



# KLOTSIVABRIK

COMPANY

SECTOR

PRODUCT

WEB

FACEBOOK

CONTACT

EMAIL

COUNTRY

**CREATIVE**

**CONFETTI BALLOONS IN PINK CELEBRATION BOXES**

**WWW.AMUSANTLY.COM**

**AMUSANTLY**

**ANU AUN**

**INFO@AMUSANTLY.COM**

**ESTONIA**

What  
inspires you as an  
entrepreneur?

A  
challenge to make  
things work. Seeing progress  
from the first idea to the final  
product and receiving customer  
feedback motivates us to try again  
and make the next round even  
better. Our e-environment of legal  
and banking systems makes it  
quick and easy to establish a  
legal entity suitable for any  
e-commerce platform.

## PARTNERSHIP :

- private entrepreneurs
- national and local authorities
- non-governmental organisations
- charities
- individuals
- investors

## FORM OF COLLABORATION :

- distribution of goods
- trade partners
- exchange of good practice
- supply of goods / raw materials and services
- production opportunities

## BENEFIT OF INTERNATIONAL COOPERATION :

- partnership establishment
- increased competitiveness, increased professional capacity
- acquired new market
- new knowledge
- obtained new working methods to improve existing systems

## EXPECTATIONS FROM INTERNATIONAL COOPERATION :

- development of services or products
- knowledge transfer
- training seminars
- twinning projects such as staff exchange
- new market
- EU funding
- generating ideas, attracting new projects



# MAARJA NIINEMÄGI JEWELLERY

COMPANY

SECTOR

PRODUCT

INSTAGRAM

CONTACT

EMAIL

COUNTRY

CREATIVE

JEWELLERY / EARRINGS, NECKLACES AND BROOCHES

@MAARJANIINEMAGI\_JEWELLERY

MAARJA NIINEMÄGI

MAARJALE@GMAIL.COM

ESTONIA

What are the challenges in your field?

It is definitely challenging to participate in international competitions and exhibitions where you can see your works alongside world-class jewellery artists.

## PARTNERSHIP :

- private entrepreneurs
- national and local authorities
- non-governmental organisations
- charities
- individuals
- investors

## FORM OF COLLABORATION :

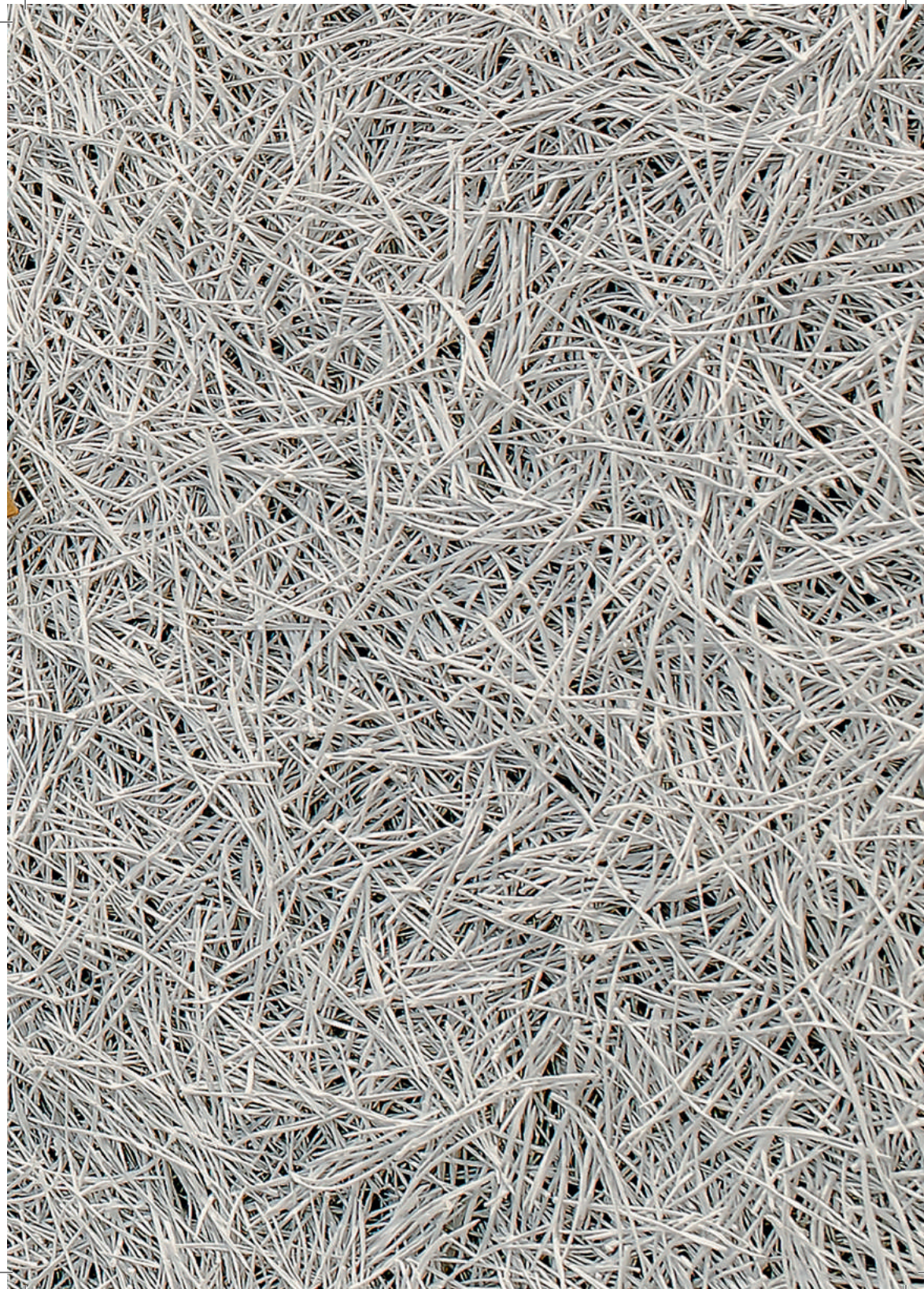
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# OKKASTYLE

