



MoreThanAJob

Reinforcing social and solidarity economy for the unemployed, uneducated and refugees

WP3 – Open call (sub-grants) report

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Introduction

This report has been developed as part of the Output 3.6 - Open call (sub-grants) report of the WP3 – Social schemes & subgrant. It includes information on the call for sub-grants and the following evaluation process carried out by all project partners and on the selected proposals.

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MoreThanAJob call for sub-grants

The MoreThanAJob call for sub-grants aimed at financing cooperation projects among SSE actors and public administrations to improve welfare and social services for vulnerable groups in order to increase their opportunities of social and labour inclusion. The call was addressed to SSE actors and it must include initiatives foreseeing the collaboration with a public administration. This collaboration has to be formalised with the signature of at least a Memorandum of Understanding with the identified public body during the project lifetime.

The proposals submitted under the call should insist in the following main themes:

-) *Family and income support*
-) *Health and counselling services*
-) *Education and training*
-) *Career guidance and employment support*
-) *Culture and participation*

The call for sub-grants has been published in each partner country for financing two proposals per country.

Development of the call

CESIE has been in charge of the development of the call and the related annexes. CESIE started working on these documents in October 2020.

The documents developed for the open call for the sub-grants include the:

-) *Guidelines for sub-grants applicants* specifying the main aim of the call, the eligibility criteria, the eligible actions as well as the application and evaluation processes.
-) *Application form* to provide detailed information on the intervention, the cooperation with the public administration identified and the impact on the final beneficiaries. The application includes also the declaration by the applicant.
-) *Budget template*
-) *Documents for information*, namely:
 - *Standard sub-grant contract template*, both in English. Each partner has been in charge of translation in national language.
 - *Templates of the activity and financial reports for the sub-granted projects*
 - *Chapter 7 of the ENI CBC Med Project Implementation manual*

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All the documents have been developed following the programme rules and, more specifically, the ENI CBC MED's *Handbook for sub-grants management* and the TESIM's *Guide for sub-grants*, including the related annexes.

The drafts and the final version of call for sub-grants and related annexes have been shared with and approved by ANNU. The coordinator has also forwarded them to the MA in order to have an official approval that all the administrative and financial aspects were fully compliant with the programme rules. The documents have been then shared with all partners for the translation in the national languages and following publication. The call had a first approval in March 2021. However, due to some further verifications by the MA on the financial rules included in the calls for sub-grants published under the ENI CBC MED programme, the publication of the call has been postponed waiting for the final and further approval by the MA.

In May 2021, following such approval, the call has been released. The call has been developed in English and, then, partners translated the call in their national languages, namely Arabic, Greek and Italian. CESIE is not responsible for changes that might have occurred in the Arabic and Greek versions.

The following table sums up the main steps in the development of the call and related annexes:

Activity	Date
CESIE shared the first draft of the call and the Annexes with ANNU	11/01/2021
Following ANNU's feedback, CESIE shared an updated version with ANNU	27/01/2021
On ANNU request, CESIE shared a first draft of the call with all partners	15/02/2021
Following changes requested by the JTS, CESIE updated the documents and shared them with ANNU	25/02/2021
Following ANNU and JTS approval, CESIE shared the updated version with partners	03/03/2021
Temporary suspension of the call for sub-grants for further checks by the MA on the Programme calls	15/03/2021
Following final approval to proceed with the call's publication by ANNU and the MA, CESIE shared the final version of the call with all partners	10/05/2021

Publication of the call

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Organisation – Partner country	Date of publication	Link to the organisation website
Nablus Chamber of commerce and Industry – Palestine	24/05/2021	https://nablus-chamber.org/?lang=1&page=4&id=744 [EN]
Nablus Chamber of commerce and Industry – Palestine	30/05/2021	https://nablus-chamber.org/?lang=0&page=4&id=744&fbclid=IwAR3C2FQPFfDDa-5a1oIkRh1KCNne8qOFIjaiwCYIgl8bbVbcVbQRAEao [AR]
Mutah University (MU) – Jordan	21/05/2021	https://www.mutah.edu.jo/mtj/Call-for_sub-grants-EN.aspx
BCTS – Lebanon	22/05/2021	http://bctslb.com/project/25
CESIE – Italy	12/03/2021 [updated on May 2021]	https://cesie.org/adulti/morethanajob-inclusione-socio-lavorativa-cooperazione/
EUROTRAINING – Greece	01/06/2021	https://www.eurotraining.gr/subgrants_call/

All the calls have been published also in the project website under the *News* section.

