

# BIS ROADSHOW

Evaluation - methodology, learnings and results

September 2021



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### **About BIS**

The BSR Interreg project Baltic Industrial Symbiosis (BIS) promotes industrial symbiosis, a concept for sustainable regional development, across the Baltic Sea region. Industrial symbiosis means to connect companies from different industries in order to use one company's waste, in the form of e.g. energy, ingredients or materials, as a resource for the next company. The project establishes peer-to-peer exchange for industrial symbiosis practitioners. It develops new business and finance models and sets up the BSR Industrial Symbiosis Council as a platform for dialogue and policy learning.

The enterprises engaged throughout the project can explore their opportunities for industrial symbiosis. In Karlstad, Sweden, a resource stream is tested in a Living Lab; the full value chain of the resource is examined, and relevant actors take part in finding innovative solutions. In St. Petersburg, Russia, a new Living Lab is established. With facilities such as working space and warehouse, enterprises can experiment with the use and possible recirculation of residuals.

To build capacity among industrial symbiosis practitioners, managers and policy makers, the project provides training programmes. These programmes are targeted on actors from industry, clusters and business organizations, public administration bodies, and utility operators with the aim of developing the ability to continually identify local opportunities; providing knowledge and experience about facilitation tools and techniques, and; raising awareness of best practices for relevant business and policy innovations.

The project actively seeks to inspire stakeholders beyond the partnership from municipalities, regions and countries in the Baltic Sea Region to also pursue industrial symbiosis development to realise increases in cost-effectiveness in production and connected environmental and societal benefits. In the last phase of the project, BIS Roadshow events were implemented in order to present business cases, findings on training and education, findings from policy learning and through these numerous examples inspire replication of industrial symbiosis cluster development in Estonia, Latvia, Lithuania, Poland and Russia.

For more information please visit the project website <https://symbiosecenter.dk/project/bis/>

### **Roadshow Concept and Methodology**

The BALTIC INDUSTRIAL SYMBIOSIS ROADSHOW was tailored to inspire stakeholders beyond the partnership from municipalities, regions and countries in the Baltic Sea Region to also pursue Industrial Symbiosis development.

The transnational value of the project is to pool experiences, knowledge and capacity to accelerate and increase efficiency of current Industrial Symbiosis policies and programmes within and beyond the project partner regions and countries.

### **Concept**

The Baltic Industrial Symbiosis Roadshow was planned to *provide inspiration and with that energise* municipalities and regions in Estonia, Latvia, Lithuania, Poland, and Russia to also commence the development of Industrial Symbiosis policies, strategies and programmes. It is instrumental to communicating the project activities, outputs and results to a broader target group in the Eastern part of the Baltic Sea Region presenting a large number of cases, practices and solutions from the policy level, research and education and from the business level.

All BIS project partners contributed to the content development of the Roadshow through storytelling their experiences and lessons learned on industrial symbiosis implementation and policy development.

### **Methodology**

Initially, the BIS Roadshow was conceived as seminar-combined-exhibitions with a duration of 1 – 2 days in each of the three Baltic Countries as well as in Poland and Russia, including a visit to the St. Petersburg Living Lab (see figure 1). But due to the Covid-19 pandemic, it was decided to implement the Roadshow as an on-line series of presentations in two parts; 1) for Russian stakeholders, and 2) for stakeholders in the Baltic Countries and Poland. For both parts the on-line sessions were combined with physical visits and meetings to the extent possible (see figure 2).

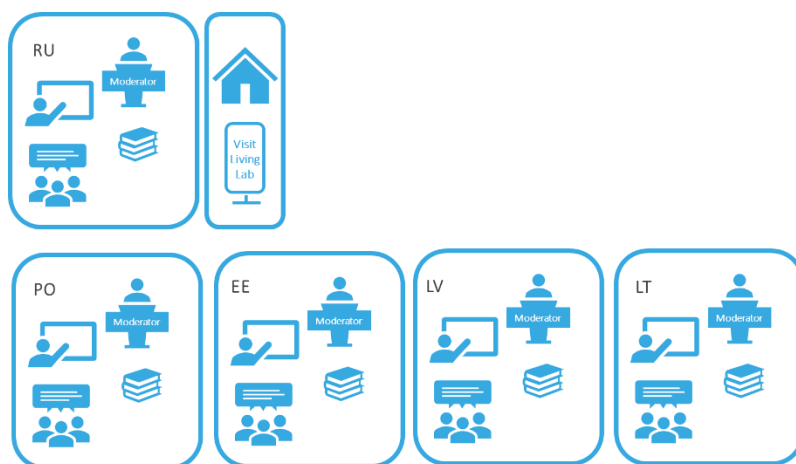


Figure 1 Roadshow as seminar-combined-exhibitions on-site

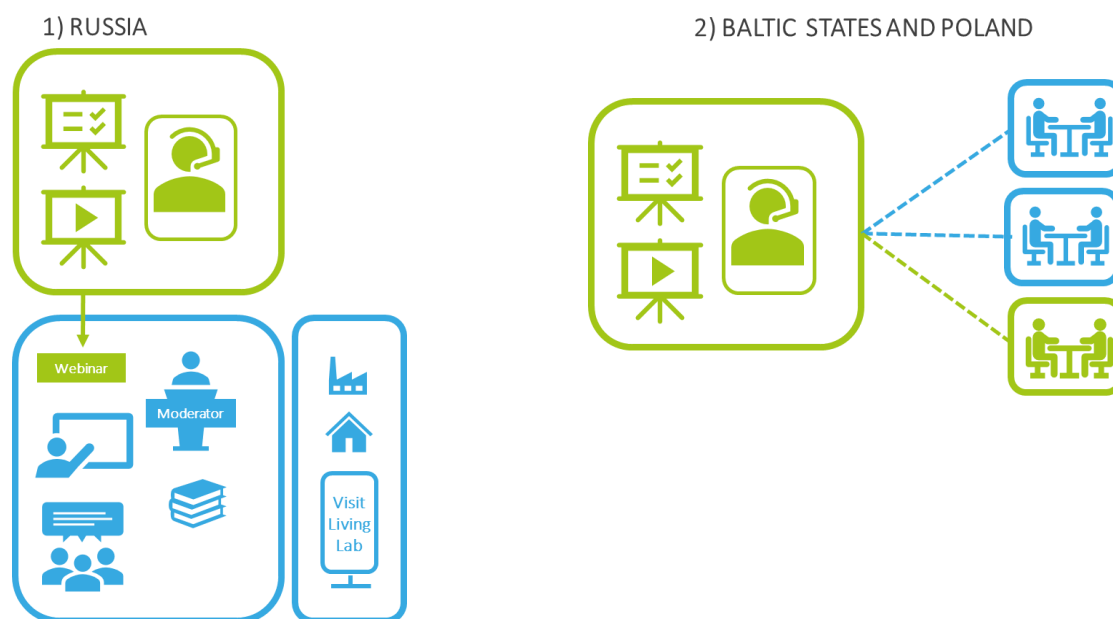


Figure 2 Hybrid Roadshow with online (green) and on-site (blue) activities

The idea of the hybrid roadshow was a design that contained a webinar with transmitted presentations by BIS-partners and/or videos. If possible, a local event should also be arranged. Participants at the local event should then join the webinar. There had to be a local moderator. When the virtual part of the program was finished, the local participants could then join a tour to local enterprises and/or Living Lab. If possible, a local exhibition should be arranged with posters, roll-ups, and BIS-publications for instance the Guide for Industrial Symbiosis Facilitators (toolbox), The special edition of the St. Petersburg Journal as well as the BSR Industrial Symbiosis Council



policy reports and other materials were to be displayed. Reports, videos and presentations should be available for download after the roadshow had ended.

In the Baltic States individual, focused meetings with the local Industrial Symbiosis facilitators, academia, enterprises, municipalities etc. in the weeks after the roadshow was planned. These meetings could be virtual.

## The BIS Roadshow in Russia (part I)

### *Programme and activities*

The Roadshow in St. Petersburg was held in a hybrid format within the framework of the XXI International Environmental Forum “Baltic Sea Day”. For two days, March 23-24, 2021 representatives of authorities at various levels, scientists, experts and representatives of foreign countries discussed topical current issues of updating the Baltic Sea Action Plan and revising its goals until 2030, as well as project activities in the Baltic region, including the programs of cross-border cooperation and the Interreg Baltic Sea Region Program. Round tables and expert seminars were devoted to various issues relevant to the region.



*The BIS project was part of the XXI International Environmental Forum "Baltic Sea Day"*

### **Round table**

The round table “The Baltic Industrial Symbiosis Project for the implementation of the SDGs in the Baltic Sea Region” was devoted to the BIS project where partners and project participants from Denmark, Norway and Russia spoke about promoting the formation of industrial symbiotic chains in the Baltic Sea countries.

Find the Round Table Programme in Annex A.

The session was live streamed. A recording can be seen here:

[https://www.youtube.com/watch?app=desktop&v=ALEUIEWWyDI&ab\\_channel=ITStreamBroadcast](https://www.youtube.com/watch?app=desktop&v=ALEUIEWWyDI&ab_channel=ITStreamBroadcast)



International event requires interpreters



The event was held in a hybrid format; expanding the audience by providing the facility to connect foreign speakers and listeners, as well as online broadcast live

КРУПНЫЙ СТОЛ «БАЛТИЙСКИЙ ПРОМЫШЛЕННЫЙ СИМБИОЗ» ДЛЯ ДОСТИЖЕНИЙ В БАЛТИЙСКОМ РЕГИОНЕ / BALTIC INDUSTRIAL SYMBIOSIS PROJECT

**BALTIC INDUSTRIAL SYMBIOSIS**

**TRANSNATIONAL SYMBIOSIS**

**BIS PROJECT ACTIVITIES**

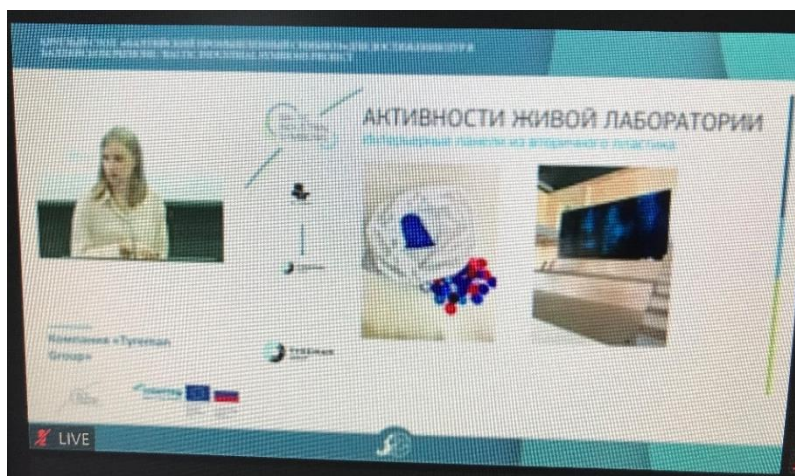
- Screening of enterprises
- Matchmaking events
- Peer-to-peer exchanges
- Living Lab
- Executive Training Programs
- BSR Industrial Symbiosis Council
- Baltic Industrial Symbiosis Roadshow

**Susanne Boesen**  
Сюзанна Боесен

Interreg Baltic Sea Region

EUROPEAN REGIONAL DEVELOPMENT FUND

"On line" presenter



"On site" presenter



After the session, some of the participants gathered next to the BIS roll-up before taking a tour to the Living Lab.



The St. Petersburg Living Lab is a visible example of industrial symbiosis development for all interested stakeholders to visit and be inspired by



### ***Visit at the Living Lab in St. Petersburg***

The round table participants were taken on a tour to the Living Lab in St. Petersburg which presents and implements the ideas of upcycling and industrial symbiosis. Furthermore, the participants had an opportunity to visit the production site of the first experimental shrimp farm in Russia, the production of recycled plastic benches and a mushroom farm where mushrooms are grown in used coffee grounds.