COMPANY

SECTOR

PRODUCT

FACEBOOK

WEB

CONTACT

EMAIL

COUNTRY

**CREATIVE**

**ACOUSTIC AND DECORATIVE PANELS MADE OF PINE NEEDLES**

**OKKAPLAAT**

**WWW.OKKA.EU**

**MARGUS SIILIK**

**INFO@OKKA.EU**

**ESTONIA**

What are the challenges in your field?

From the beginning of product development to marketing, everything needs to be organised so well that anyone who's interested in your product can understand what you are offering.

## PARTNERSHIP :

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MADE IN  
ESTONIA

# POKO

COMPANY  
SECTOR  
PRODUCT  
FACEBOOK  
WEB  
CONTACT  
EMAIL  
COUNTRY

**CREATIVE**  
**REUSABLE SHOPPING BAG, THAT DOUBLES AS A KEY-HOLDER MAKING IT EASY TO USE**  
**POKO**  
**WWW.POKOBAGS.COM**  
**KADI SAGOR**  
**POKOKOTT@GMAIL.COM**  
**ESTONIA**

What inspires you as an entrepreneur?

We are passionate about the environment and wish to see our forests and grasslands clean and free of plastic waste. There is also the inexorable sustainability issue of plastic products, which inspires us to bring out the best properties of plastic and its intended purpose - maximal reusability with minimal resources. We want to make caring for the environment so easy for people that it becomes natural.

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EDIVETRO  
glass pearl jewelry

MADE IN LATVIA  
[www.edivetro.com](http://www.edivetro.com)  
[www.etsy.com/shop/edivetro](http://www.etsy.com/shop/edivetro)



# EVINNI DEKO

COMPANY  
SECTOR  
PRODUCT  
FACEBOOK  
WEB  
CONTACT  
EMAIL  
COUNTRY

**CREATIVE**  
**LAMPWORK GLASS BEADS AND JEWELLERY**  
**EDIVETRO**  
**WWW.EDIVETRO.COM**  
**EVIJA RULLE-TITAVA**  
**EVIJA@EVINNI.LV**  
**LATVIA**

What are the challenges in your field?

My challenge is to generate more attention and popularity for this rare product - handmade lampwork beads and jewellery.

#### PARTNERSHIP :

- private entrepreneurs
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# ZALĀS VILLAS KVARTĀLS

COMPANY

SECTOR

PRODUCT

FACEBOOK

CONTACT

EMAIL

COUNTRY

**CREATIVE**

**CREATIVE, GREEN AND INNOVATIVE BUSINESS QUARTER**

**ZALASVILLASKVARTALS**

**ANDRIS STRAPCĀNS**

**ZALASKVARTALS@GMAIL.COM**

**LATVIA**

What  
inspires you as an  
entrepreneur?

The process of  
creation itself, making the  
world greener, better and  
wider, offering people to engage  
and to express their creative  
potential while developing a  
district together. Creating an  
environment where creative  
industries, innovations and  
business meet.

