



University of Applied Sciences





# Digital Regions Action Plan

PP 7 Institute of Information Systems (iisys) at Hof University of Applied Sciences (HOF)



PUMA

Project

Man Machine

Interface

MOONRISE



# Images:

Image 1 (top left): Co-learning Lab workshop in Kronach. Developed with the Man Machine Interface budget for the Kronach region and in cooperation with the DIGITAL REGIONS stakeholder group member Innovation Centre for Kronach IZK

Image 2 (top right): Stakeholder group members and project team during the final Stakeholder group meeting.

Image 3 (bottom left): Technology transfer during the 3rd project meeting of the Moonrise consortium at iisys in July 2022.

Image 4 (bottom right): Autonomous shuttles which were implemented due to the *Mobilität digital Hochfranken* (MobiDig) and the Shuttle Modellregion Oberfranken (SMO) projects, which served as blueprints for the PUMA project idea.

Source: Hof University of Applied Sciences







# Content

Part I – General information.	
PART II – POLICY CONTEXT	
PART III — DETAILS OF THE ACTIONS ENVISAGED	5
1 MOONRISE PROJECT: MASS CUSTOMISATION FOR THE INTRODUCTION OF PRODUCTION-RELATED IT SYS IN CORPORATE NETWORKS5	TEMS
1.1 BACKGROUND	-
1.2 KNOWLEDGE APPLIED FROM DIGITAL REGIONS	
1.3 ACTION DESCRIPTION.	
1.4 TIMEFRAME AND FUNDING	
1.5 WORKPLAN	
1.6 BUDGET BREAKDOWN FOR THE ACTION	
1.7 VIABILITY AND SUSTAINABILITY	
1.8 IMPACT EXPECTED.	
1.9 Monitoring activities in Phase 2	
1 Swiss Smart Factory site visit. Presentation of Moonrise project	
2 CONSOLIDATION OF THE DIGITAL REGIONS REGIONAL STAKEHOLDER GROUP VIA TRANSFERRAUM	
NORDOSTBAYERN OR RESEARCH & TRANSFER NETWORK13	
2.1 BACKGROUND	13
2.2 KNOWLEDGE APPLIED FROM DIGITAL REGIONS	13
2.3 ACTION DESCRIPTION.	14
2.4 TIMEFRAME AND FUNDING	15
2.5 WORKPLAN	16
2.6 BUDGET BREAKDOWN FOR THE ACTION	16
2.7 VIABILITY AND SUSTAINABILITY	
2.8 IMPACT EXPECTED.	17
2.9 Monitoring activities in Phase 2	17
Annex	18
3 PUMA PROJECT: UBIQUITOUS MOBILITY SERVICE FOR BETTER ACCESS OF RURAL BORDER REGIONS 19	
3.1 BACKGROUND	10
3.2 KNOWLEDGE APPLIED FROM DIGITAL REGIONS.	
3.3 ACTION DESCRIPTION.	
3.4 TIMEFRAME AND FUNDING	
3.5 WORKPLAN	
3.6 BUDGET BREAKDOWN FOR THE ACTION (HOF)	
3.7 VIABILITY AND SUSTAINABILITY	
3.8 IMPACT EXPECTED.	
Monitoring activities in Phase 2	
ANNEX	
4 STRATEGY AND STAKEHOLDER MANAGEMENT FOR THE MAN MACHINE INTERFACE RESEARCH CENTRE /	
AUBENSTELLE KRONACH	
4.1 BACKGROUND	26
4.2 KNOWLEDGE APPLIED FROM DIGITAL REGIONS	
4.3 ACTION DESCRIPTION.	
4.4 TIMEFRAME AND FUNDING	
4.5 WORKPLAN	
4.6 BUDGET BREAKDOWN FOR THE ACTION	
4.7 VIABILITY AND SUSTAINABILITY	
4.8 IMPACT EXPECTED.	
Monitoring activities in Phase 2	
5 Original Policy Instrument: ERDF Bavaria	
DADT IV. SIGNATURE	20



### Part I - General information

Project: D	Digital	Regions
------------	---------	---------

Partner organisation: Institute of Information systems of Hof University of Applied Sciences

Other partner organisations involved (if relevant): None

Country: Germany

NUTS2 region: Oberfranken

Contact person 1: Anne-Christine Habbel

email address: anne-christine.habbel@hof-university.de

phone number: +49 9281 409-6151

Contact person 2: Matthias Guenther

email address: matthias.guenther@hof-university.de

phone number: +49 9281 / 409 55 3052

Contact person 3: Katrin Müller

email address: katrin.mueller.3@iisys.de

phone number: +49 9281 409 5125

# Part II - Policy context

The Action Plan aims to impact: 

Investment for Growth and Jobs programme

Name of the policy instrument addressed:

INTERREG B under the European Territorial Co-operation programme

Region!Innovativ & T!Raum under the Programme Family "Innovation & Structural Change" 2020 – 2025 (Federal Ministry of Education and Research)