Within the tour, the participants visited the production site of the first experimental shrimp farm in Russia



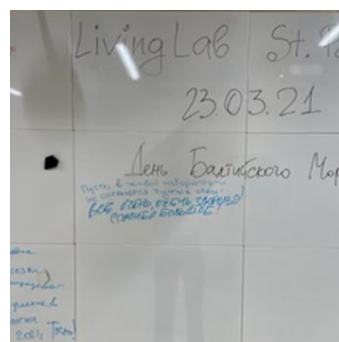
'Smart environment' - the production of recycled plastic



Exposition "Industrial Symbiosis" in the Living Lab, which implements the ideas of upcycling and industrial symbiosis



A Russian coffee shop chain provides coffee waste for recycling. Here a test using coffee grounds for mushroom cultivation



"Kind wishes to the Living Lab team"

### **Results**

Presentations, video and photos from the Baltic Sea Day forum and the BIS round table event can be found here:

[http://helcom.ru/baltic\\_sea\\_day/2021\\_year](http://helcom.ru/baltic_sea_day/2021_year)

[http://helcom.ru/baltic\\_sea\\_day/2021\\_year/BSD2021\\_materials\\_ENG](http://helcom.ru/baltic_sea_day/2021_year/BSD2021_materials_ENG)

The Russian Roadshow in figures:

- 25-30 offline participants joined the round table, they represented research institutes, intergovernmental organisations, state and private companies etc.
- 40 participants visited the Living Lab. *"The Living Lab evinced a keen interest among the visitors... Many questions were posed to us and we received positive reviews and discussed ideas for cooperation"*, said Evdokia Lomagina, the Living Lab host from Tyreman Group.
- Page views of the Round Table Video pr. September 2021: 73 (English) and 204 (Russian)



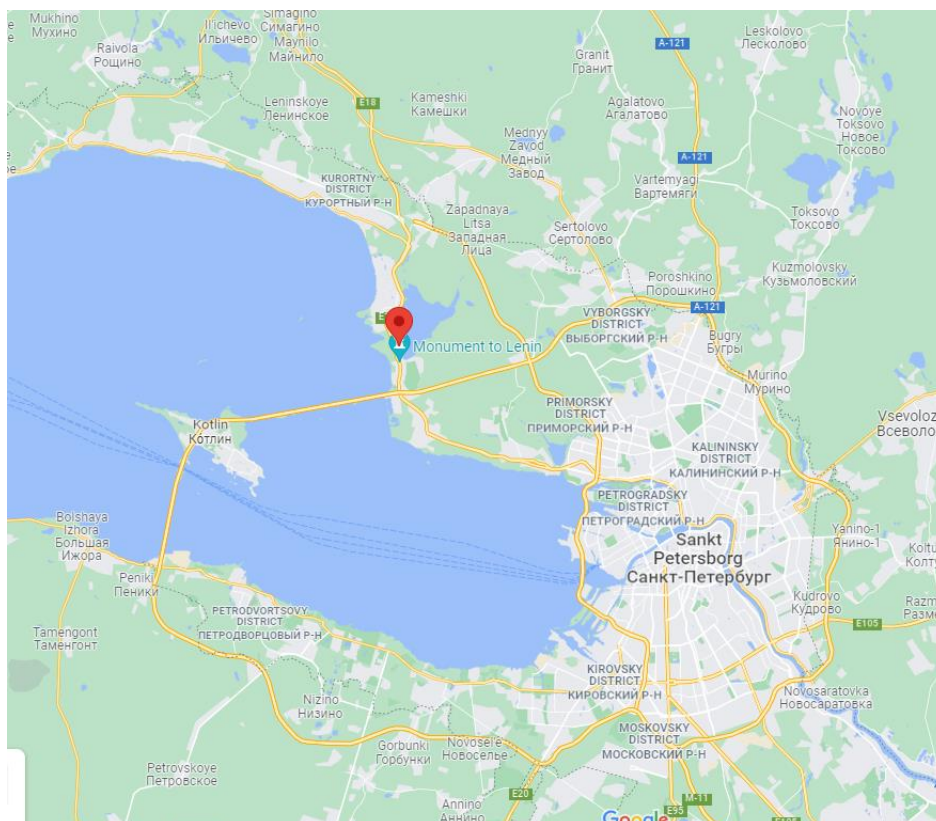
## The BIS Roadshow in Russia (part II)

### *The “Clean beach” event*

On September 11, 2021, the 8<sup>th</sup> educational campaign “Clean beach” was held in St. Petersburg. The format of the event includes not only the cleaning of the coastal areas of the Gulf of Finland, but also environmental training activities, among which the main one is the environmental quest. Participants go through exciting educational stations, gain new knowledge and skills, and learn the basics of separate waste collection.

The purpose of the campaign is the development of cooperation in the field of environmental protection, the formation of environmental responsibility of young people and the population, and the development of an environmental volunteer movement.

The first action took place in 2014 within the framework of the international project “The Year of the Gulf of Finland”. Since then, “Clean Beach” events have been held in St. Petersburg, Russia, in Helsinki and Turku, Finland, and in Tallinn, Estonia; and every year they attract more and more participants and volunteers.



*The event was held on the beach in the village of Tarkhovka in the Kurortny District of St. Petersburg.*



This year, the event gathered a record number of participants (approx. 700) and attracted the attention of not only educational institutions, public organizations and municipal bodies, but also representatives of the business sector. 45 teams, representatives of 18 universities, 4 colleges, 3 public organizations and 14 companies took part in the campaign.



One of the two main stages of the event, the environmental quest, was dedicated to achieving the UN Sustainable Development Goals (SDGs) of the 2030 Agenda. Each of the participating teams had to take on the role of a delegation of a fictional country, which was tasked with preparing a report on the implementation of the SDGs by their country. Within the framework of the quest, Tyreman Group LLC introduced the participants to the project Baltic Industrial Symbiosis and the Industrial Symbiosis concept.

The second important stage of the action was the cleaning of the coastal area of the Gulf of Finland. Each of the teams had to put into practice the basics of separate waste collection.



As a result, the participants collected 800 kilograms of waste. 570 kg of these were collected separately: 53 kg of plastic, 202 kg of glass, 269 kg of metal, 5 kg of organic waste, 34 kg of cardboard, 7 kg of polyethylene. All waste was collected and transferred for disposal.

The teams competed among themselves, passing the stations and collecting waste in order to score as many points as possible and win one of three prizes. The prizes, white belt bags, were made of the utilized roll-up banners used at the previous “Clean beach” events in the spirit of “reduce, reuse and recycle”.



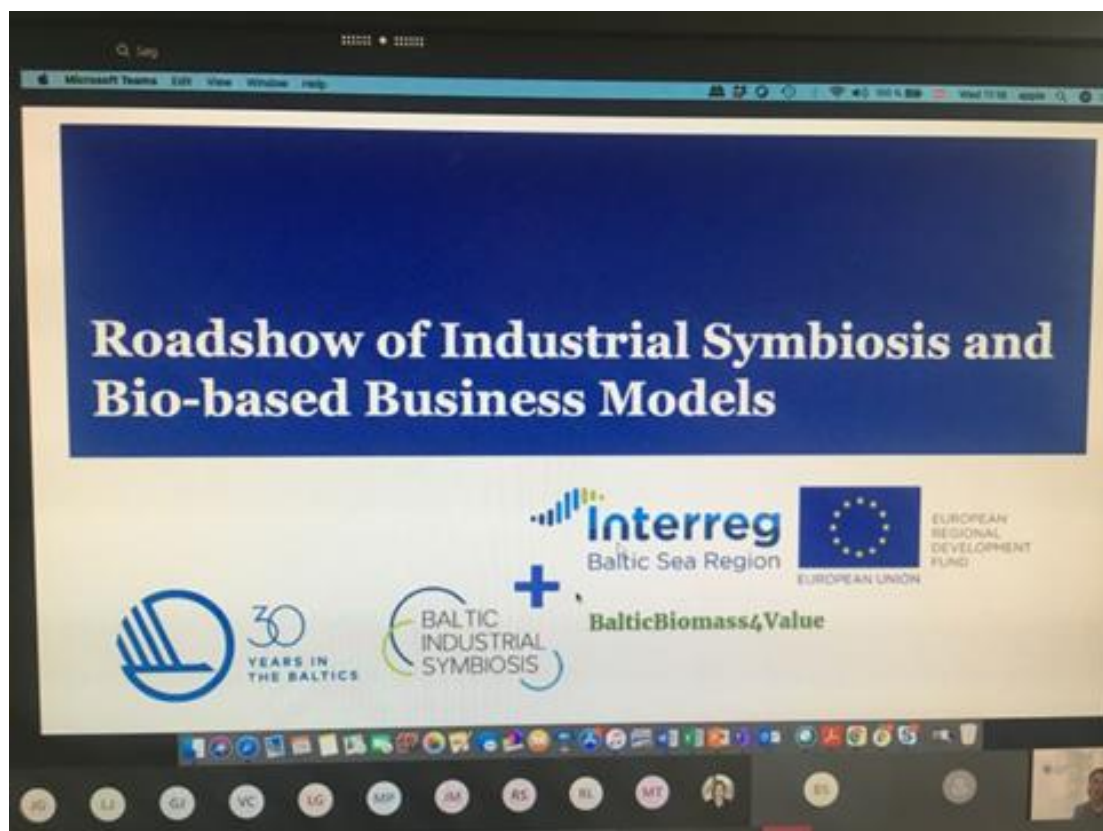
## The BIS Roadshow in the Baltic Countries and Poland

### *Programme and activities*

#### **Webinar**

The Roadshow addressing the Baltic Countries and Poland was arranged as a webinar “*Discovering good practice examples of industrial symbiosis and bio-based business models*” by Trøndelag County Council and the associated partners from the Nordic Council of Ministers. This was a joint online event together with BSR Interreg project BalticBiomass4Value.

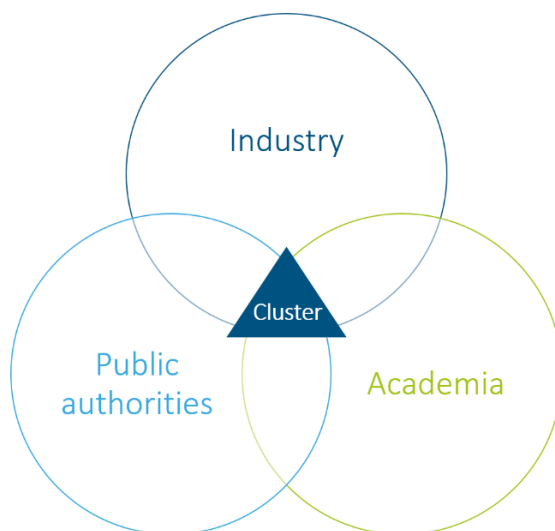
Find the webinar programme in Annex B.



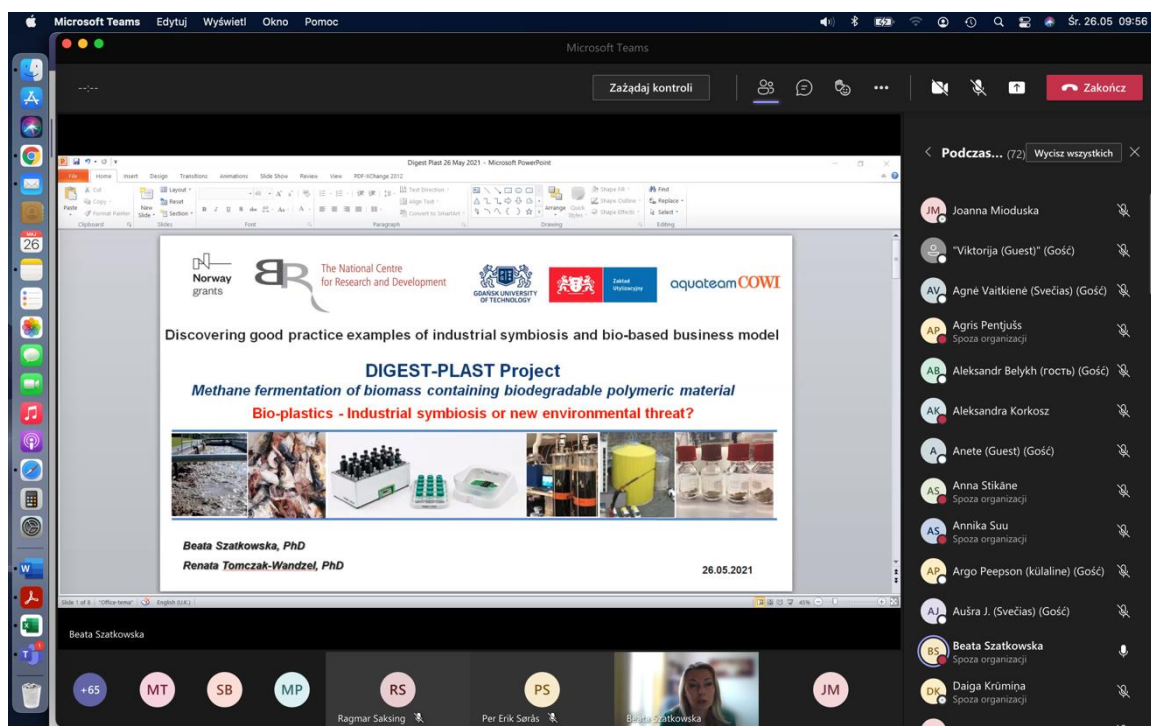
*Roadshow as a webinar*

Two Interreg Baltic Sea Region projects, the BIS project and the BalticBiomass4Value project, joined forces and presented recent findings on the implementation of industrial symbiosis and bio-based business models providing experiences that may help the industrial sector in the Baltic Sea area to speed up the transition and become more competitive in the international race towards capturing the markets embracing sustainability.

The aim of the event was to engage stakeholders from a triple helix constellation to facilitate the development of the industrial symbiosis mindset through storytelling experiences and networking enabling the exchange of knowledge and experience across borders.



During the first part of the event, representative of the Trøndelag County Council Per Erik Sørås (Norway) introduced tools prepared within the BIS project to help new actors in developing industrial symbiosis. Then representative of the Paper Province Magnus Persson (Sweden) shared his experience in organising living labs which are co-creative activities performed in the BIS project to demonstrate and test the resource stream with the material and stakeholders engaged in real life context. These introductions were followed by presentation of Lisbeth Randers on the activities of the Kalundborg Symbiosis (Denmark) and by presentations of Gdansk University of Technology experts Beata Szatkowska and Jan Hupka (Poland) about managing biodegradable plastics and marine pollution.



