



Company outlook

Quick facts and achievements

- Established in Athens, Greece, in **2013**, EXELIA builds upon previous corporate activities and expertise spanning back to **2001**.
- Our team is composed by **10 in-house** collaborators and several external ones.
- Our recent annual **growth rate** is **≥20%** on average per year.
- More than **80%** of our sales are **exports of services**.



About

Who and where we
US

Our Services

We develop and deploy **innovative approaches for research, interregional cooperation and training.**


We **coordinate and draft EU funded research project proposals**, and further develop research results & prototypes into innovative products & services.

We focus on public policies advisory in areas such as the **circular economy, climate change, energy transition, and digital transformation.**

We turn **ideas and research concepts into working research projects** by researching, documenting and adjusting the initial idea into a feasible, realistic and innovative set of coherent actions.

We take the complexity and risk out of the process by delivering ready solutions enabling our partnering organisations to focus on their core activities.

Our key strength is the **success rates** in obtaining funding for complex research and policy change projects.



Company Focus

Recurring focal interests across funding programmes

- Environment & resource efficiency



- Green Technologies



- Advanced Manufacturing



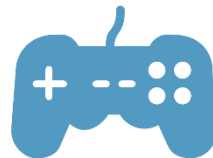
- ICT Skills



- Adult Learning



- Serious Games



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Erasmus+ Programme
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European Institute of
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The EIT is a body of the European Union



**Interreg
Europe**

European Union | European Regional Development Fund



Interreg
Mediterranean



Lifelong
Learning
Programme



**SOUTH EAST
EUROPE**

Transnational Cooperation Programme

Our Partners include



Université Claude Bernard Lyon 1



NTNU
Norwegian University of
Science and Technology



The
University
Of
Sheffield.



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Our R&D project work

An interdisciplinary approach to EU project development

E+ 2014-2020 Key Projects on Vocational Training and Adult Education





ARIS strengthens the key digital competences in VET provision for ICT professionals by offering an up-to-date curriculum and **Open Educational Resources (OERs) in AI** to address relevant occupational skills needs and mismatches.



UPWOOD improves work-based learning VET, by developing educational resources to address current and emerging occupational skills needs for **energy efficient and innovative woodworking construction** practices.



ENVIRECA forms a Strategic Partnership to **improve HORECA work-based learning** VET, addressing existing occupational needs related to environmentally sustainable work practices.



CONDAP upskills in-company mentors in **construction apprenticeships with digital, sector-specific, professional skills** and competences and continuously supports the professional development of mentors in construction apprenticeships.



EASY HEALTH supports individuals and professionals in acquiring and developing key competences related to **health and safety as a means promote professional inclusion.**



BLISS project

BLISS delivers a **modular curriculum and OERs on the applications of blockchain technologies**, facilitating the acquisition of skills required to understand, work with and manage blockchain projects.



ELSS contributed to increasing the effectiveness of newly developed skills, gained during trainings, by providing an **online service supporting the transfer of learning into the workplace.**



FACTORY peers with EU industry in view of **updating VET curricula towards better meeting manufacturing businesses' digital skills needs.**



HR4AD supported **VET provision for HR managers in age diversity** in the workplace by addressing the needs of VET providers and learners, through building upon relevant previous experiences and good practices.



SMARTEL delivered a **modular VET course and OERs on smart metering and home automation** to empower electricians with modern digital and environmentally friendly skills and competences.



VET4APPS developed a VET program on **upskilling the mobile application workforce**, with a particular focus on business and design skills.



3DPRISM supported the manufacturing VET provision to equip technicians & operators with **3D printing skills**.



CYCLOVET promoted a common, cross-border, approach on the appropriate **skills and competences for cycling instructors**.

EXELIA's successful proposals in the 2020 E+ calls

- ✓ **CHAISE** – A blueprint for sectoral cooperation on blockchain skill development
- ✓ **AGRI-SMART** – Sustainability and digital skills for the agricultural sector
- ✓ **DITEVET** – Supporting the uptake of digital technologies in VET schools
- ✓ **MACHINA** – Machine learning skills for ICT professionals
- ✓ **REMOWA** – Remote working management skills for HR professionals
- ✓ **UP4CONCRETE** – Upskilling professionals for sustainable renovation plans of concrete buildings



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