Regional development budget of Hof University of Applied Sciences







# Part III - Details of the actions envisaged

# 1 MOONRISE PROJECT: MASS CUSTOMISATION FOR THE INTRODUCTION OF PRO-DUCTION-RELATED IT SYSTEMS IN CORPORATE NETWORKS

### 1.1 BACKGROUND

The Moonrise project faces similar challenges as the Portuguese SAMT project did, a good practice handed in via Digital Regions: SMEs in Upper Franconia often face difficulty in actively and efficiently joining R&D activities and learning about and incorporating new technologies, updating their old, and training their workforce along. The project aims at gathering existing industry networks, based on active good practice exchange and two ERDF projects at iisys, and offers solving challenges of digital transformation with participatory collaboration. Main work packages consist of:

- Development of an Open Collaboration concept
- Best and Bad practice analysis and development of a process model for the integration of IT applications in SMEs
- Transfer through interactive learning
- Model projects for improving the IT infrastructure towards smart factories
- Model projects for improving the working environment towards digital work

The project brings together five companies (mostly SMEs) from northern Bavaria and ten SMEs from southwest Saxony who are manufacturers, IT service providers and process consultants. The project works with an open innovation combined with a collaboration engineering approach and replaces the cost-intensive project model common among process consultants to an SME-specific process model with a positive culture of error. The goal is to introduce various prototypical IT-solutions to the manufacturing SME partners. Two universities - Hof UAS and Chemnitz - will take on the research and development tasks of the project, while the networks *IT-Cluster Oberfranken* (73 IT SME members from Upper Franconia and a member of the Digital Regions Regional Stakeholder Group), and *SüdWestSachsen Digital* (71 mostly manufacturing SME members from Saxony) ensure sustainable transfer and network communication.



# 1.2 KNOWLEDGE APPLIED FROM DIGITAL REGIONS

Partner good practice/ experience	How this good practice/experience has contributed to the actions developed in your Action Plan (detail any transfers, full or partial of good practice)
IOTEC - Development of Technological Capabilities for the Industrial Application of the Internet of Things project.  NUTS2 regions Castile and León, Spain and Centro, Portugal.  The IOTEC project transferred IoT technologies to innovative industries through the identification of SMEs, identification of needs, training and consultancy to the industry SMEs and the development of inter-regional events directed to industrial SMEs. More than 60 regional SMEs invested in R&D in order to obtain new ICT products and services in IoT. The project delivered training and advice to involved SMEs.	The IOTEC project transferred innovative IoT technology across the Portuguese-Spanish border with great success and was supported by the Interreg VA Spain-Portugal (POCTEP) Programme.  Within the Federal Republic of Germany, cross-state public funded activities are rare, although there are only 30 km between Hof and Plauen, main towns in the area on both sides of the border. Even EU projects such as the EFRE technology transfer projects at Hof UAS have not been able to cross the state border so far, because EU funds are administered by the state governments in Munich and Dresden and transfers to companies in the other state are undesirable. The successful cross-border, interterritorial focus of the IOTEC project encourages technology transfer across the former inner German border, which is still a major obstacle for joint projects.  Moonrise managed to involve Bavarian and Saxonian partners by opting for national funding from the Federal Ministry of Education and Research.  The project will approximately follow the same steps as IOTEC: Transfer through  (1) the identification of stakeholder SMEs and networks in the region (done)  (2) identification of their needs (3) Training and consultancy to the manufacturing SMEs (4) Events that transfer knowledge about the industrial internet of things vision, technological possibilities, best practices and effective introduction procedures.  The goals of Moonrise are similar to those of the IOTEC project:  • Foster intelligent growth in the cross-border cooperation area,  • promote innovation, research, and technological development  • increasing the capacity for excellence in R&I  • developing links and synergies between enterprises, R&D centres, clusters, higher education to promote Industry 4.0 technologies







# Spread of Additive Manufacturing and advanced materials Technologies

### **Portugal**

The SAMT project developed links and synergies between enterprises, R&D centres, clusters, higher education and R&D+I governmental & regional institutions. The output was a Technology Roadmap on plastic and mould industry techniques, AM and advanced materials), a transnational collaborative Platform, the creation of training material in the form of Open Educational Resources, and both multi key enabling technologies demonstrators and transnational implementation of multi-key enabling technology demonstrative pilots.

# Like SAMT, Moonrise works with

- Collaboration between organizations throughout the value chain
- Promoting corporate investment on R&D.
- Collaboration of industry with clusters and universities in R&D activities

## And envisages

- Improving technological knowledge and solutions
- Developing a culture of innovation within the project network

## 1.3 ACTION DESCRIPTION

Main objectives	Value brought by this action into the region	Players involved and role in the implementation and collaboration between them
Development of an Open Collaboration concept  Process model for the integration	First collaboration engineering project across the Bavarian-Saxonian border	<ul> <li>Universities – R&amp;D partners:</li> <li>Hof University of Applied Sciences (Hof UAS)</li> <li>Technical University of Chemnitz</li> </ul>
of IT applications in SMEs: Identi- fication and analysis of best and bad practices and development of an SME-specific process model; implementation and transfer	Strong networking effects and synergies between the existing entrepreneurial landscape and the regional research community	Associations, establishes communities of practice – Networking and dissemination partners:  • Vereins Südwestsachsen Digital e.V.
Model projects for the transformation of the IT infrastructure	In-depth development of the technological and economic potential of digitalisation, networking and the application of new technologies	<ul> <li>Verein IT-Cluster Oberfranken e.V. (Digital Regions RSG member)</li> <li>Manufacturers – Learning partners:</li> </ul>