Microsoft Teams

Edytuj Wyświetl Okno Pomoc

Microsoft Teams

Zażądaj kontroli

Podczas... (72) Wyczyść wszystkich

Joanna Mioduska

"Viktorija (Guest)" (Gość)

Agne Vaitkienė (Svečias) (Gość)

Agris Pentjušs  
Spoza organizacji

Aleksandr Belykh (roctc) (Gość)

Aleksandra Korkosz

Anete (Guest) (Gość)

Anna Stikāne  
Spoza organizacji

Annika Suu  
Spoza organizacji

Argo Peepson (külaline) (Gość)

Auśra J. (Svečias) (Gość)

Beata Szatkowska  
Spoza organizacji

Daiga Krūmiņa  
Spoza organizacji

Beata Szatkowska

Ragmar Saksing

Per Erik Serås

Beata Szatkowska

65 MT SB MP RS PS JM

Digest Plast 30 May 2021 - Microsoft PowerPoint

Norway grants

The National Centre for Research and Development

GDAŃSK UNIVERSITY OF TECHNOLOGY

Zielone Węskielce

aquateam COWI

Discovering good practice examples of industrial symbiosis and bio-based business model

**DIGEST-PLAST Project**

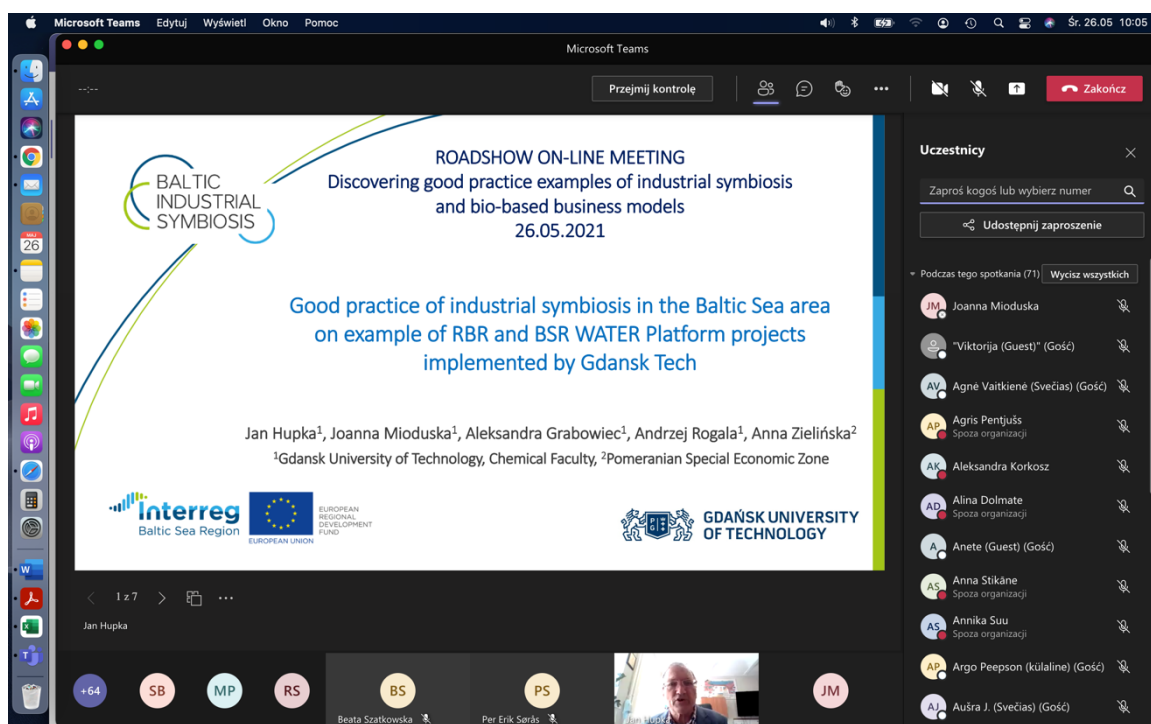
*Methane fermentation of biomass containing biodegradable polymeric material*

**Bio-plastics - Industrial symbiosis or new environmental threat?**

Beata Szatkowska, PhD

Renata Tomczak-Wandzel, PhD

26.05.2021



Microsoft Teams

Edytuj Wyświetl Okno Pomoc

Microsoft Teams

Przejmij kontrolę

Uczestnicy

Zaprosz kogoś lub wybierz numer

Udostępnij zaproszenie

Podczas tego spotkania (71) Wyczyść wszystkich

Joanna Mioduska

"Viktorija (Guest)" (Gość)

Agne Vaitkienė (Svečias) (Gość)

Agris Pentjušs  
Spoza organizacji

Aleksandra Korkosz

Alina Dolmate  
Spoza organizacji

Anete (Guest) (Gość)

Anna Stikāne  
Spoza organizacji

Annika Suu  
Spoza organizacji

Argo Peepson (külaline) (Gość)

Auśra J. (Svečias) (Gość)

Jan Hupka

Beata Szatkowska

Per Erik Serås

Jan Hupka

64 SB MP RS BS PS JM

ROADSHOW ON-LINE MEETING

Discovering good practice examples of industrial symbiosis and bio-based business models

26.05.2021

Good practice of industrial symbiosis in the Baltic Sea area on example of RBR and BSR WATER Platform projects implemented by Gdansk Tech

Jan Hupka<sup>1</sup>, Joanna Mioduska<sup>1</sup>, Aleksandra Grabowiec<sup>1</sup>, Andrzej Rogala<sup>1</sup>, Anna Zielińska<sup>2</sup>

<sup>1</sup>Gdansk University of Technology, Chemical Faculty, <sup>2</sup>Pomeranian Special Economic Zone

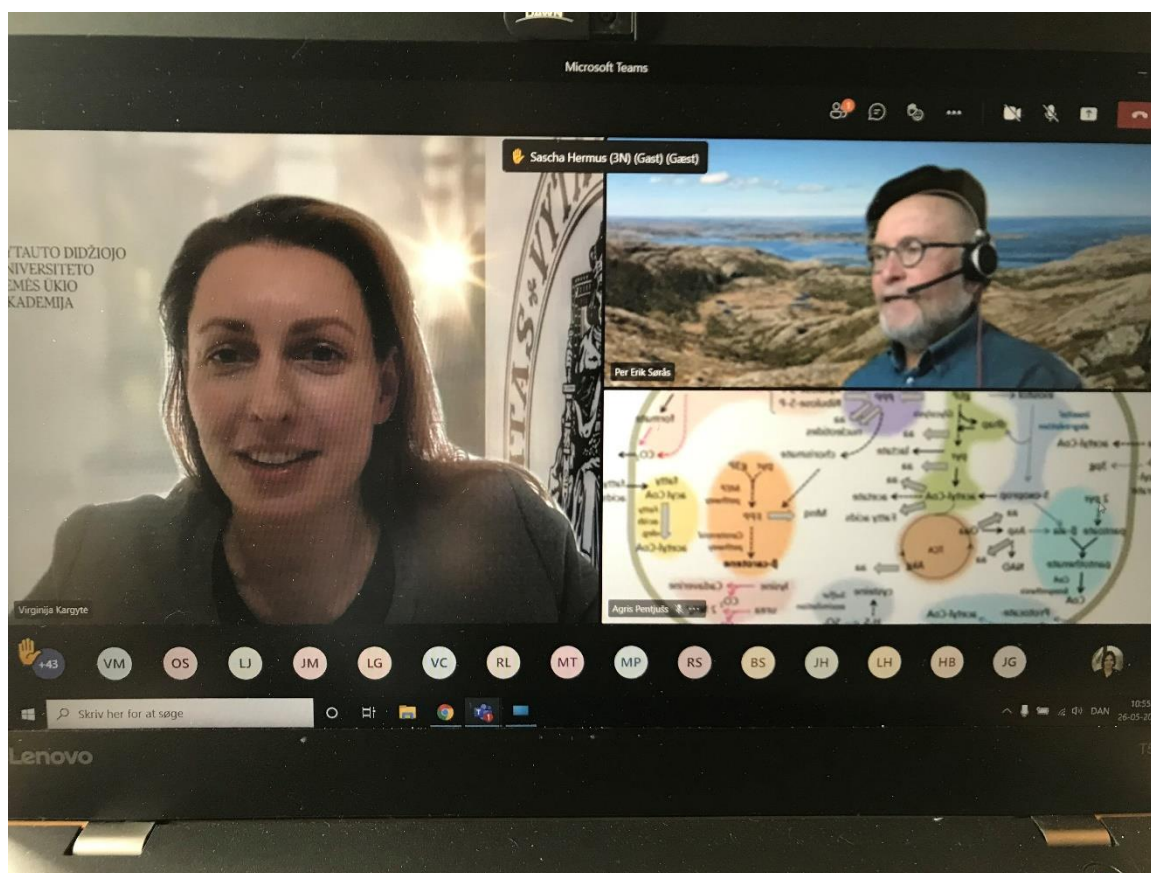
Interreg Baltic Sea Region

EUROPEAN REGIONAL DEVELOPMENT FUND

EUROPEAN UNION

GDAŃSK UNIVERSITY OF TECHNOLOGY





*The two moderators in action. The two Interreg projects cooperated to prepare the event and guide the participants through the Roadshow program*

The second part of the event was dedicated to good practice bio-based business models developed within the “BalticBiomass4Value” project.

Participants were also introduced to the two Interreg projects by their coordinators Susanne Boesen and Virginija Kargytė. These presentations contained information on the achievements of these projects, produced results, and upcoming activities.

Find the BIS project partners presentations in Appendix D.

### **One-to-one Meetings**

Following the webinar, the participants were invited to direct one-to-one dialog presenting the opportunity to take advantage from free consultancy support assisting everyone interested in circular economy and sustainable bio economy, invitation enclosed in Annex E. A list of institutions expressing interest in dialogue meetings is enclosed in Annex E. In addition, comes institutions who were in direct contact with Gdańsk University of Technology.

Unfortunately, only a few institutions compared to those indicating interest responded on the invitation (Annex E). However, follow up dialogues or one-to-one meetings were conducted both with institutions in Lithuania and Poland. Eventually, more institutions could have been involved if the Covid-19 pandemic had not prevented from more direct physical contact between the BIS project partners and Baltic institutions.

Two enterprises participated in one-to-one dialogues. The meetings were facilitated by Gdańsk University of Technology and Trøndelag County Council in cooperation with Vytautas Magnus University (BalticBiomass4Value) and held online as well as on site in Poland. Topics discussed at the meetings included: How to proceed with the establishment of industrial symbiosis? How to identify potential partners? How to go about mapping? The role of a facilitator. The role of a municipality, and many more. The results from the one-to-one dialogue meetings are described in the following.

### **Results**

133 representatives of public authorities, academia and the business sector joined the **roadshow webinar**. A newsletter was published in June 2021

<https://symbiosecenter.dk/roadshow-of-industrial-symbiosis-and-bio-based-business-models/>

And shared on LinkedIn:

<https://www.linkedin.com/feed/update/urn:li:activity:6800063386081103874>

<https://www.linkedin.com/feed/update/urn:li:activity:6803260198304681984>

### **One-to-one meetings in the Baltic States (Lithuania)**

Following the Webinar an online meeting with the city Mažeikiai, a meeting involving the mayor, Vidmantas Macevičius, his advisor Virgilijus Radvilas, Virginija Kargytė, Project Manager BalticBiomass4Value and Per Erik Sørås, WP4 leader BIS.

Mažeikiai is a city in northwestern Lithuania, on the Venta River. It has a population of around 43,500, making it the eighth largest city in Lithuania. The city is the administrative center of Mažeikiai district municipality in Telšiai County. It is the largest city that does not have its own county. In 1980 an oil refinery plant "Mažeikių Nafta" was opened. Today it is one of the largest industrial plants in Lithuania

The discussion evolved around the potential of utilizing the excess heat resulting from the operation refinery, in particular how to connect the plant to a district heating system. Also, the potential of using the excess energy resource in connection with other industries was discussed, encouraging the idea to connect the refinery to an industrial park to be co-located with the refinery, thereby forming a platform for an industrial symbiosis approach.

The experiences from industrial symbiosis operations in the Nordic countries were brought forward and references to various documents available through the BIS project was given, especially focusing on the "Guide for industrial symbiosis facilitators", a document which could help the municipality on its way forward.

### **One-to-one meetings in Poland**

In Poland, the Roadshow acted as a teaser for individual follow-up meeting with Municipal Waste Incineration Plant from Gdańsk - Port Czystej Energii, Co. Ltd., which was organized on June 1st, 2021. The meeting inaugurated the cooperation between Faculty of Chemistry and Port Czystej Energii Co. Ltd. During the meeting the possibilities of establishing future cooperation between the science and industry sectors were discussed.

As a result, talks are underway regarding possibilities of joint expanding of the activities of the university's research club within the field of circular economy and industrial symbiosis.



Additionally, the President of Port Czystej Energii Co. Ltd., Mr Sławomir Kiskurno, declared an openness for organizing a research internship for students from Chemical Faculty.

Dean of Faculty invited Mr. Kiskurno to join the Consultative Council of the Faculty of Chemistry at Gdańsk University of Technology. The Consultative Council is an advisory body for the authorities of the faculty, and its task is to organize the promotion of the faculty and help in establishing contacts and cooperation with local government organizations and economic units.



*Follow up meeting, June 1st, 2021. From the left: Agata Kot-Wasik (Dean of Faculty of Chemistry, Gdańsk University of Technology), Sławomir Kiskurno (President of Port Czystej Energii Co. Ltd.), Joanna Mioduska (BIS project coordinator at Gdańsk University of Technology).*

As a result of the established cooperation, another opportunity for a joint meeting was the participation in the conference - the 3rd Local Government Forum on Municipal Economy (2-3 September 2021), which was attended by approximately 170 participants. President Kiskurno, during his speech, mentioned the BIS project implemented by the Gdańsk University of Technology. He emphasized the rightness of activities within industrial symbiosis, which supports the implementation of the circular economy assumptions.