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# LAPSA RADA

COMPANY

SECTOR

PRODUCT

FACEBOOK

WEB

CONTACT

EMAIL

COUNTRY

**CREATIVE**

**BRAND DESIGNER / GRAPHIC DESIGN / CONCEPT DESIGN**

**LAPSARADA**

**WWW.LAPSARADA.COM**

**ELĪZE MARJUTENKOVA**

**LAPSARADA@GMAIL.COM**

**LATVIA**

What  
inspires you as an  
entrepreneur?

Projects and people I meet daily - the industries I have to work with are so different - it is very inspiring and it keeps me moving! The inspiration to move forward and grow as an entrepreneur comes from the daily «freedom» my profession offers. To me it is important not to have a «boss» around that tells me what to do, or someone I have to report to every day. I love to make decisions on my own and plan my own work schedule.

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# LINDA CERAMIC STUDIO

COMPANY  
SECTOR  
PRODUCT  
WEB  
CONTACT  
EMAIL  
COUNTRY

**CREATIVE**  
**CERAMIC**  
**WWW.LINDA.VISS.LV**  
**LINDA ROMANOVSKA**  
**ROMANOVSKA.LINDA@GMAIL.COM**  
**LATVIA**

Why is Latvia a land of opportunities for your business?

We have a good environment for sustainable business. I can easily find raw materials - clay, firewood, water... I am inspired by Latvia's natural environment and traditions. It is important to me to be in harmony with nature, to use what it gives us and not pollute the environment.

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# ETTEVÕTLUSKÜLA

COMPANY  
SECTOR  
PRODUCT  
FACEBOOK  
WEB  
CONTACT  
EMAIL  
COUNTRY

**SOCIAL**  
**TRAININGS AND ROLE-PLAY GAMES**  
**ETTEVOTLUSKYLA**  
**ETTEVOTLUSKYLA.EE**  
**MEHIS PÄRN**  
**MEHIS@ETTEVOTLUSKYLA.EE**  
**ESTONIA**

What are the challenges in your field?

The biggest challenge is helping people understand that our fast changing world needs people who are ready to change with it and who are able to help find new and better solutions, even if it means questioning the system and making changes.

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Ρετροκοινωνία  
Πακούν :

- Λιπτά Καρβουκιάκια - 1 τεμ
- Κομπιναριστό - 0,30
- Κιούρεο - 0,30
- Βουγιούκας - 1 τεμ - 0,20
- Βουγιούκας - 2 τεμ - 0,40
- Βουγιούκας - 3 τεμ - 0,60
- Βουγιούκας - 4 τεμ - 0,80
- Βουγιούκας - 5 τεμ - 1,00
- Βουγιούκας - 6 τεμ - 1,20
- Βουγιούκας - 7 τεμ - 1,40
- Βουγιούκας - 8 τεμ - 1,60
- Βουγιούκας - 9 τεμ - 1,80
- Βουγιούκας - 10 τεμ - 2,00
- Βουγιούκας - 11 τεμ - 2,20
- Βουγιούκας - 12 τεμ - 2,40
- Βουγιούκας - 13 τεμ - 2,60
- Βουγιούκας - 14 τεμ - 2,80
- Βουγιούκας - 15 τεμ - 3,00
- Βουγιούκας - 16 τεμ - 3,20
- Βουγιούκας - 17 τεμ - 3,40
- Βουγιούκας - 18 τεμ - 3,60
- Βουγιούκας - 19 τεμ - 3,80
- Βουγιούκας - 20 τεμ - 4,00

# LOHKVA KÜLASELTS

COMPANY

SECTOR

PRODUCT

FACEBOOK

CONTACT

EMAIL

COUNTRY

**SOCIAL**

**ORGANISATION OF HOBBY ACTIVITIES AND CULTURAL EVENTS**

**LOHKVAKULASELTS**

**KAIRE VAHEJÕE**

**LOHKVA.KULASELTS@GMAIL.COM**

**ESTONIA**

Why is Estonia a land of opportunities for your business?

Providing our services is important, first and foremost in our own town or city. In Estonia, the conditions for engaging in social entrepreneurship are favourable: starting up a business is easy and local authorities are interested in finding cooperation partners who can offer citizens the services they need.

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# MAGUS MÕTE

COMPANY

SECTOR

PRODUCT

FACEBOOK

WEB

CONTACT

EMAIL

COUNTRY

**SOCIAL**

**SOCIAL PROJECTS FOR IMPROVING LOCAL LIFE**

**MAGUS MÕTE**

**WWW.MAGUSMOTE.EE**

**JAANA HINNO**

**JAANAHINNO@GMAIL.COM**

**ESTONIA**

What  
inspires you as an  
entrepreneur?