Model projects for the transformation of the working environment	Establishment of a cooperation network to support companies in successfully shaping digitalisation	<ul> <li>Alpha Sigma GmbH (Fiber composite parts)</li> <li>Hommel Küchen- und Möbelmanufaktur GmbH (individual furniture)</li> <li>Raithel + Co Technische</li> </ul>
Utilization and knowledge transfer	Knowledge and growth pool that creates benefits for all stakeholders involved. The goal is to increase productivity in the IT sector and to create future-proof jobs	<ul> <li>Federfabrik (Springs and bent parts)</li> <li>ROHEMA PERCUSSION (Music instruments)</li> <li>Pfand Textilausrüstung (Textile processing)</li> <li>Schleifscheibenfabrik Alfons Schmeier (abrasive wheels)</li> <li>Vogtlandia Bürstenfabrik (brushes)</li> <li>Zschiesche GmbH (print)</li> <li>IT service providers and process consultants – Learning partners:</li> <li>Duramentum (Process optimization)</li> <li>IPlaCon GmbH (process optimization)</li> <li>Nxtgn (strategic digitalization)</li> <li>ONTEC (automation systems)</li> <li>Simba n³ (digital transformation)</li> <li>SYS TEC electronic (electronic solutions)</li> <li>Vogler Engineering (Industry 4.0 software solutions)</li> </ul>

# 1.4 TIMEFRAME AND FUNDING

Project/Action Invest- ment Line/Funding Source + Amount		Funding De- cision	Project Start Date / Finish date	Other key milestones
Federal Ministry of Education and Research Funding  REGION.innovativ –  Arbeitswelten der Zukunft in strukturschwachen Regionen	28.06.2021	14.07.2021	September 2021 July 2024	Project month 9  Collaboration concept Open Collaboration developed. Existing best practices were identified and a process model for the introduction of digital







(Working environ- ments of the future in		logies in SMEs was de- d on this basis.
structurally weak regions)	Project	month 31
€ 5 Mio	cessful collabo been adapte roadm and is	lot projects were suc- ly implemented. The  bration concept has  implemented and  ind. The transformation  ap has been completed  already being actively  in the networks.

# 1.5 WORKPLAN

WP	Tasks
	Task 1.1 Requirements analysis
Work Package 1:	Task 1.2 Creation of a collaboration concept
Development of an open collaboration concept	Task 1.3 Implementation and evaluation of the concept
Lead: Technological University Chemnitz	·
	Task 1.4 Transfer of the collaboration concept to the networks
	Task 2.1 Identification and analysis of best and bad practices
Work Package 2	Task 2.2 Development of an SME-specific process
Development of an SME-specific process model for the introduction of production-related IT systems	model
Lead: Institute for Information Systems, Hof UAS	
Lead. Institute for information systems, flor GAS	Task 2.3 Implementation and evaluation of the process model
	Task 2.4 Transfer of the SME-specific process model
Work Package 3	Task 3.1 Manufacturing Execution System
Model projects for the transformation	
of the IT infrastructure	Task 3.2 Retrofitting of existing systems
Institute of Information Systems	Task 3.3 Advanced data analysis



Work Package 4  Model projects for the change	Task 4.1 VR/AR technology in production  Task 4.2 mobile work in production
of the working style  Technical University of Chemnitz	Task 4.3 On-the-job qualification using digital technologies
Work Package 5:	Task 5.1 Project management
Utilization and knowledge transfer	Task 5.2 Public relations
· ·	Task 5.3 Transfer through interactive learning
SWS Digital	Task 5.4 Publications
IT Cluster Oberfranken	Tas 5.5 Transfer to other SMEs

# 1.6 BUDGET BREAKDOWN FOR THE ACTION

The exact budget information is not available.

Category of funding	Expenditure Amount
Salaries	~ 1 full time employee per company and business network, 4.5 FTEs for the Universities
Material costs	~300.000€
TOTAL of the whole project	Roughly 5 million € funding and 6.7 million € total budget

# 1.7 VIABILITY AND SUSTAINABILITY

The project has had its kick-off and has thus resulted in policy change. It will be implemented under the leadership of the two involved universities. Through the multiplication effect of spreading best practices and project success stories through the business networks, a number of follow up projects will be started with the IT service providers and process consultancies. It is expected that those SMEs are going to work together in future projects as well because they have complementary competencies that are both necessary for successful







IoT projects. The software that will be developed during the project as a side aspect will be open sourced. The IT service providers are expected to further use and develop this software in future projects beyond the scope of Moonrise. The universities will try to acquire funding for further research projects that aim at higher levels of automation using advanced artificial intelligence in contrast to the current goals that aim at first steps towards smart factories.

# 1.8 IMPACT EXPECTED

Α

15 SMEs benefit directly by applying Industry 4.0 to new processes, services, and products.

The 144 SMEs members of SWSD and ITCO networks (73 + 71) will benefit indirectly by their network's communication activities.

В

The MOONRISE project aims to design a cross-sector, participative collaboration of producing SMEs, IT service providers and process consultants in business networks. With the help of an SME-specific process model, an open, constructive approach with a positive error culture is created that significantly increases the efficiency of the digital transformation in SMEs and enhances their innovative strength.