On the second day of the conference, participants were invited to visit the construction of the future waste incineration plant.



*Visit to incineration plant under construction, Port Czystej Energii Co. Ltd., September 3rd, 2021.*

### **Learnings and recommendations**

The Baltic Industrial Symbiosis Roadshow events raised awareness among stakeholders from both public sector, private sector and academia in Estonia, Latvia, Lithuania, Poland and Russia on the Industrial Symbiosis approach.

By tapping into experiences and lessons learned on Industrial Symbiosis implementation and policy development from neighboring countries, they will pursue their efforts to enhance the spread of Industrial Symbiosis mindset in their municipalities, regions and countries.

It is possible to integrate online events such as a webinar with on-site conferences and locally guided tours.

It is important to have close partners locally if a hybrid event is to be arranged, and it is important to set aside plenty of time to plan the program and get expectations aligned.

It requires thorough preparation, an appropriate arrangement of screens, furniture and testing of the technical equipment in the conference rooms. Just as there should be a test before the webinar begins to ensure that presenters who connect to the webinar can be heard/seen.

Living Lab serves as a good showcase for the industrial symbiosis mindset, and there was a positive response from those who participated in the guided tour in connection with the road show in Russia. It is good to combine lectures / presentations with visits in real life so that you can 'see with your own eyes' and meet the actors who work with industrial symbiosis.

One-to-One Meetings as a follow up action is valuable and form the basis for establishing new collaborations between partners.

## Annex A



### PROGRAMME

#### Baltic Industrial Symbioses – project for SDG implementation in Baltic Sea region

Place of meeting: **EXPOFORUM, Hall A1-A2**

**23 MARCH 2021, TUESDAY**

**Goal of the workshop:** To present the positive effects of industrial symbiosis implementation in particular to achieve SDGs in the Baltic Sea region and to discuss the possibilities for increasing collaboration within industrial symbioses around the Baltic Sea. The workshop is part of the BIS project – Baltic Industrial Symbiosis. Website: <https://symbiosecenter.dk/en/project/bis/>

**Moderator:** Nikolai Pitirimov, St. Petersburg house property owners association

<b>Opening</b>	
13.30–13.40	<b>Welcome Addresses</b> <i>Daria Akhutina, Senior Advisor, Head of Priority Area: Sustainable and Prosperous Region Council of the Baltic Sea States (CBSS)</i>
13.40–13.50	<b>BIS - Baltic Industrial Symbiosis, Interreg Baltic Sea Region Programme 2014-2020</b> <i>Susanne Boesen, Project manager</i>
<b>Session 1 Policy measures</b>	
13.50–14.05	Mapping current policies supporting industrial symbiosis development in the BSR <i>Per Erik Sørås, Trøndelag County Council</i>
14.05–14.20	Building an ecosystem of industrial symbiosis in Russia through the development centers of industrial symbiosis, <i>Nikolai Pitirimov, St. Petersburg house property owners association</i>
<b>Session 2. Business cases</b>	
14.20–14.35	Sharing 50 years of experience on industrial symbiosis; how can we provide tools for getting started to set up your own initiatives? <i>Nadejda Ulstrup-Hansen, Kalundborg Symbiosis</i>
14.35–14.50	New industrial symbiosis - Living Lab <i>Tyremann Group</i>
14.50–15.00	Project «New life of old wardrobe» <i>Marina Lebedeva, Medina Art</i>
15.00–15.10	Pskov hydroelectric power station – Center for the development of eco-technology and industrial symbiosis in Russia <i>Daria Mironova, ITMO University</i>
<b>Session 3. Collaboration within industrial symbioses around the Baltic Sea</b>	
15.10–15.20	How can municipalities support the development of Industrial Symbiosis, <i>Per Erik Sørås, Trøndelag County Council</i>
15.20–15.30	Hazardous waste management in St. Petersburg, <i>Julia Samsonenko, SC "Ecostroy"</i>
15.30–15.40	Transformation of supply chains in the context of the development of industrial symbiosis, <i>Olga Kol, Saint-Petersburg State Economic University</i>
15.40–16.00	<b>Discussion. Wrap-up</b>
16.00–18.30	<b>Excursion to Russian Living Lab</b>



## Annex B



### Virtual session of two Interreg Baltic Sea Region projects: Discovering good practice examples of industrial symbiosis and bio-based business models

26 May 2021

10:00 AM – 12:00 PM (EEST) / 9:00 AM – 11:00 AM (CET)

#### AGENDA

10:00 – 10:05 / 9:00 – 9:05	<b>Opening remarks</b> <i>Setting the scene, overall information about the virtual session</i>
10:05 – 10:15 / 9:05 – 9:15	<b>Keynote speech</b> Jukka Teräs <i>Nordic expert in industrial engineering and management, specialised in regional development, innovation environments, innovation promotion, technology transfer, issues related to non-metropolitan regions</i>
10:15 – 10:20 / 9:15 – 9:20	<b>Introduction to the “BIS – Baltic Industrial Symbiosis” project</b> Susanne Boesen <i>Project manager at Symbiosis Center Denmark</i>
10:20 – 10:35 / 9:20 – 9:35	<b>Tools helping new actors in developing industrial symbiosis</b> <i>Key policy framework, role of SMEs and municipalities, mapping facilitator's toolbox</i>
10:35 – 11:05 / 9:35 – 10:05	<b>Good practice examples of industrial symbiosis in the Baltic Sea area</b> <i>Examples of industrial symbiosis from Kalundborg (Denmark), Paper Province (Sweden) and Gdańsk University of Technology (Poland)</i>
11:05 – 11:10 / 10:05 – 10:10	<b>How to proceed, what sort of assistance can the BIS project offer for Baltic actors</b> Per Erik Sørås <i>Senior advisor at Trøndelag County Council (Norway)</i>
11:10 – 11:15 / 10:10 – 10:15	<b>Introduction to the “BalticBiomass4Value” project</b> Virginija Kargytė <i>Project manager at Vytautas Magnus University (Lithuania)</i>
11:15 – 11:35 / 10:15 – 10:35	<b>Bio-based business models for the replacement of fossil fuels with bio-based fuels and for the novel uses of bio-based materials for non-energy purposes</b> Henrik Barth <i>Assistant professor in industrial management at the Centre for Innovation, Entrepreneurship and Learning Research of Halmstad University (Sweden)</i>
11:35 – 11:55 / 10:35 – 10:55	<b>Good practice examples of bio-based business models in the Baltic Sea area</b> <i>Examples of 3B Bioenergie (German producer of organic fertiliser from the treatment of digestate) and Aloja-Starkelsen (Latvian producer of organic starch and plant-based products for home and industrial application)</i>
11:55 – 12:00 / 10:55 – 11:00	<b>Closing remarks</b> <i>Summarising of main ideas and follow-up opportunities</i>


## Annex C

### Leadpartner BIS project presentation from the roadshow in Russia

BALTIC INDUSTRIAL SYMBIOSIS

# BALTIC INDUSTRIAL SYMBIOSIS (BIS)

Promoting industrial symbiosis, a concept for sustainable regional development, across the Baltic Sea region



SYMBIOSIS CENTER DENMARK  
DANSK SYMBIOSECENTER

Interreg  
Baltic Sea Region

EUROPEAN  
REGIONAL  
DEVELOPMENT  
FUND  
EUROPEAN UNION

BALTIC INDUSTRIAL SYMBIOSIS

# WHY THE BALTIC SEA REGION?

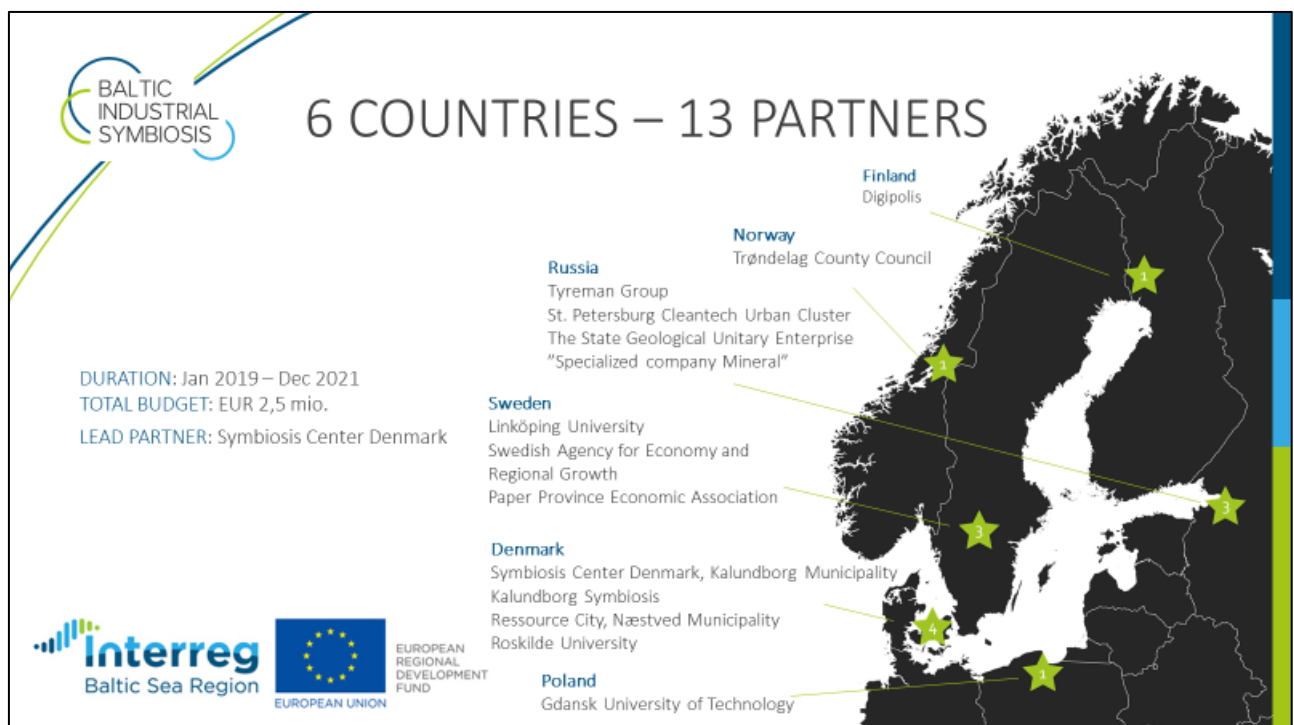
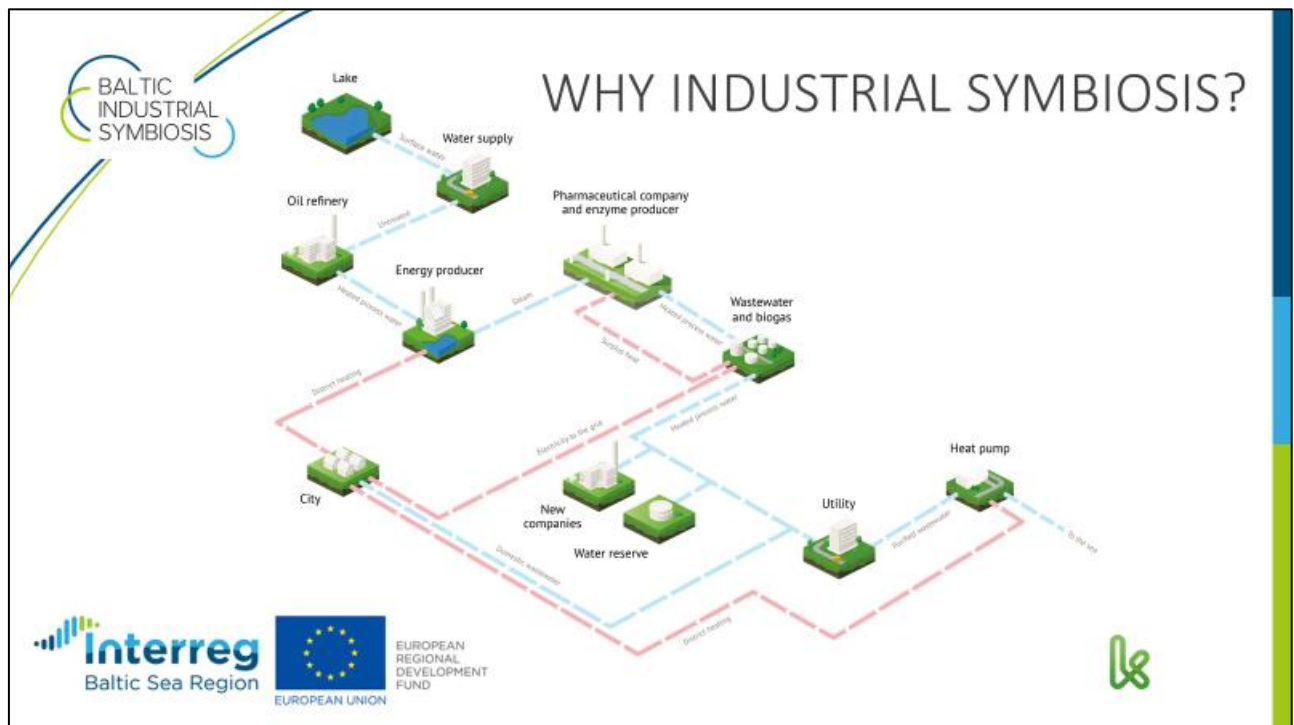
BSR stands out internationally by being endowed with a number of regions with unique experience and excellence in propelling Industrial Symbiosis development.

