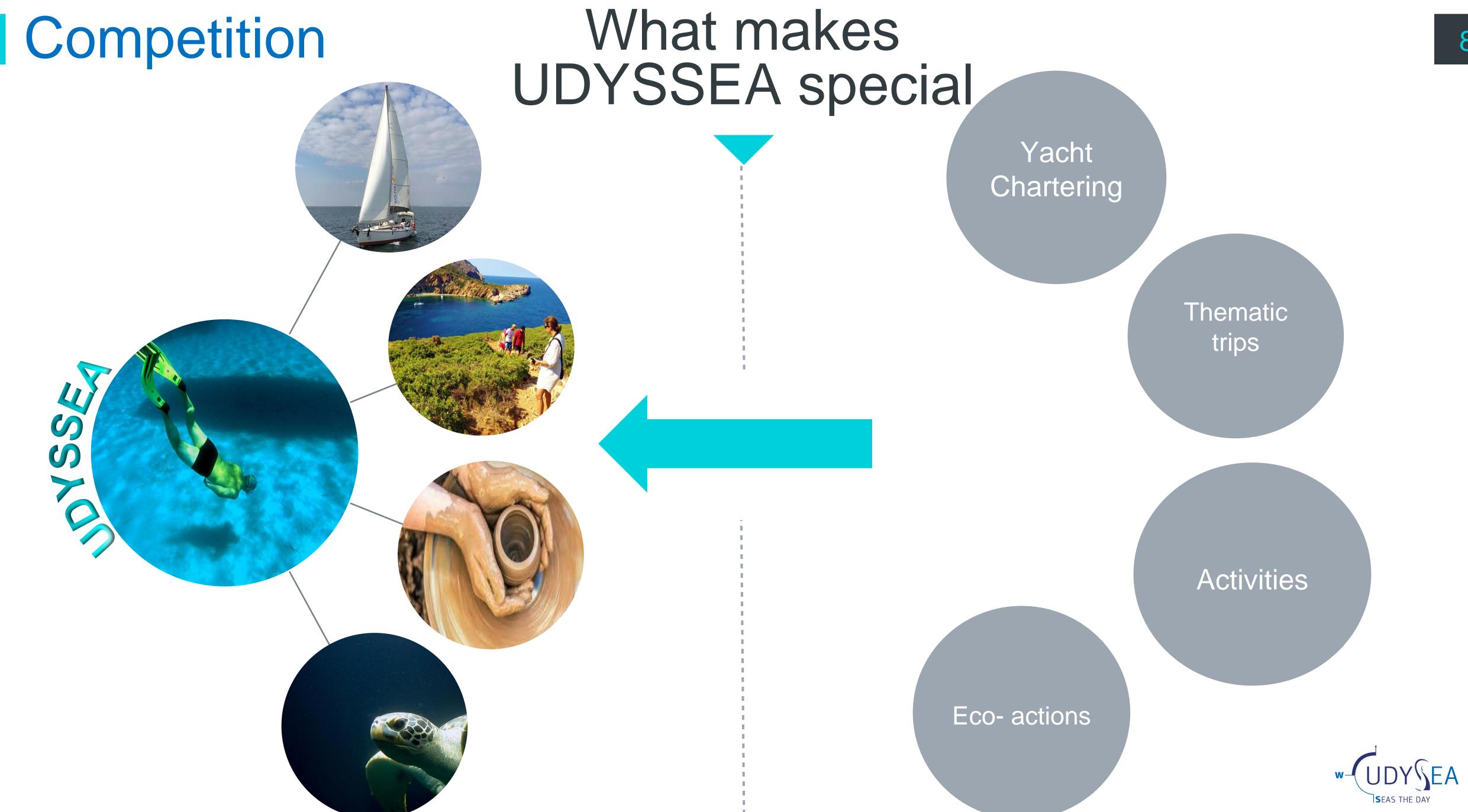
50%

35-45



45-55





### Our Team



Ioannis Melas CEO



Marion Corvaisier

Communication & Marketing



Giota Alamaniotou

Operation & Networking



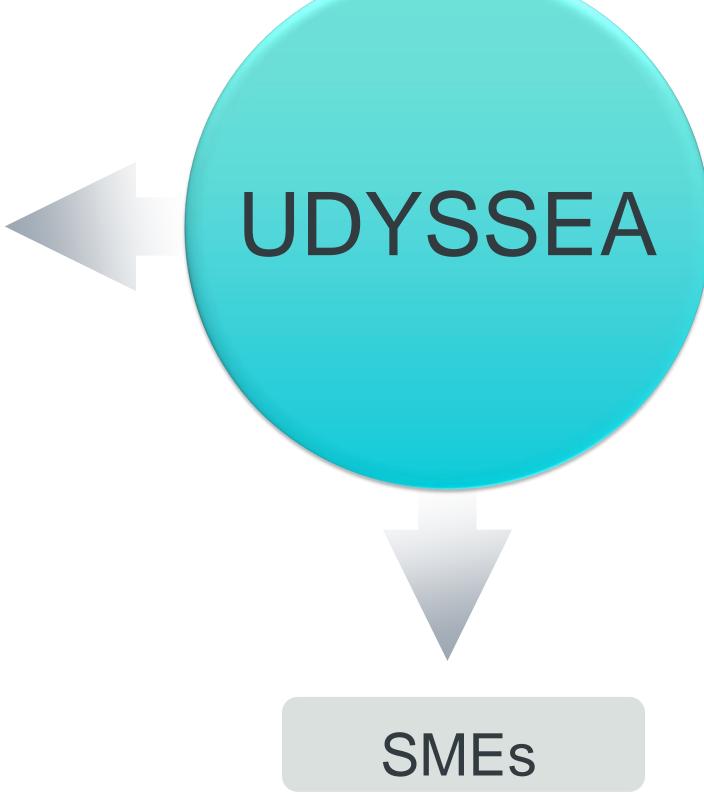
Strajinha Cirovic SEO & Editing



#### Our Network

Universities – Research centers