# 1.9 Monitoring activities in Phase 2

To be concreted in line with the monitoring methodology: LP's survey

<u>Annex 1</u> which includes a detailed description of the different activities and meetings involving the local stakeholders to define the actions and expected impact to be included in this action plan.

+h	and a contract of the contract
09 <sup>th</sup> JUN	2 <sup>nd</sup> Stakeholder meeting, presentation of all best practices
2020	
09 <sup>th</sup> JUL	Meeting between Anne, Désirée, Matthias Guenther (Finance officer) and the professors
2020 &	Valentin Plenk (Vice president R&D at Hof UAS) and René Peinl (new scientific head of the
01st OCT	Institute of Information systems) to transfer Digital Regions and its Best Practices.
2020	
	Prof. Peinl did follow-up research and brainstorming on the Good Practices on his own
20th CEDT	Drosentation of Magnetics during a Fabrill day 7-14-16th areas
30 <sup>th</sup> SEPT	Presentation of Moonrise during a Fabrik der Zukunft event
2020	
26 <sup>th</sup> NOV	1 Swiss Smart Factory site visit. Presentation of Moonrise project
2020	
22 <sup>nd</sup> MAY	4 <sup>th</sup> stakeholder meeting, presentation and discussion of CoLearningLab Best practice by Pro-
2021	fessor Peinl.
	Moonrise Project idea presented by Professor Peinl



21 <sup>st</sup> SEP	5 <sup>th</sup> stakeholder meeting
2021	Professor Peinl presents the Moonrise project in detail







# 2 CONSOLIDATION OF THE DIGITAL REGIONS REGIONAL STAKEHOLDER GROUP VIA TRANSFERRAUM NORDOSTBAYERN OR RESEARCH & TRANSFER NETWORK

### 2.1 BACKGROUND

Knowledge transfer is one of the key missions of both Universities of Applied sciences and the INTERREG programs. When our Digital Regions Regional Stakeholder Group expressed the wish to come together as a group even after the end of the project, as they appreciate the exchange, we offered two possibilities on the part of Hof UAS: First, a continuation as a research advisory board, which is invited in a regular rhythm, and second, as part of the Transfer Space North East Bavaria (*Transferraum Nordostbayern*).

In their joint initiative, the East Bavarian Technical University Amberg-Weiden and the University of Applied Sciences Hof have set themselves the common goal of taking the lead in establishing, shaping, and implementing an innovation ecosystem. Their initiative covers all counties at the border with the Czech Republic, which are the only counties eligible for the T!Raum (TransferSpace) funding in Bavaria. Both universities of applied sciences act as the poles for innovations in a structurally weak border region in a new cooperation model and assume a function as innovation drivers in a bidirectional transfer process.

The T!Raum project provides for a so-called workshop area, in which transfer activities are carried out in different formats and a so-called steering area, which can cover the area of management and conceptual development. The steering area defines the partners, while supra-regional partners are integrated into the workshop area. The Digital Regions stakeholders in Upper Franconia are potential regional partners, and multipliers for the exchange of good practice from the project. The application draft for the T!Raum funding has been handed in, and approval or denial of application is pending.

# 2.2 KNOWLEDGE APPLIED FROM DIGITAL REGIONS

Partner good practice/ experience	How this good practice/experience has contributed to the actions developed in your Action Plan (detail any transfers, full or partial of good practice)
Technology Gateways	Our networking for the Transfer Space was enriched by the Technology Gateways approach to maximizing the benefit of
Ireland	their individual strength in a rural area:
Companies all over Ireland are using Technology Gateways to develop new or better products and services and smarter ways of doing things. Through the Technology Gateway Network, they are leveraging the expertise of over 300 in-	The specialized gateways are spread across the whole country, as our stakeholders are over the region. Distances are a noticeable obstacle to intra-regional exchange: meetings and travel to events that require more than an hour's drive in non-pandemic times are difficult and not common in the traditionally small-scale region, especially for SMEs. To accommodate this situation, the Gateways tightly network and
dustry-focused researchers, to-	share expertise.



gether with the specialist equipment and facilities of the 11 institutes of technology, to access nearto-market innovation and solutions.

Within each Gateway, a dedicated Gateway Manager and a team of sector specific business development staff act as the key contact points for industry and manage the successful delivery of projects on time and within budget.

The Upper Franconian interest in connecting those regional entities and individuals who are interested in coming together regardless, can be supported by creating the same benefits the TG Ireland do: Training opportunities, co-creating new development and innovation opportunities within the network.

### **Fab Lab Network**

### Slovenia

The global FabLab Network is an open and creative community of makers, engineers, researchers, scientists, artists, teachers, students and experts of all ages who collaborate and work together in innovative ways in more than 1000 FabLabs in 78 countries. A number of different organizations have shown their interest in being part of the Network: businesses, schools, development agencies, public and private institutes from all over Slovenia

While the options for the so-called steering areas are open, our stakeholders are regional partners and multipliers. On a downscaled level, the networking aspect of the Slovenian Fab Lab Network is of interest to the consolidation of the stakeholder group: Each member is part of an already existing organisation with its own specialized role, network, and competences. The common goal of all of them is advancing the innovative strength of the region. Similar to the specialized FabLabs, they will be part of a stronger network; both in the role of point of contact for their network of contacts, but also be able to refer their contacts to other members of the stakeholder network.