That said, even in the leading regions there is still a large amount of secondary resources in the form of bi-products from industries and society that remain under-utilised or falsely defined as "Waste".



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DEVELOPMENT  
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## TRANSNATIONAL SYMBIOSIS

### BIS PROJECT ACTIVITIES

- Screening of enterprises
- Matchmaking events
- Peer-to-peer exchanges
- Living Lab
- Executive Training Programs
- BSR Industrial Symbiosis Council
- Baltic Industrial Symbiosis Roadshow



### PEER-TO-PEER IN DENMARK SEPTEMBER 2019

- Using screening tool
- Screening local enterprises
- Knowledge sharing on symbiosis facilitation
- Workshops with all partners

### PEER-TO-PEER IN NORWAY NOVEMBER 2019

- Excursion - visiting companies
- Peer review sessions





BALTIC INDUSTRIAL SYMBIOSIS



## PEER TO PEER – ON LINE

December 2020

February 2021

April 2021

May 2021

DIGIPOLIS

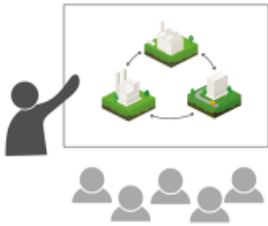
GDANSK UNIVERSITY OF TECHNOLOGY

TYREMAN GROUP


PAPER PROVINCE

BALTIC INDUSTRIAL SYMBIOSIS


## BUILDING CAPACITY TO WORK WITH INDUSTRIAL SYMBIOSIS DEVELOPMENTS



To build capacity among industrial symbiosis practitioners, managers and policy makers, the project will provide executive **training programmes**.



On-line training programmes



**Material** like slides and audio-visual content developed and used in training programmes will be made publicly available for use in future training programmes

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**BALTIC INDUSTRIAL SYMBIOSIS**

# WE SHARE OUR TOOLS, GUIDES, CASES... WITH YOU!









**Interreg** Baltic Sea Region

EUROPEAN REGIONAL DEVELOPMENT FUND  
EUROPEAN UNION


**BALTIC INDUSTRIAL SYMBIOSIS**

# THANK YOU FOR YOUR ATTENTION!

Please visit the BIS Project website


[www.symbiosecenter.dk/en/project/bis-russisk-om-projektet](http://www.symbiosecenter.dk/en/project/bis-russisk-om-projektet) 

[www.symbiosecenter.dk/en/project/bis](http://www.symbiosecenter.dk/en/project/bis) 

Project Manager  
Susanne Boesen  
Symbiosis Center Denmark  
Kalundborg Municipality  
[www.symbiosecenter.dk/bis](http://www.symbiosecenter.dk/bis) 

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EUROPEAN REGIONAL DEVELOPMENT FUND



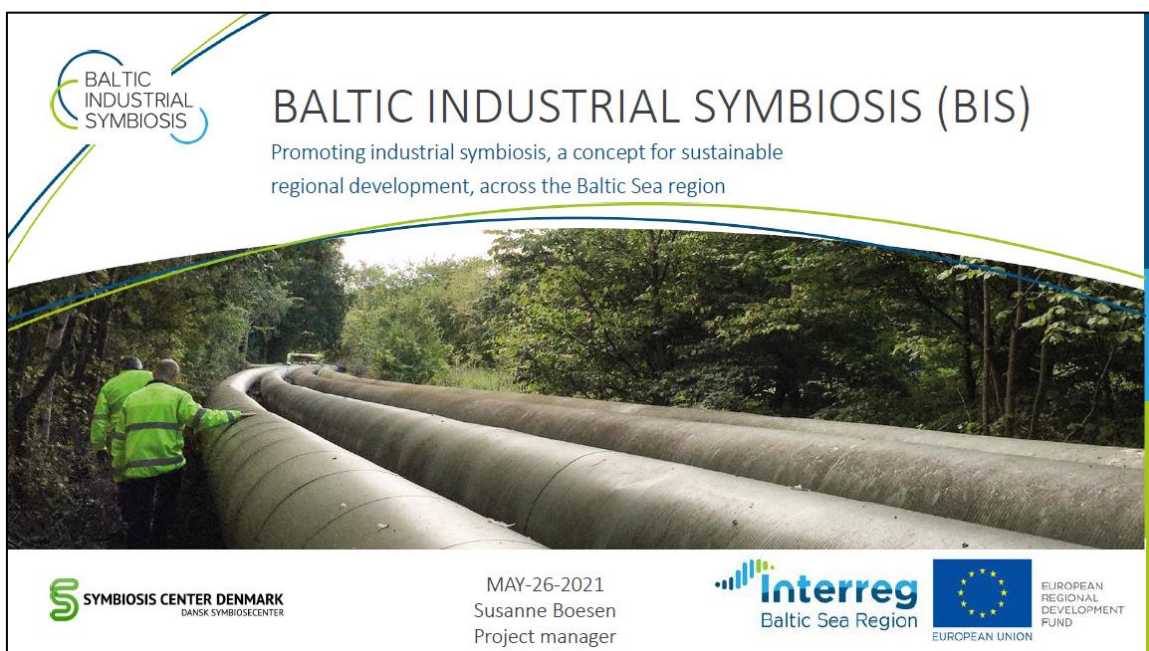
WITH FINANCIAL SUPPORT OF THE RUSSIAN FEDERATION

**SYMBIOSIS CENTER DENMARK**  
DANSK SYMBIOSECENTER

## Annex D

### BIS partners presentations from the roadshow in the Baltic States and Poland

#### 1) Introduction to the "BIS – Baltic Industrial Symbiosis" project, Susanne Boesen



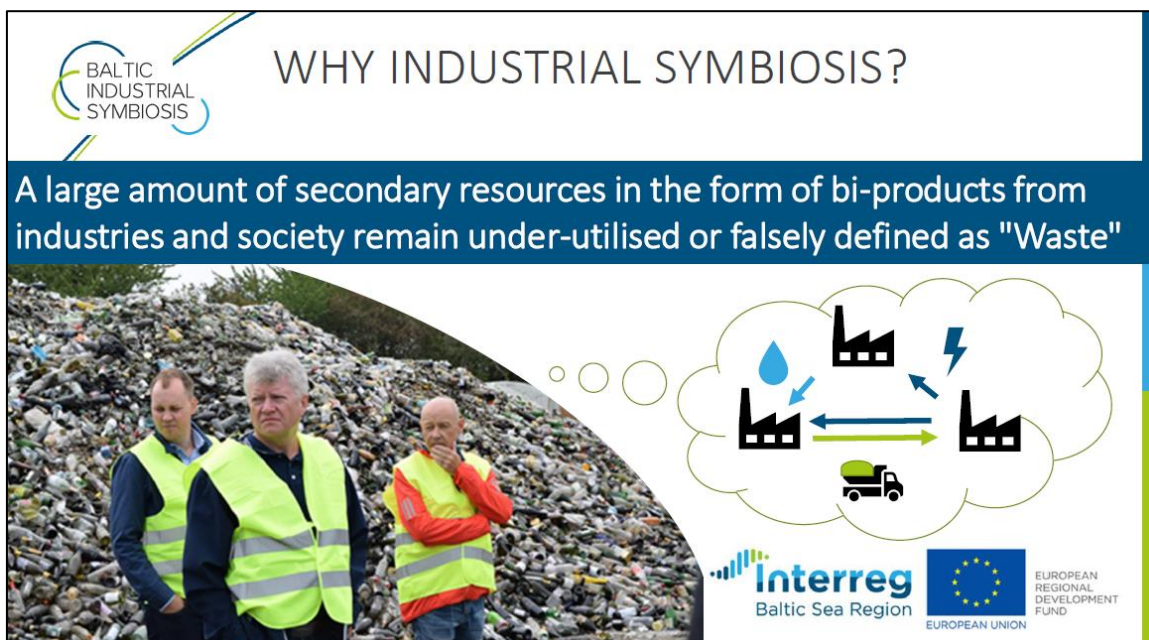
**BALTIC INDUSTRIAL SYMBIOSIS (BIS)**  
Promoting industrial symbiosis, a concept for sustainable regional development, across the Baltic Sea region

SYMBIOSIS CENTER DENMARK  
DANSK SYMBIOSECENTER

MAY-26-2021  
Susanne Boesen  
Project manager

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**WHY INDUSTRIAL SYMBIOSIS?**

A large amount of secondary resources in the form of bi-products from industries and society remain under-utilised or falsely defined as "Waste"

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BALTIC INDUSTRIAL SYMBIOSIS

## 6 COUNTRIES – 13 PARTNERS

DURATION: Jan 2019 – Dec 2021  
TOTAL BUDGET: EUR 2,5 mio.  
LEAD PARTNER: Symbiosis Center Denmark

**Finland**  
Digipolis

**Norway**  
Trøndelag County Council

**Russia**  
Tyreman Group  
St. Petersburg Cleantech Urban Cluster  
The State Geological Unitary Enterprise  
"Specialized company Mineral"

**Sweden**  
Linköping University  
Swedish Agency for Economy and  
Regional Growth  
Paper Province Economic Association

**Denmark**  
Symbiosis Center Denmark, Kalundborg Municipality  
Kalundborg Symbiosis  
Ressource City, Næstved Municipality  
Roskilde University

**Poland**  
Gdansk University of Technology

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BALTIC INDUSTRIAL SYMBIOSIS

## BIS PROJECT ACTIVITIES

- Screening of enterprises
- Matchmaking events
- Peer-to-peer exchanges
- Living Lab
- Executive Training Programs
- BSR Industrial Symbiosis Council
- Baltic Industrial Symbiosis Roadshow

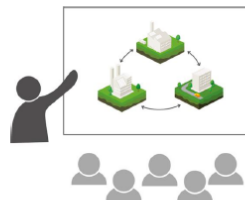
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## SCREENING, MATCHMAKING AND LIVING LABS - IDENTIFYING NEW BUSINESS OPPORTUNITIES



## BUILDING CAPACITY TO WORK WITH INDUSTRIAL SYMBIOSIS DEVELOPMENTS



To build capacity among industrial symbiosis practitioners, managers and policy makers, the project will provide executive **training programmes**.



On-line training programmes



**Material** like slides and audio-visual content developed and used in training programmes will be made publicly available for use in future training programmes

**BALTIC INDUSTRIAL SYMBIOSIS**

## WE SHARE OUR TOOLS, GUIDES, CASES... WITH YOU!








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**BALTIC INDUSTRIAL SYMBIOSIS**

## THANK YOU FOR YOUR ATTENTION!

Please visit the BIS Project website  
[www.symbiosecenter.dk/en/project/bis](http://www.symbiosecenter.dk/en/project/bis)

Project Manager  
Susanne Boesen  
Symbiosis Center Denmark  
Kalundborg Municipality  
[www.symbiosecenter.dk/bis](http://www.symbiosecenter.dk/bis)

  
EUROPEAN UNION  
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WITH FINANCIAL SUPPORT OF THE RUSSIAN FEDERATION

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DANSK SYMBIOSECENTER

## 2) Tools for new actors in industrial symbiosis, Per Erik Sørås



# TOOLS HELPING NEW ACTORS IN DEVELOPING INDUSTRIAL SYMBIOSIS

Per Erik Sørås  
Trøndelag County Council





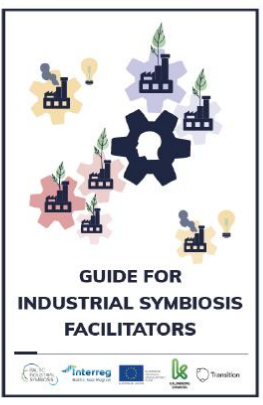

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FUND

26 MAY 2021



Trøndelag  
fylkeskommune



POLICIES SUPPORTING  
INDUSTRIAL SYMBIOSIS  
IN THE BALTIC SEA REGION

SMEs in the Industrial Sector  
Opportunities and Challenges for Industrial Symbiosis in the  
Baltic Sea Region