EU – National Institutes



Local Organizations



# Testing Area





# Goal 1



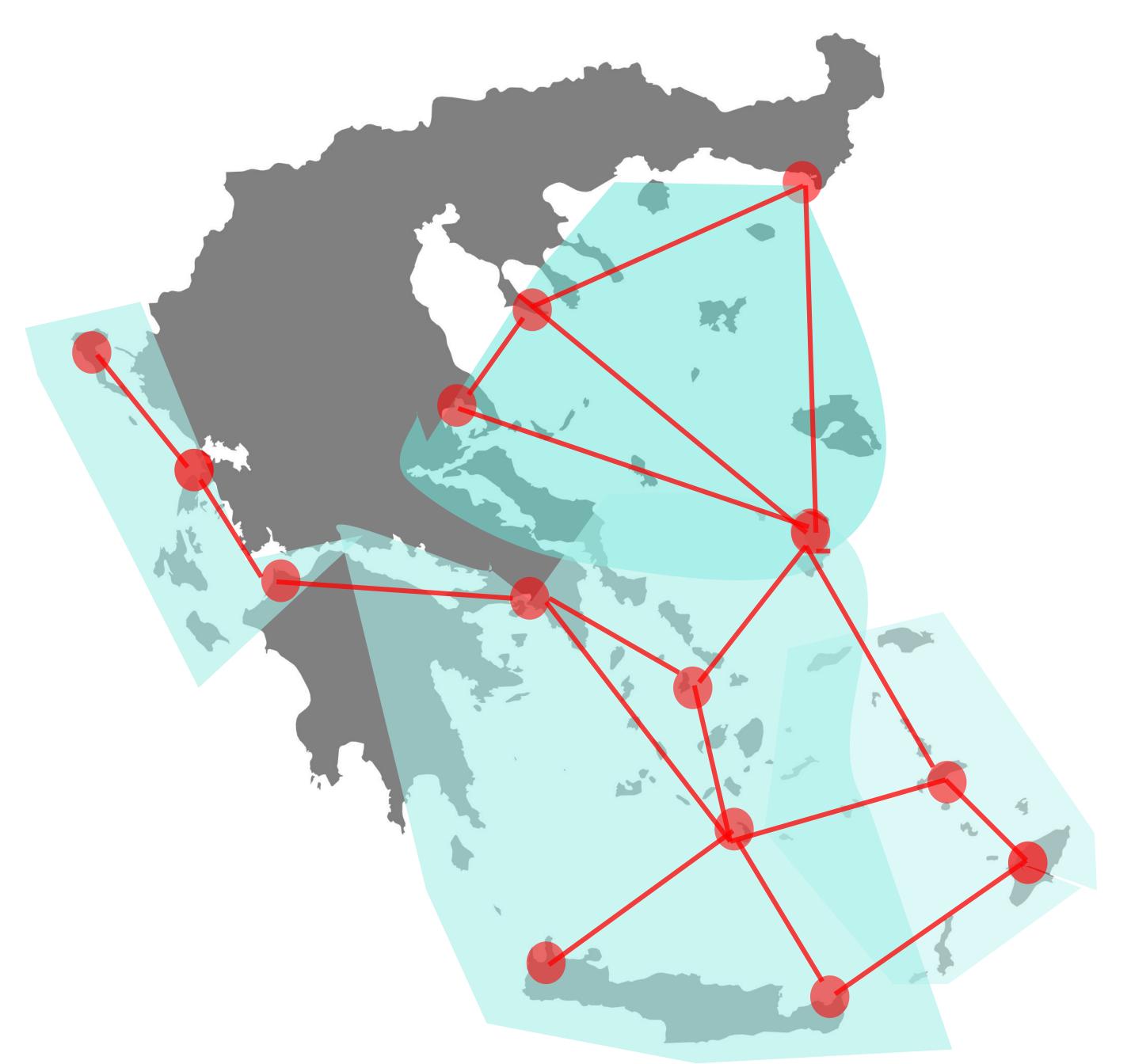


# Goal 2





# Final Goal





Project co-financed by the European Regional Development Fund

# Thank you for your attention!

Ioannis Melas,
YAKO Sailing FOUNDER|CEO,
melasioannis @gmail.com