### 2.3 ACTION DESCRIPTION

Main objectives	Value brought by this action into	Players involved and role in the
	the region	implementation and collabora-
		tion between them







# 2.4 TIMEFRAME AND FUNDING

Project/Action Invest- ment Line/Funding Source + Amount		Funding Decision	Project Start  Date / Finish  date	•
Programme Family "Inno-	Project outline	Decision of first	2023	-
vation & Structural	submitted on	draft expected for		
Change" 2020 - 2025	15th NOV 2021	JUNE 2022	-	
Programme "T!Raum -			2026	
TransferRäume for the fu-				
ture of regions"				
2 000 000 € (whole pro-				
ject)				
89 500€ (HOF)				

Amberg-Weiden UAS is the main applicant.



# 2.5 WORKPLAN

WP	Tasks
Work Package 1: LOI organization	Task 1.1  5 <sup>th</sup> Stakeholder Meeting for Digital Regions to discuss options for consolidation
	Task 1.2 Application finalisation and organisation of LOIs  Task 1.3 Discussion of advisory board solution on the 6 <sup>th</sup> Stakeholder meeting & implementation of decisions
Future Work Package 2:	Task 2.1 Building the network
Stakeholder management  Option 1:	Task 2.2 Exploring goals and forms of cooperation
Sub-project Train - Transfer network for innova- tion promotion	Task 2.3 Implementation

While the project proposal is underway, the exact work packages for the group have yet to be determined.

# 2.6 BUDGET BREAKDOWN FOR THE ACTION

The project outline was submitted. In the two-stage application procedure, after pre-selection of the outlines, the actual application submission is requested. The decision is expected for summer or autumn 2022. Therefore, more detailed information is not yet possible.

# 2.7 VIABILITY AND SUSTAINABILITY

If the project application of the Hof-Amberg-Weiden Transfer Space is approved, funding and the organisation of technology transfer, regular exchange and networking opportunities between the current RSG will be provided for until the end of the project. The collaboration and innovation process will be strengthened.

If the project application is not approved of, the Vice president of Hof UAS is ready to invite to regular meetings to consilidate the RSG in the form of a transfer network. Another alternative for the consolidation of the group is the biannual Kronach project (Action 4).







# 2.8 IMPACT EXPECTED

A. A yet not defined number of SMEs and innovation networks with SME members are involved, including our stakeholders. 9 Organisations from the Digital Regions RSG sent LOIs. Their stakeholders, in return, are SMEs who can benefit from the project.

*B.* The project is expected to sustainably strengthen the technology transfer and innovation process beyond the Hof region, in the entire structurally weak area of Bavaria.

# 2.9 Monitoring activities in Phase 2

The LP will send a survey and report on the results.



# **ANNEX**

# Annex 1: Meetings leading to the project

02 <sup>nd</sup> AUG 2021	Anne-Christine's mail to Professor Nase about Digital Regions and its Regional Stakeholder Group.
21 <sup>st</sup> SEP 2021	5 <sup>th</sup> Stakeholder meeting (focus on the consolidation of the group): Professor Michael Nase presents the initiative Subsequent workshop and discussion
OCT 2021	Stakeholders send in letters of intent
15 <sup>th</sup> NOV 2021	Project application handed in
16 <sup>th</sup> MAY 2022	RSG meeting 6 to inform stakeholder about alternatives







# 3 PUMA PROJECT: UBIQUITOUS MOBILITY SERVICE FOR BETTER ACCESS OF RU-RAL BORDER REGIONS

# 3.1 BACKGROUND

The research group Multimedia Information Systems at *iisys* possesses both long-term expertise in digital solutions for mobility and a regional mobility decision makers and service providers network, which was built up through the "Mobilität digital Hochfranken – MobiDig" project (Realization of a comprehensive data repository with data on mobility in the region), the SMO (Shuttle Model Region Upper Franconia I and II) projects and the *Aktmel* (Current registration data access and analysis) project. The group leader Professor Richard Göbel was inspired by our networking to scale these solutions for a cross-border, European-wide INTERREG project. The PUMA project wants to help connecting regions across national borders by creating a digital image of said region and starting pilot public connections along routes which are in demand in rural areas.

The Digital Regions team at Hof UAS helped with partner matchmaking on several INTERREG platforms. The INTERREG Central community proved the most successful tool. By December 2021, 17 interested contacts were made, and more exchanges followed. We succeeded in identifying a lead partner, the Rzeszow Regional Development Agency (Szopena 51, 35-959 Rzeszów, Poland). Together with them, the *Digital Regions* team and professor Göbel built a consortium in close cooperation with the LP. Currently, the consortium is working on handing in their project proposal until the 23rd of February. The *Digital Regions* team at itsys is proud to have helped launch the second INTERREG application in the history of its organisation.