GUIDE:  
HOW CAN MUNICIPALITIES SUPPORT THE  
DEVELOPMENT OF INDUSTRIAL SYMBIOSIS

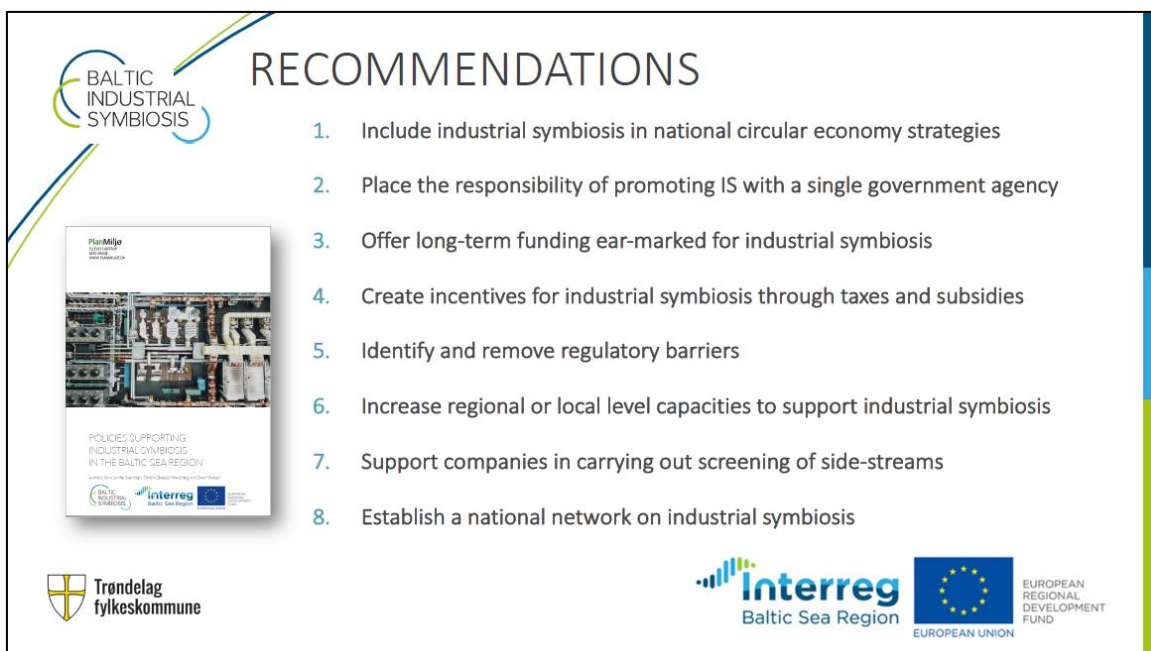
Authors:  
Rene Lander Svendsen, Simon Knudsen and David Nielsen, PlanMiljø  
Astrid Østergaard and Sofie Klugman, IVC  
Morten Søgaard and Steffen Larsen, Høringsgruppen i Økologisk

The BIS project has commissioned studies aiming at supporting the development of industrial symbiosis, IS, these are available here:  
<https://symbiosecenter.dk/project/bis-publications/>

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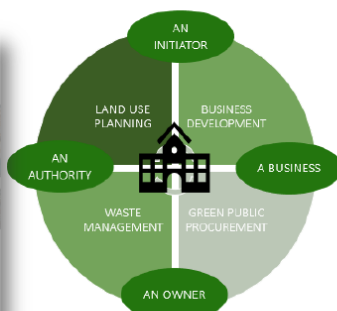


## RECOMMENDATIONS

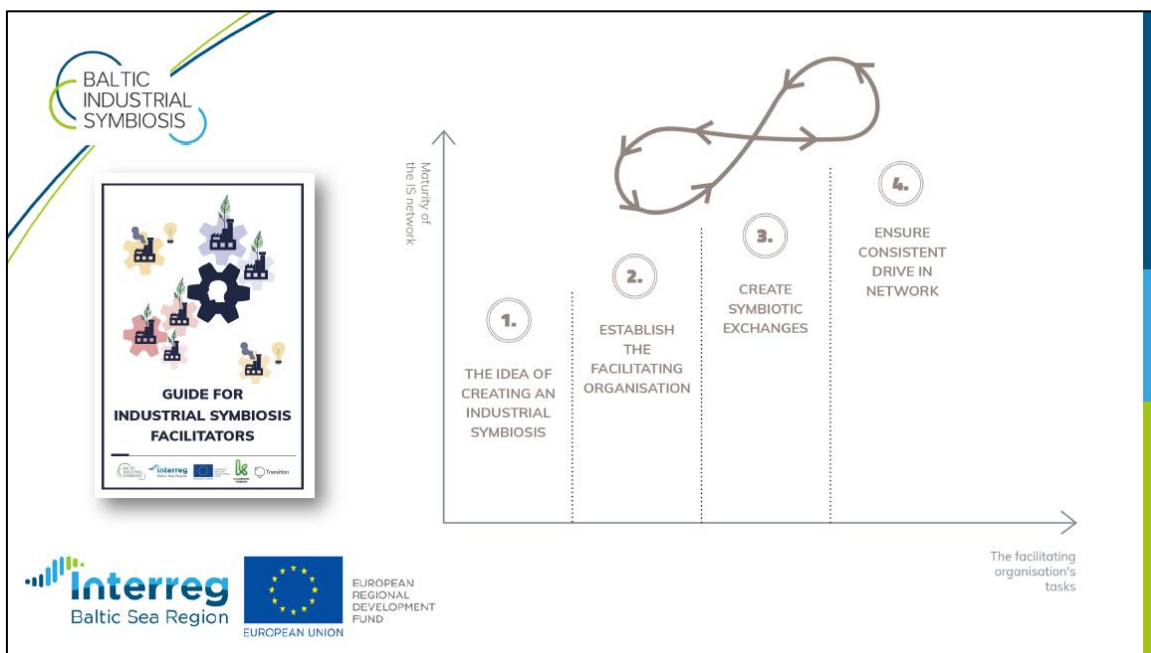


- Collaboration
- Focus on resource efficiency
- Promote regional cooperation and support network activities
- Promote collaboration between actors located next to each other
- Support development projects and introduction of new products
- Develop digital skills and platforms

## RECOMMENDATIONS



- Business development
  - Mapping resources
  - Matchmaking
  - Testbeds
- Land Use Planning
  - Actively plan for industrial symbiosis
  - Provide relevant infrastructure
- Waste management
  - Ensure clean waste fractions
  - Facilitate dialogue across value chains
- Public procurement
  - Require reused and recycled materials
  - Designed for repair and maintenance



BALTIC INDUSTRIAL SYMBIOSIS

END

[persor@trondelagfylke.no](mailto:persor@trondelagfylke.no)

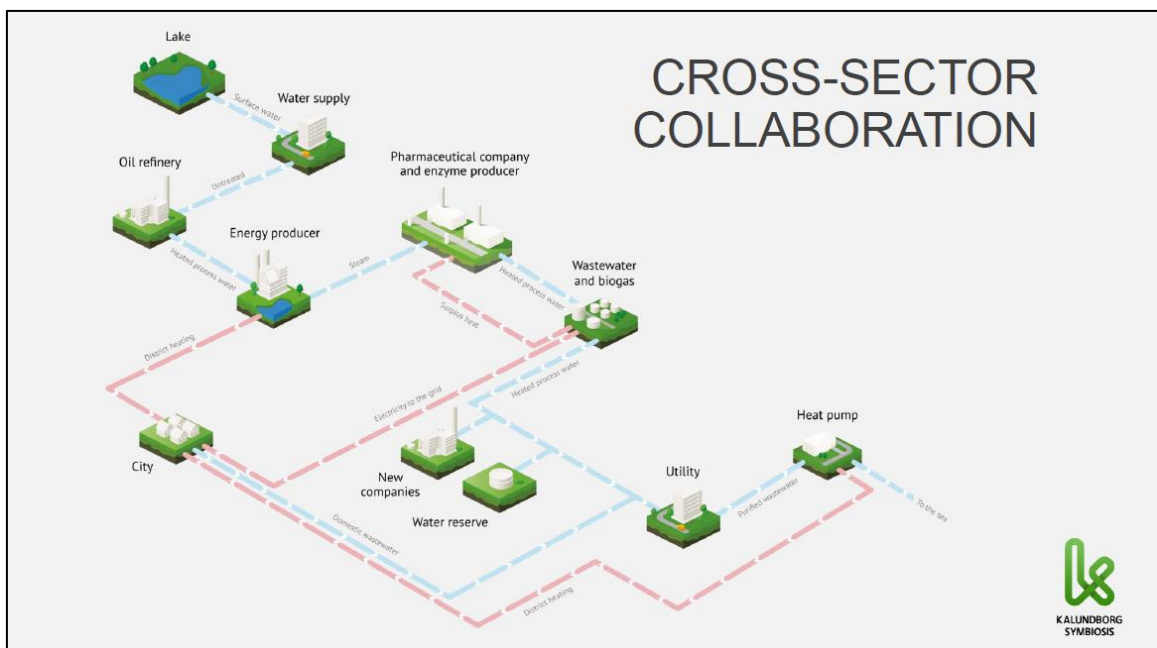
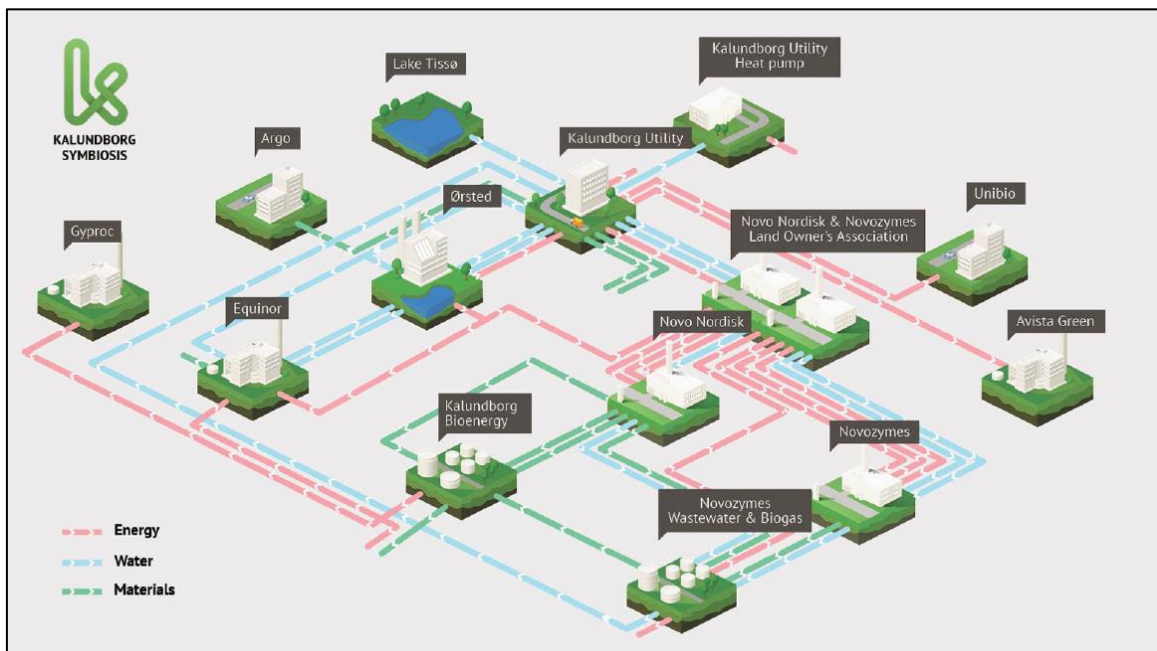
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 **Trøndelag**  
fylkeskommune

### 3) Kalundborg Symbiosis, Denmark, Lisbeth Randers







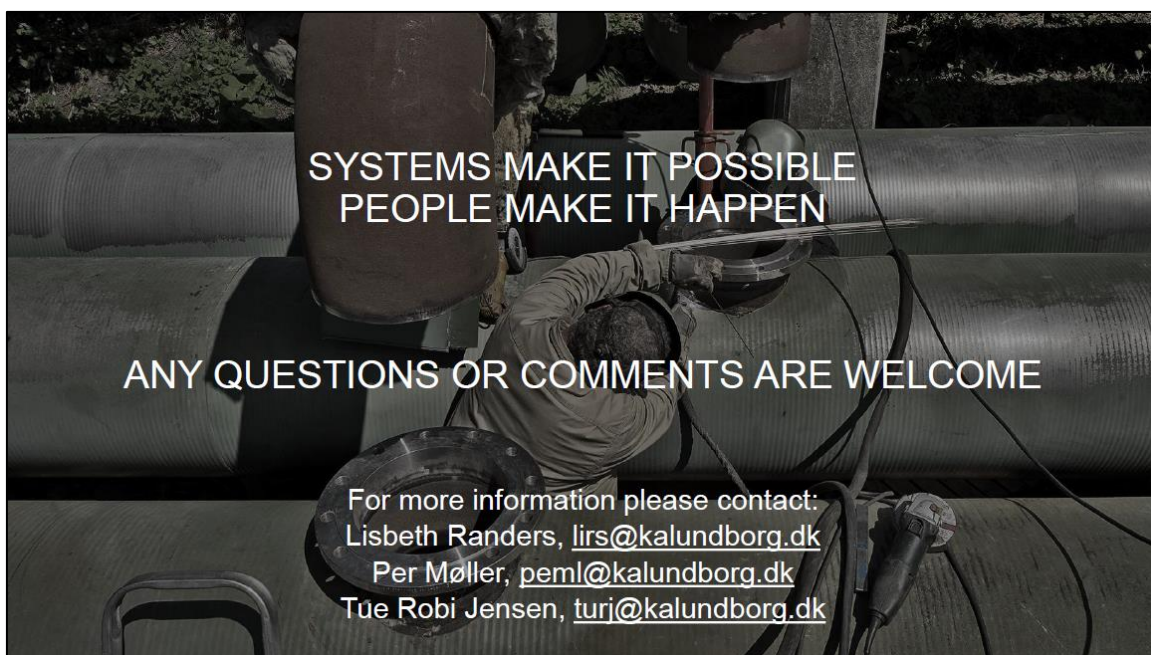
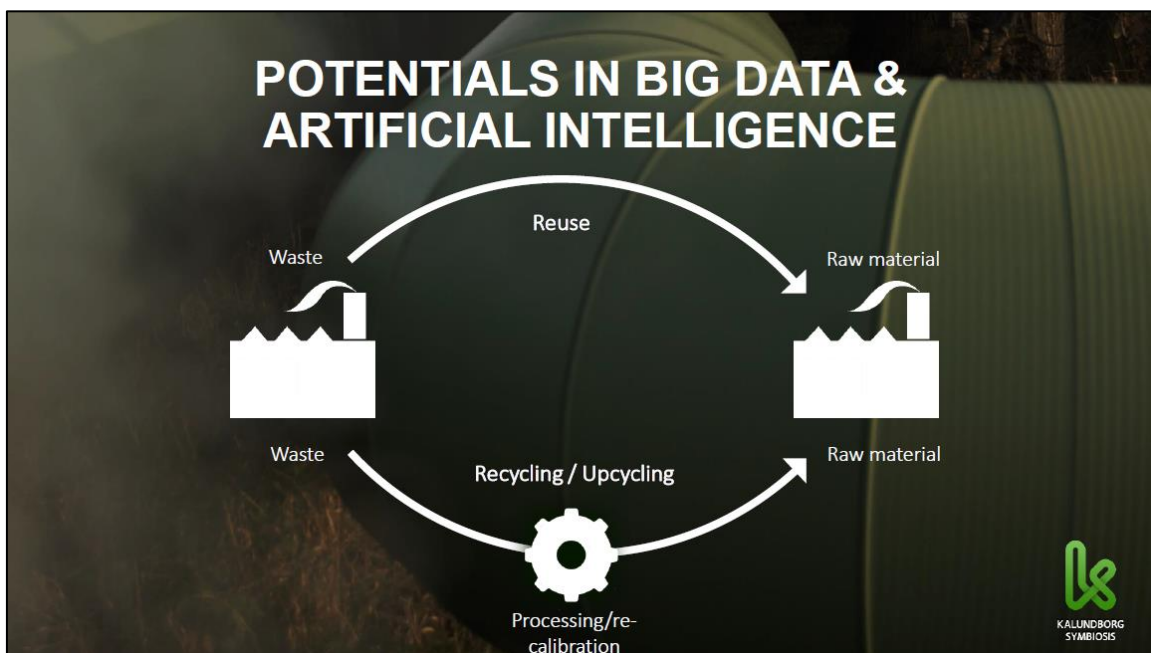
## EXAMPLES OF LOCAL GROWTH