I get my inspiration  
from the world around  
me. If I see a problem,  
I know that the easiest  
way to solve this problem  
is to do it myself. We  
are the changes we  
want to see.

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# VE NE VANAUSULISTE MUUSEUM

COMPANY

SECTOR

PRODUCT

WEB

CONTACT

EMAIL

COUNTRY

**SOCIAL**

**MUSEUM SERVICES**

**WWW.STAROVER.EE**

**LILLITARAKANOV**

**LILLITARAKANOV@GMAIL.COM**

**ESTONIA**

What are the challenges in your field?

Historical and cultural backgrounds are part of everyday economic activity in the field. So, for example, bulb cultivation and fishing are traditional areas, the development of which also helps to preserve the cultural space. An interesting and versatile museum is something that attracts tourists and creates preconditions for creating direct and indirect jobs. The museum is also a centre of scientific and cultural activity as well as a provider of experiences for locals and tourists. The main task is to attract tourists and local community members.

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# VISI VAR

COMPANY

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PRODUCT

FACEBOOK

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COUNTRY

**SOCIAL**

**SALE OF HANDMADE CRAFTS – CANDLES, SOAP, CLOTHING, TOYS, LEATHER GOODS, KNITWEAR / SALE OF DONATED SECOND-HAND CLOTHING AND HOUSEHOLD GOODS / WE PROVIDE SEWING SERVICES**

**SOCIALAISUZNEMUMSVISIVAR**

**EVA VIĻĶINA**

**EVA.VILKINA@CERIBUSPARNI.LV**

**LATVIA**

What  
inspires you as an  
entrepreneur?

We are able to make a change in the lives of people who previously were dependant on donations. With social entrepreneurship, people with disabilities regain their self-worth, independence and pride. Communities can become connected if all of its members have equal opportunities. By taking responsibility into our hands, we are building a stronger, inclusive community.

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# NEIEPAKOTS

COMPANY

SECTOR

PRODUCT

FACEBOOK

WEB

INSTAGRAM

CONTACT

EMAIL

COUNTRY

**SOCIAL**

**ZERO WASTE SHOP AND MINIMAL WASTE SPECIALIZED COFFEE SHOP**

**NEIEPAKOTS**

**WWW.NEIEPAKOTS.COM**

**@NEIEPAKOTS**

**LIENE STRAUPE**

**LIENE@NEIEPAKOTS.COM**

**LATVIA**

What  
inspires you as an  
entrepreneur?

Change in society. There is a story about making bread: you need a lot of flour to bake bread, but add just a little bit of yeast and the dough rises and makes beautiful bread. I believe the same applies to society: you need a bit of yeast - people who enact change and inspiration within society.

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# AGIRVISION STEM

COMPANY  
SECTOR  
PRODUCT  
FACEBOOK  
WEB  
CONTACT  
EMAIL  
COUNTRY

**SOCIAL**  
**STEM FOR EVERYONE**  
**AGIRVISIONROBOTUSKOLA**  
**WWW.AGIRVISION.COM**  
**KASPARS ČABS**  
**KASPARS.CABS@GMAIL.COM**  
**LATVIA**

What inspires you as an entrepreneur?

Children. Working with them and watching how much joy they can bring to the world of technology. Latvia is a country of bright talents, prodigies, education and traditions of engineering. We feel this is the right soil for our business opportunities, with huge potential.

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# 3WK UPCYCLED

COMPANY  
SECTOR  
PRODUCT  
FACEBOOK  
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COUNTRY

**SOCIAL**  
**SUSTAINABLE, DURABLE AND ENVIRONMENT FRIENDLY GENUINE NEWSPAPER AND MAGAZINE HANDBAGS**  
**3WINDKNOTS**  
**WWW.ZIGIBAGS.COM / WWW.3WINDKNOTS.COM**  
**@QZIGI\_BAGS**  
**SIGITA TRUKSANE**  
**SIGITA.TRUKSANE@3WINDKNOTS.COM**  
**LATVIA**

What inspires you as an entrepreneur?

*My company's mission is to inspire, motivate, and link cultures, cultural messages and art with sustainable items of everyday usage. Our products are made from upcycled materials - old newspapers, magazines, documents, pictures, etc. We make effective use of old paper materials through upcycling. Our items have cultural meaning because they are made from newspapers or magazines that have historical, cultural and economic meaning. Some products are also decorated with inspirational quotations, and are even sometimes hand-painted by young artists or have drawings printed on them.*

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