# 3.2 KNOWLEDGE APPLIED FROM DIGITAL REGIONS

Partner good practice/ experience	How this good practice/experience has contributed to the actions developed in your Action Plan (detail any transfers, full or partial of good practice)
<b>IOTEC</b> - Development of Technological	The IOTEC project transferred innovative IoT technology across
Capabilities for the Industrial Applica-	the Portuguese-Spanish border with great success and was sup-
tion of the Internet of Things project.	ported by the Interreg VA Spain-Portugal (POCTEP) Programme.
NUTS2 regions Castile and León, Spain and Centro, Portugal.  The IOTEC project transferred IoT tech-	PUMA envisages INTERREG Central funding because we considered it the most fitting tool for cross-border technology transfer. The project goes one step further by not only transferring but building up technological solutions across borders. IOTEC is both
nologies to innovative industries	inspiration and encouragement for this step.
through the identification of SMEs, identification of needs, training and	Like the project, we approached and were approached by re-
consultancy to the industry SMEs and	gions with similar issues: Rural, structurally weak territories af-
the development of inter-regional	fected by migration away from already thinly populated areas
events directed to industrial SMEs.	and by commuting. All partners seek mobility solutions for the
More than 60 regional SMEs invested in	elderly and alternatives for heavy car use in the region. One of



R&D in order to obtain new ICT products and services in IoT. The project delivered training and advice to involved SMEs.

the first steps in the project will be the identification of needs. The project will result in inter-regional pilots, and dissemination events.

# 3.3 ACTION DESCRIPTION

Description of the action planned, including at least:

Main objectives	Value brought by this action into the region	Players involved and role in the implementation and collaboration between them
WP 1 Assessing challenges and needs in	Preliminary work for the creation	Rzeszow Regional Develop-
the partner regions  Collecting data on points of inter-	of a public transport offer for rural border regions	ment Agency (PL) Universities – R&D partners:
est and movement of citizens across the border in alignment with national data protection reg-	A comprehensive overview over mobility interests in the region	Hof University of Applied Sciences (D)
ulations  Creation of digital images of the	Creation of a digital image show- ing main commuting routes and potential for more efficient	Application, Networking and dissemination partners:
involved regions and their neigh- bouring region at the other side of the border	transport offers (for municipalities, local governments, public transport providers)	<ul> <li>Municipality of Moravske Toplice (SI)</li> <li>Pannon Business Network As-</li> </ul>
Testing visualisation tools	Creation of a policy overview over data access in the partner regions	sociation (HU)  • Venetian cluster (IT)  • RDA Pongau (AU)
Simulating mobility solutions for all partner areas	Creation of a cross-border means of transport pilot	StadtLABOR Graz (AU)
	Creation of a Europe-wide network of partners	
WP 2		
Pilot actions	Spreading scalable methodologies on data collection and analysis, mobility solutions for rural areas,	
WP 3  Dissemination of methodologies,	and visualization tool recommendations for transportation planners	
learnings, good practice		







# 3.4 TIMEFRAME AND FUNDING

Project/Action Invest- ment Line/Funding		_	Project Start  Date / Finish	Other key milestones
Source + Amount	ing		date	
INTERREG B CE	23 <sup>rd</sup> FEB 2022	Autumn 2022	01 <sup>st</sup> JAN 2023	Year 1
For Hof: 305 760€	2022		31 <sup>st</sup> DEC 2025	WP1: Data collection and analytics
Overall: 2 000 000€ (estimation)				Year 2
				WP 2: Pilot actions
				Whole project timespan
				WP 3: Exchange and dissemination of knowledge

# 3.5 WORKPLAN

WP	Tasks
Work Package 1:  Data Collection and Analytics  Trans-border contribution to analyse data and design	Task 1.1 Data collection  Data on pieces of lands, buildings, points of interest, inhabitant distribution, existing transport  Buy data from navigational software solutions  Conduct surveys (on where people are and go to)  Task 1.2 Simulation Tools
Lead: iisys	Task 1.3 Analytics
Work Package 2: Pilot action	Task 2.1 Addressing trans-border mobility challenges with integrated tools and solutions
Involvement: All partners	Task 2.2 Pilot action



	Task 2.3 Good Practice implementation
	Task 3.1 Learning outputs
Trans-border cooperation networks for cross-border mobility  Involvement: Everyone	Task 3.2 Communication and dissemination

### More detailed description of **WP 1 Data collection**:

Collecting data on pieces of lands and buildings (e.g. taken from plane) and inhabitant distribution show where people are, while points of interest show where people go. Navigational software solutions like Google maps and mobile phone providers like Telefonica sell data on existing transport and movement. Their company Teralytics <a href="https://www.teralytics.net/">https://www.teralytics.net/</a> sells data for roughly 60.000€ per year. One can analyse where people are frequently going, and what modes of transport they use. Surveys are another possible method. If a digital twin cannot be achieved, consistent amount of data like the number of cars, number of inhabitants, buildings etc. can be enough to simulate the region.

The project outputs will include scalable learnings on how to set up a cross border data set, how to work on critical points (legal, administrative) of border traffic & data collection (Schengen barriers).