The diagram illustrates a process of local growth through three stages, each represented by an icon and a text box. A horizontal arrow points from left to right, connecting the stages. The background is a dark image of large industrial storage tanks.

- Investment:** Represented by a money bag icon with a Euro symbol (€). Text: "Over 2,3 billion USD invested by Novo Nordisk since the year 2000."
- Job Creation:** Represented by a silhouette of a person in a suit. Text: "The investment has created 2.300 new jobs"
- Harbor Expansion:** Represented by a ship icon. Text: "Expanding the harbor in 2019 by 330.000 m2"

KALLUNDBORG SYMBIOSIS

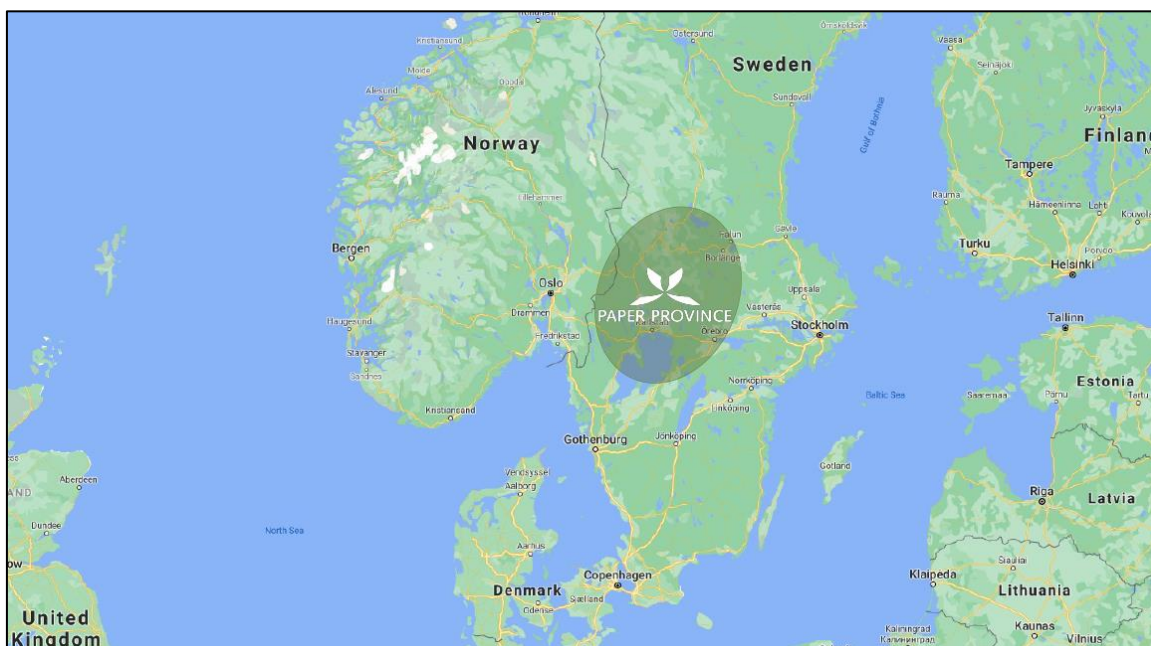






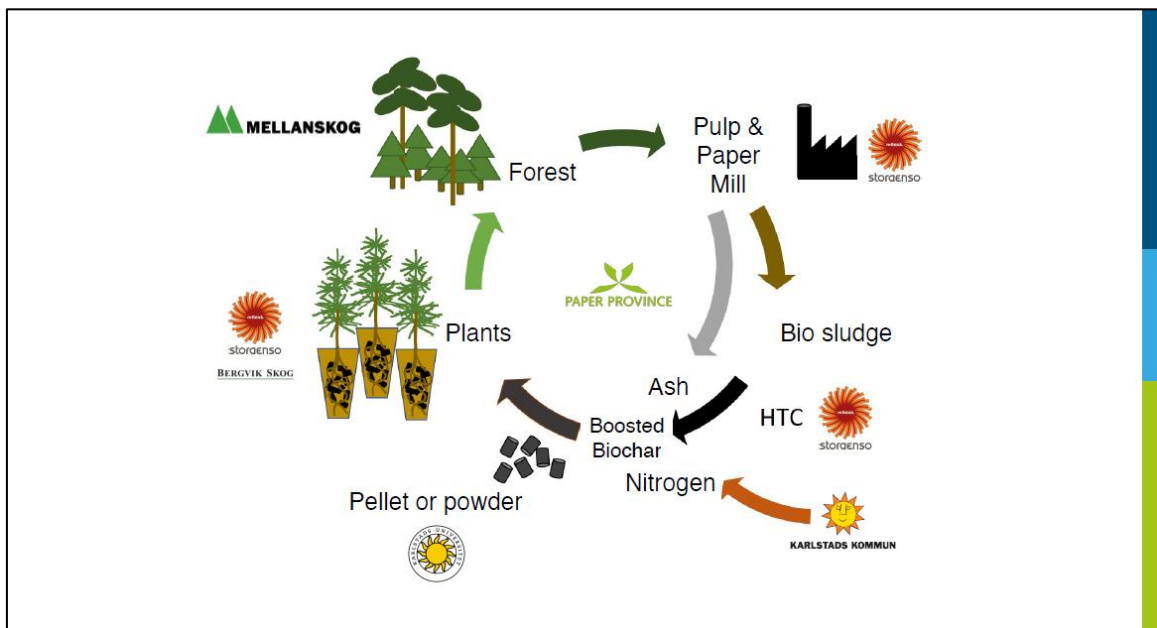
#### 4) Paper Province, Sweden, Magnus Persson









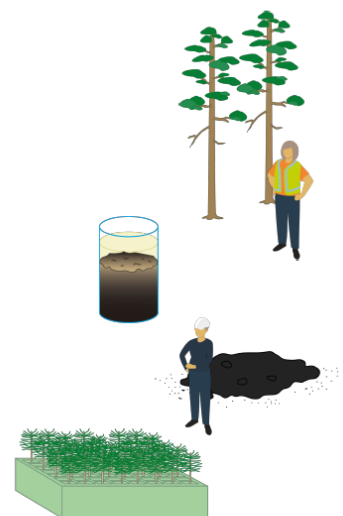


#### IDEA AND PURPOSE

## Living lab

Living lab is a co-creative activity performed in this project to demonstrate and test the resource stream with the material and stakeholders engaged in real life context\*. By following the resource stream together, working co-creatively and hands on, we are more likely to understand different perspectives, find a common view and *identify possible gaps, opportunities and challenges to learn from*.

\* All activities were redesigned to fit a digital format.



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BALTIC INDUSTRIAL SYMBIOSIS

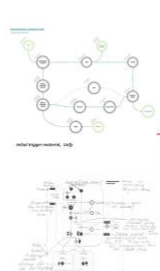

## PREPARATION

**METHOD FOR DATA COLLECTION**

### Interviews

**With trigger material**

Usify conducted video call interviews with the key stakeholders, using a first draft of the material journey as a trigger for discussion. To compensate for not being able to conduct observations at each location the interviewees were asked to show and demonstrate some of the materials and key activities with photos.

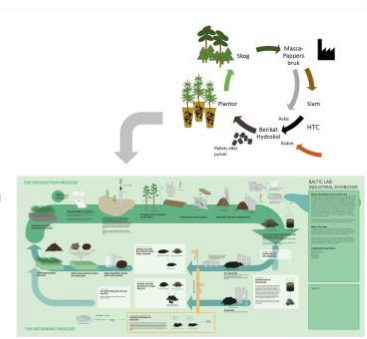



**METHOD FOR SYNTHESIZING**

### Visual mapping

**Purpose**

As a part of the preparatory work for the living lab activities the insights from the interviews were visualized and mapped as a visual story. This helped create an overview of the resource stream and could work as a trigger material for further discussion.



PAPER PROVINCE

BALTIC INDUSTRIAL SYMBIOSIS

## EXECUTION

LIVING LAB ACTIVITY

### Day 1 – Insight

**Introduction**

We described the agenda, purpose and goals for the day.

Defined everyone's roles to set the stage for the day.

**Follow the flow**

Each participant got to present and familiarize themselves with each step of the resource stream through a pre-recorded video and verbal presentation.

Everyone had the opportunity to ask follow up questions and discuss any surprising details or the process as a whole.

**Go over visualization**


A presentation was held to offer insight into the visualization of the material journey. Here the participants were urged to write down any questions for the second day of activities.

**Technical support**

Participants got a technical run through of the digital whiteboard tool Miro as the second day was focused on co-creative work.

PAPER PROVINCE





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## EXECUTION

LIVING LAB ACTIVITY




### Day 2 – Co-creation



 <p><b>Introduction</b></p> <p>Participants got a technical run through of the digital whiteboard tool Miro.</p> <p>They also got to reflect on previous day's insights.</p>	 <p><b>Gaps &amp; Challenges</b></p> <p>Participants worked in smaller groups with identifying and defining gaps &amp; challenges for the material flow and stakeholder journey.</p> <p>They also got to show &amp; tell to the other groups as a way to give an overview of the results.</p>	 <p><b>Opportunities</b></p> <p>Participants worked in smaller groups with identifying and defining opportunities for the material flow and stakeholder journey.</p> <p>They also got to show &amp; tell to the other groups as a way to give an overview of the results.</p>	 <p><b>Outro</b></p> <p>We booked a time for the follow-up meeting with the participants and ended with a reflection on the material flow after the workshop, their view on the method and what they will do as a next step.</p>
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## FOLLOW-UP

### Day 3 – Follow up

 <p><b>Introduction</b></p> <p>We did a recap of the Living lab activities during day 1 &amp; 2.</p>	 <p><b>Reflections</b></p> <p>Participants were asked to reflect on the Living lab methodology as a way to map resource streams. Both from the perspective of sharing one's own role in the stream but also take part of other's roles.</p> <p>What worked, what didn't work and could be different?</p>	 <p><b>Results sketch</b></p> <p>We showed a sketch of the results from day 1 &amp; 2 and asked the participants to comment and complete the map where there were uncertainties.</p>
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5) Gdańsk Tech case on biodegradable plastics, Poland, Beata Szatkowska



The National Centre  
for Research and Development



aquateam COWI

Discovering good practice examples of industrial symbiosis and bio-based business model

## DIGEST-PLAST Project

*Methane fermentation of biomass containing biodegradable polymeric material*

**Bio-plastics - Industrial symbiosis or new environmental threat?**



Beata Szatkowska, PhD

Renata Tomczak-Wandzel, PhD

26.05.2021

aquateam COWI

## Aquateam COWI AS

- Independent consultancy and R&D
- 34 years experience
- Expert link in technology transfer
- Operational experience worldwide
- Recognized by authorities
- Multidisciplinary expertise
- State of the art lab and field equipment

### Areas of Expertise:

- > Municipal wastewater
- > Organic waste
- > Industrial wastewater
- > Municipal drinking water
- > Algae and biofuels
- > Process microbiology
- > Contaminated soils
- > Ecotoxicological studies
- > Environmental risk assessment & monitoring
- > Chemical use in process
- > Oil & gas (PW, SW)



Aquateam COWI is a specialized R&D group operating in the water&sewage sector and waste management. The company has the status of a *research institute* and focuses on applied science. It carries out its own research projects and large-scale cooperation with other research institutions and universities.



## General information

### PARTNERS:

Gdańsk University of Technology, Faculty of Chemistry  
Municipal Waste Utilization Plant in Gdańsk  
Aquateam COWI AS – Norwegian partner

**DURATION:** 1.10.2020 – 31.10.2023

**BUDGET:** 1 324 780.34 EUR

**KEYWORDS:** natural resources, biodegradable plastics, anaerobic digestion, biogas, biomass

<https://chem.migracja.pg.edu.pl/digest-plast>



The subject of the project is methane fermentation of the organic fraction of waste from selective collection and the organic fraction separated from mixed municipal waste. Additionally, the project focuses on **biodegradable polymers**. Commonly introduced biodegradable polymers will undoubtedly have an increasing impact on the properties of the feed directed to bioreactors, and thus on the **efficiency of biogas production**, **digestate quality** and its susceptibility to composting, especially in terms of the presence of so-called **microplastics**, which are now very popular substitute for conventional polymers. DIGEST-PLAST project investigates possibilities of the organic fraction of municipal and industrial waste utilization for **renewable energy** (biogas) production. The project's concept expands problems presented in the implemented POM-BIOGAS project. Also it draws attention to the growing problem with the appearance of a biodegradable polymers in the surrounding environment, which fate during such processes like methane fermentation has not been thoroughly studied yet. The studies planned in the project will include the assessment of the tendency of conversion of biodegradable polymers to microplastics. Finally, the scope of the project will verify, how the presence of biodegradable polymers influences the course of methane fermentation. Since, biodegradable polymers are not collected separately from the waste stream and hence are not subjected to appropriate treatment to reveal their biodegradable nature, they may be considered harmful, similarly to microplastics. The aim of the project will focus on an enhancement of **biodegradable plastic decomposition during methane fermentation process**. Different **pre-treatment methods** will be suggested to optimise process flow. Additionally, the process scale-up will be demonstrated and the simplified method for estimation of fertilising properties will be developed.

## Project WPs

### WP 1 MARKET OF BIODEGRADABLE PLASTICS

- Task 1.1 Legal aspects of handling and disposal of biodegradable plastics in European Union, Poland and Norway
- Task 1.2 Mapping and assessment of biodegradable plastics in Pomerania Region

### WP 2 FEED PREPARATION

- Task 2.1 Pretreatment methods of biodegradable plastics prior anaerobic digestion
- Task 2.2 Preparation and characterization of model feed with varying amount of biodegradable plastics
- Task 2.3 Establishment of design factors for the anaerobic digestion process when biodegradable polymeric materials are present in the biomass

### WP 3 BIOGAS YIELD

- Task 3.1 Biogas potential of anaerobic digestion with biodegradable plastics - AMPTS test
- Task 3.2 Evaluation of biodegradable plastics fate during anaerobic digestion
- Task 3.3 Quality assessment of obtained biogas and its application potential

### WP 4 PROCESS SCALE UP, PILOT INVESTIGATION

- Task 4.1 Process scale up – large laboratory + pilot investigation
- Task 4.2 Odor emission control in the fermentation process, reliable evaluation and minimization
- Task 4.3 Impact of basic process parameters on conversion of biodegradable plastics to microplastics

### WP 5 DIGESTATE PROPERTIES AND USAGE

- Task 5.1 Digestate quality properties and microplastics presence evaluation - development of simplified method
- Task 5.2 Composting and characterization of digestate containing biodegradable plastics, within the Utilization Plant composting facility
- Task 5.3 Socioeconomic analysis of the digestate use from origin of feed with biodegradable plastics



## Bio-PLASTIC

Types of polymers in terms of biodegradation and the sources of their origin

**Biodegradable** polymers made of **renewable resources** (so-called "double green"): PLA, PHA, TPS, starch blends

**Non-biodegradable** polymers produced from **renewable resources**: Bio-PE, Bio-PP, Bio-PET

**Biodegradable** and **petrochemical** polymers: PBAT, PCL, PBS

**Non-biodegradable** and **petrochemical** polymers: (PE, PP, PET, PS, PVC)

**bioplastics** - either bio-based or biodegradable or both

**bio-based** - is (at least partly) derived from biomass (e.g. from corn, sugarcane, trees, algae etc.)

**biodegradable** - implies that microorganisms that are present in the environment can convert the material into natural substances (i.e. water, carbon dioxide or compost) without polluting the environment

5



European Bioplastics Association

## Bio-PLASTIC

- 335 million tonnes of plastic produced annually, in Poland alone it is 650 thousand tones
- nearly 1% - bioplastics
  - ✓ global production capacity will increase from around 2.11 million tonnes in 2018 to around 2.62 million tonnes in 2023
  - ✓ biopolymers such as PLA (polylactic acid) and PHA (polyhydroxyalkanoates) are the main drivers of this growth in the field of biodegradable plastics

6



## Bio-PLASTIC Industrial symbiosis or new environmental threat?

- It is expected that bio-plastics will be a part of organic fraction of municipal waste
- How will it affect the digestion/composting process?

high biogas production → desired in fermentation  
good biodegradability → desired in composting plants

recommendations for proper  
segregation and legislation – eg. PLA  
going to organic fraction

interference of digestion  
microplastics generation

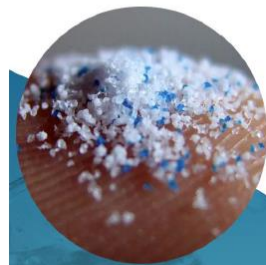
verification of the role of bioplastic and  
avoidance of next environmental threat –  
contribution to microplastics generation

Stakeholders: Utilisation Plant (biogas plant & composting facilities), Bio-plastic producers, Environmental policy makers

7



## Thank you for your attention



### Aquateam COWI AS

Karvesvingen 2, 0579 Oslo, Norway


E-mail: [aquateam@aquateam.no](mailto:aquateam@aquateam.no)

[www.aquateamcowi.no](http://www.aquateamcowi.no)







## 6) Gdańsk Tech case on marine pollution, Poland, Jan Hupka




ROADSHOW ON-LINE MEETING  
Discovering good practice examples of industrial symbiosis  
and bio-based business models  
26.05.2021

Good practice of industrial symbiosis in the Baltic Sea area  
on example of RBR and BSR WATER Platform projects  
implemented by Gdansk Tech


Jan Hupka<sup>1</sup>, Joanna Mioduska<sup>1</sup>, Aleksandra Grabowiec<sup>1</sup>, Andrzej Rogala<sup>1</sup>, Anna Zielińska<sup>2</sup>  
<sup>1</sup>Gdansk University of Technology, Chemical Faculty, <sup>2</sup>Pomeranian Special Economic Zone

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DEVELOPMENT  
FUND



GDĄŃSK UNIVERSITY  
OF TECHNOLOGY



### Reviving Baltic Resilience – RBR

MARINE POLLUTION

INDIRECT

- pollutants from contaminated sites
- perfluorated compounds
- microplastics originating from beaches

DIRECT




- fine particles in exhaust gases from diesel engines
- plastic marine debris

**Objectives:**


- Reduced emissions due to prevention of water contamination from coastal zones
- Implementation of green technologies for marine transport
- Expansion of phytoremediation for oily soils
- Four pilot cases endorsing proactive solutions

**Results:**

- ❑ Modification of engines used in marine environment fuelled with DME
- ❑ Removal of plastics and nutrients
- ❑ Cleaning system for landfill leachate
- ❑ Oily soil treatment system by phytoremediation in coastal zone

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PLATFORM  
BSR WATER

2

**Reviving Baltic Resilience – RBR**

BALTIC INDUSTRIAL SYMBIOSIS

- Partners from 3 countries working on evaluation of solutions to diminish flux of pollutants from reaching the Baltic Sea
- Development and popularization of proactive technological solutions

**COMMON GOAL THROUGH INDUSTRIAL SYMBIOSIS TO REVIVE BALTIC SEA**

Pilot Case 1.  
Dual fuel system

Pilot Case 2.  
Microplastics

Pilot Case 3.  
Phytoremediation

Pilot Case 4.  
Leachate treatment

interreg South Baltic | European Regional Development Fund | Reviving Baltic Resilience

3

**Modified diesel engine powered by dimethyl ether installed on Photon floating laboratory**




**Treatment of leachate from landfills using carbon filters**



**Limiting pollution, especially of plastics, including microplastics on beaches, and thus reducing their emission to the Baltic Sea**




**Phytoremediation of oily soils**




4

Bringing together knowledge and innovation potential on a transnational basis

## BSR WATER

Platform on Integrated  
Water Cooperation

Aim:

- enhancement of cross-sectoral cooperation in the water management field
- transnational experience exchange
- sharing of good practices and solutions
- developing comprehensive overview of the current and future policy contexts



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### ❖ RBR contribution to BSR WATER Platform:

- Development of technologies enabling prevention of hazardous and unwanted particles (including micro-plastics) from reaching the Baltic Sea.
- Pilot investments demonstrating successful proactive methods and technologies - 4 different pilot cases.
- Cooperation of municipalities and academia.
- Promotion of industrial symbiosis through Cross-boarder Green Technology Cluster, administered by Pomeranian Special Economic Zone in Poland.



GDANSK UNIVERSITY  
OF TECHNOLOGY

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Thank you for your kind attention





7) The BIS project assistance for Baltic actors, Per Erik Sørås



## HOW TO PROCEED?

### WHAT SORT OF ASSISTANCE CAN THE BIS PROJECT OFFER FOR BALTIC ACTORS

Per Erik Sørås  
Trøndelag County Council




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26 MAY 2021






Trøndelag  
fylkeskommune



## HOW TO PROCEED?

1. Register for follow up with one-to – one meetings
2. Identify core issues
3. Offer direct consultancy (limited) depending on the area of interest



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BALTIC  
INDUSTRIAL  
SYMBIOSIS

END

[persor@trondelagfylke.no](mailto:persor@trondelagfylke.no)



Interreg  
Baltic Sea Region



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fylkeskommune

## Annex E Institutions expressing interest in one to one dialogue


Country	Organization	Sector	Activities
Lithuania	Kaunas Technological University	Research and academic sector	Partly bio-based manufacturing (textile and leather products, chemicals, furniture); Waste management; Knowledge and technology transfer and / or consultancy services
	Mazeikiai District Municipality	Public sector	Local public authority, provision of public services / Waste management; municipality is responsible to organize the infrastructure for sustainable waste management
	Elektrenai municipality administration	Public sector	Architecture and landscaping, Culture Social support, Sports, Health, Education, Agriculture and land reclamation, Working together with families and interinstitutional cooperation, Crime prevention, Noise management
	Klaipeda Science and Technology Park	Public sector	Knowledge and technology transfer and / or consultancy services
	Forestry, veterinary science	Public sector	Biomass production (agriculture, fishing, forestry)
	Ministry of Agriculture of the Republic of Lithuania	Public sector	Biomass production (agriculture, fishing, forestry); Fully bio-based manufacturing (food products and beverages, wood and paper products); Bioenergy production (heat, electricity, transport fuels)
	MITA (Agency for Science, Innovation and Technology)	Public sector	Knowledge and technology transfer and / or consultancy services
	Lithuanian Agricultural Advisory Service	Public sector	Biomass production (agriculture, fishing, forestry)
	Cinskiu farm	Business sector	Biomass production (agriculture, fishing, forestry)
	Ferox Baltic (Consultancy company)	Business sector	Consultancy services
Latvia	CSRLatvia	Non-governmental organisations	Knowledge and technology transfer and / or consultancy services

	University of Latvia	Research and academic sector	Sustainability and environmental research with a focus on bio-waste
	CLEANTECH LATVIA	Non-governmental organisations	Waste management; Supply of specialised equipment and / or materials; Knowledge and technology transfer and / or consultancy services
	R Grupa / Vitu	Business sector	Biomass production (agriculture, fishing, forestry)
<b>Estonia</b>	Ministry of the Environment of Estonia	Public sector	Biomass production (agriculture, fishing, forestry); Waste management; Knowledge and technology transfer and / or consultancy services
	Cleantech ForEst	Non-governmental organisations	Knowledge and technology transfer and / or consultancy services
	Enterprise Estonia	Public sector	Knowledge and technology transfer and / or consultancy services



## Invitation for one-to-one meetings

Development of Industrial Symbiosis in the Baltic Republics, Timeslot for 1st contact



Per Erik Sørås  
Til  
Kopi


← Svar

↶ Svar til alle

→ Videre-send

...

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Timeslot for intial contact-BIS Roadhow.docx  
18 KB

**Dear participants at the virtual «Roadshow of Industrial Symbiosis and Bio-based Business Models»**

The receipients of this mail has indicated interest in a dialogue following the virtual «Roadshow of Industrial Symbiosis and Bio-based Business Models» arranged on the 26th of May. Now we are setting up the first individual digital meetings and ask you to fill in the enclosed table allowing us to schedule meetings. In case more than 1 of you request he same timeslot, we will try to sort this out in a follow up contact.

Med vennlig hilsen  
Per Erik Sørås



**Trøndelag fylkeskommune**  
Trööndelagen fylhkentjette

**Per Erik Sørås**  
Seniorrådgiver  
Seksjon regional  
Skype: [persor@trondelagfylke.no](mailto:persor@trondelagfylke.no)  
74 17 52 07 / 906 12 450  
74 17 40 00 (sentralbord)  
[www.trondelagfylke.no](http://www.trondelagfylke.no)