### WP 2 Pilots:

- Implementation of new transport services: Initiate services, choose candidates & possibilities
- Test the usability of different transport simulation tools

# WP 3 Good practice

 See entities who are responsible for public transport and create a feedback loop with regional and cross-border regional stakeholders







# 3.6 BUDGET BREAKDOWN FOR THE ACTION (HOF)

Category of funding	Expenditure Amount
Salaries	218 400 €
Overheads (i.e. calculated at x % of staff costs)	87 360 €
TOTAL	305 760 €

# 3.7 VIABILITY AND SUSTAINABILITY

The Mobility project aims to make transportation available to a region on a comprehensive basis, even in remote areas. The work and lessons learned in the course of data collection and analysis, and solved problems, obstacles and experiences are shared with other regions and stakeholders in the own region. If the funding decision is received by the end of 2022, personnel for the implementation of the project at itsys will be available.

### 3.8 IMPACT EXPECTED

### A.

As for now not yet defined number of pubic authorities and local transport SMEs will benefit directly by applying Industry 4.0 to mobility processes, services, and products linked to the project outputs; at minimum 3. 5 Stakeholders for the project have bee identified, as well.

В.

The Mobility projects wants to implement public transport alternatives for comuting which are viable in their speed, offer, and mans of transport. Regions which have discussed that cross-border comuting is an mportant issue in their region but who have not had the possibility to work on the issue yet, like the municipalities of Moravske Toplice or Graz (associated partner of the Pannon Business Network) will have the staff and funding to do so.

Many rural regions in Europe are facing shrinking and aging populations. The provision of an adequate infrastructure for the population with everyday goods, medical care or access to leisure activities is a constant challenge due to the low population density. A particular problem is the mobility of elderly and disabled people who cannot use their own car. Elderly and disabled people are heavily dependent on public transport for their mobility.

However, the provision of a comprehensive mobility offer in rural regions is difficult to achieve. Due to the low population density, a time-controlled regular service would have very low usage. Accordingly, not only would the cost of such a service be unacceptable, but the service would also have negative effects on the environment, such as a very high carbon footprint.



Currently, many rural areas are increasingly establishing on-demand services with smaller vehicles. Some regions already try to combine this demand-controlled service with a timed regular service, facilitating time efficient trips between arbitrary locations in a larger area. The planning of such a system and its operation are, however, a complex task also requiring the prediction of transport demands over the time for both activities. Recent research indicates that predictions of demands are feasible if a sufficient precise virtual image of the mobility of the region is available.

In recent decades, areas on the borders of the countries of the European Union have grown together due to open borders and people crossing these borders for shopping, work or leisure activities. Therefore, these areas form new regions with common requirements for a mobility system. This means that a combined system of scheduled and on-demand cross-border services would be required. This also means that these virtual images, consisting of data about these regions, must exist.

# Monitoring activities in Phase 2

To be concreted in line with the monitoring methodology (LP)







# **ANNEX**

# Annex 1: Table of networking activities leading to the action



# 4 STRATEGY AND STAKEHOLDER MANAGEMENT FOR THE MAN MACHINE INTER-FACE RESEARCH CENTRE / AUßENSTELLE KRONACH

# 4.1 BACKGROUND

In 2014, the Man Machine Interface Budget was established to specifically support SMEs in the Kronach region through collaboration with the Institute for Information Systems. In addition to the activity of the Digital Regions Project Manager, the position of Network Manager for the Man Machine Interface program for the Kronach region, and Industry 4.0 technology transfer fund at Hof UAS, was created for the Digital Regions project manager (Désirée and Katrin). It is funded through the regionalization fund for the region at Hof UAS. As this worked well, it was decided to continue the stakeholder management in a different form, to create another position out of it.

Through the exchange of good practices with Kronach stakeholders, the idea arose to apply the proven stakeholder management method from the Digital Regions project to the Kronach region after the end of the project, and to take inspiration from the good practice exchange. The first format, inspired by the Technology Audits Good Practice, proved successful.

09 <sup>th</sup> JUN 2020	2 <sup>nd</sup> Stakeholder meeting, presentation of all best practices
12 <sup>th</sup> DEC 2022	Discussion of Technology Audits good practice with the Digital Regions stakeholder Innovation Centre of the Kronach region
8 <sup>th</sup> FEB 2022	Call between Valentin Plenk (Vice president R&D of Hof UAS) to determine goals and actions for the future of the MMI strategy
15 <sup>th</sup> FEB 2022	First Cyber Tuesday Format with the Innovation Centre of the Kronach region proved a success. Commitment to continue the format was reached.
18 <sup>th</sup> FEB 2022	Meeting between Anne and Katrin to determine frame and funding for the strategy in Kronach
09 <sup>th</sup> APR 2022	Funding decision for a new position related to the MMI budget

# 4.2 KNOWLEDGE APPLIED FROM DIGITAL REGIONS

Partner good practice/ experience	How this good practice/experience has contributed to the actions developed in your Action Plan (detail any transfers, full or partial of good practice)	
Industry 4.0 Technology Audits	The Cyber Tuesday format offers a free consulting hour for SMEs	
madelly no recimenes, ruans	from the Kronach region. The Kronach Innovation centre and the	
Cantabria, Spain	network manager of Hof UAS/Katrin discussed the Audit's ap-	
	proach to reacting to businesses' needs, convince them of using	







The programme works using a public call in order to know the interest of companies in developing the technology audit work. Once these are selected ther is a work with the managing team of the companies. The implementation is developed with the collaboration of companies' teams.

Aware of it, the Regional Government of Cantabria has launched the Industry 4.0 Audits programme to help SMEs in their digitalisation process. The goal is to show companies what is their level of maturity and provide them recommendations when implementing their digital transformation.

**DIGITAL REGIONS Stakeholder Management** 

Hof

resources for tangible results and new steps towards digitalization.

The audits used a mixed methodology: recommendations from experts, internal meetings with companies, final studies with the main board of directors.

Although the audits are free, SMEs must dedicate internal resources to this work. In return, they obtain a tangible result and the possibility of developing new actions in comparison with the options of facing these challenges by their own, which makes the Man machine interface mission very comparable to the I4.0 technology audit's.

The INTERREG approach to building up and engaging a regional stakeholder group serves as a template for the Kronach region.

### 4.3 ACTION DESCRIPTION

Main objectives	Value brought by this action into	Players involved and role in the
	the region	implementation and collabora-
		tion between them
Increasing the number of SMEs in	Supporting the innovative	Universities – R&D partners:
the Kronach region which take	strength of the Kronach region	<ul> <li>Hof University of Applied Sci-</li> </ul>
steps towards or augment Indus-	and strengthening technology	ences (Hof UAS)
try 4.0 processes	transfer between Hof UAS and lo-	
	cal companies	Associations, establishes communities of practice – Networking and dissemination partners:
	Strengthening the regional inno-	
	vators and SME network	Innovation centre for the
	Bringing together Industry 4.0	Kronach region
	needs and innovation offers	Stakeholders
		To be determined. Part of the Hof
		Digital Regions Stakeholders is ex-
		pected to join.



# 4.4 TIMEFRAME AND FUNDING

Project/Action Invest- ment Line/Funding Source + Amount	Submitted For Funding	Funding Deci- sion	Project Start  Date / Finish  date	Other key milestones
Hof UAS budget for regional development  Source: Bavarian Ministry of Science & Art  35 000€	09 <sup>th</sup> MAR 2022	08 <sup>th</sup> April 2022	01 <sup>st</sup> AUG 2022 31 <sup>st</sup> DEC 2022	Trial of first CyberTuesday format on FEB 15 2022  Start of action on AUG 01 2022  MAR 29 2022 Second Cyber Tuesday  APR 08 2022 Funding decision  Planned July/August 2022 First strategic session with regional stakeholders  JUN 12, 2022, Third Cyber Tuesday

# 4.5 WORKPLAN

Include an outline of the Work-plan for each project. A suggestion could be to breakdown the Work-plan in work packages and tasks as below:

WP	Tasks		
Work Package 1:	Task 1.1 Regional analysis		
Buildup of a regional stakeholder group	Task 1.2 Invitations and kick-off		
Work Package 2	Task 2.1 Workshop organization		
Workshops	Task 2.2 Follow-up implementation of proposed actions		
Work Package 3			
Networking	Task 3.1 Events to ensure cohesion and interest		







	Task 4.1 Creation of communication materials
Work Package 4 Communication	Task 4.2 Social Media outputs
	Task 4.3 Event organisation

## 4.6 BUDGET BREAKDOWN FOR THE ACTION

Category of funding	Expenditure Amount
Salaries	35 000€
Overheads: Travel & Subsistence, Events	~ 2 000€
TOTAL	37 000 €

### 4.7 VIABILITY AND SUSTAINABILITY

The UAS is planning to fund a vacancy of half a year or more to be in charge of the Kronach actions.

# 4.8 IMPACT EXPECTED

A. Aside the 67 SME members of the Innovation Centre Kronach, at least 2 SMEs from the region in question are expected to join the MMI stakeholders. So far, 6 SMEs have attended the CyberTuesday format.

B. Without the action, the uptake of MMI projects and budget options would be significantly slower. So far, 200 000€ can still be used for research projects, and should be put into use.

### Monitoring activities in Phase 2

Survey by LP

### 5 ORIGINAL POLICY INSTRUMENT: ERDF BAVARIA

Several staff members and decision makers at Hof UAS who were in touch with or involved with our project, notably professor Peinl, scientific head of the Institute of Information systems, are ready to launch new project ideas and hand in applications for the new ERDF Bavaria fund. We attended the information and Q&A session of the managing Bavarian ministry, but have not received information on opening calls yet. This is the main reason why there have been no conrete actions on our original policy instrument so far.

We discussed approaches which would make ERDF applications for universities more simple and clearer for universities with both our stakeholder at the government of Upper Franconia and with the deputy head and press spokesman for the EU Commission in Bavaria, who spoke at our "6<sup>th</sup> EU Forum" event in PR5.



Part IV: Signatures



Date: 20.05. 22

Signature: \_

S1 (Projekt management)
Stamp of the organisation (if available):

12320

Regierung von Oberfranken

Postfach 110165

96120 Bayreuth



Date: 21. Tune 202

Signature:

Prof. Dr. Br. h.c. Jürgen Lehmann Stamp of the organisation (if available): Hochschule für Angewandte Wissenschaften Hof Alfons-Goppel-Platz 1

95028 Hof Tel. 09281 / 409 30 00



Sharing solutions for better regional policies



	-4	-	
IJ	a	e	

Signature:

Stamp of the organisation (if available):

Hochschule für Angewandte Wissenschaften Hof Alfons-Goppel-Platz 1 95028 Hof

Tel. 09281 / 409 30 00