The deadline for submitting proposals was slightly different in the partner countries according to local necessities, namely:

-) *Palestine* – July 7, 2021
-) *Jordan* – June 20, 2021 – postponed to the end of August 2021 due to the low number of received proposals
-) *Lebanon* – June 20, 2021
-) *Italy* – June 20, 2021 - postponed to the 15th of July 2021 to give more time to local stakeholders to prepare and submit their proposals
-) *Greece* – June 30, 2021 – postponed to the 15th of July 2021

External evaluators selection

Each partner country published a call for the selection of the external evaluators for supporting the organisations in the evaluation of the applications received by third actors under the call for sub-grants.

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The external evaluators have been involved in the following activities:

-) *Analysis and evaluation of the proposals received* through the open call for sub-grants, according to the selection criteria included in the call for proposals and the evaluation grid previously agreed.
-) *Interviews with the applicants* of eligible proposals to further question about project objectives, activities and envisaged results.
Selection of the two high-ranked proposals based on the quality evaluation and the results of the interview.
-) *Definition of a shortlist of proposals* (approx. 4) admitted to phase 2 of the evaluation.
This phase consisted of interviews with the applicants of the eligible proposals, in collaboration with the partner organisation, and the selection of the two high-ranked proposals.
-) *Support in reporting on the selection process*, drafting evaluations of individual proposals and a final selection report.

Call for external evaluators

CESIE developed a draft of the call as reference for the other partners. Each partner has then adapted the call to their specific needs and published it in their organisation's website.

All the calls were published also in the project website.

Organisation - Partner country	Date of publication	Link to the organisation website
Nablu Chamber of commerce and Industry – Palestine	25/01/2021	https://nablu-chamber.org/?lang=1&page=4&id=735
Mutah University (MU)- Jordan	19/01/2021	https://www.mutah.edu.jo/en/english/Lists/NewAtMutah/Disp_Form.aspx?ID=8
BCTS -Lebanon	21/01/2021	http://bctslb.com/project/21
CESIE – Italy	14/05/2021	https://cesie.org/en/adult/morethanajob-call-selection-external-evaluators/ [EN] https://cesie.org/adulti/morethanajob-esperti-esterni-valutazione-progetti/ [IT]
EUROTRAINING – Greece	01/06/2021	https://www.eurotraining.gr/experts_call/

Selection of external evaluators

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Based on the criteria set out in the call, each partner organisation proceeded with the selection of the external evaluators. The selected evaluators supported the partner organisations in the whole evaluation and selection process of the proposals for sub-grants.

Here below, there is an overview of the received application and selection process in each partner country.

Palestine

NCCI received 7 applications for the position of external evaluators. A selection committee was put in place for the evaluation and selection of the received CVs. The profiles most in line with the requirements included in the call were shortlisted for an interview. During those, the experience and motivation of the candidates was further investigated. The interviews were carried out on the 7th of June 2021. As a result, the two top-ranked profiles were selected.

Jordan

Mutah University received a total of 15 applications for the role of external evaluator. The received applications were revised by a selection committee composed by three members of Mutah University. All the applicants were interviewed by the committee. Based on the CVs and the results of the interviews, the two most suitable profiles were selected.

Lebanon

BCTS received 10 applications as part of the call for external evaluators. The criteria were set out in the open call and, based on those, the CVs have been reviewed. Following a first evaluation, three candidates were invited for the interview. During the interviews, the following criteria were investigated along with the ones in the call:

-) Knowledge of the Lebanese SSE context
-) High level of understanding of the donor compliance requirements
-) Excellent communication skills

According to the results of the interviews, two external evaluators were selected.

Italy

CESIE received a total of 12 applications for the role of external evaluator. All the received CVs were evaluated on the basis of the requirements outlined in the call to select the most relevant profiles.

Based on that, CESIE selected the two candidates with the most relevant profiles.

Greece

EUROTRAINING received 4 applications for the role of external evaluator. These were screened on their validity and fulfilment of the set criteria, relating to: educational qualification; work experience; language skills; additional skills and experience; on-time application submission.

The first phase of evaluation resulted with a shortlist of candidates to be interviewed. Following the interviews, the two evaluators have been selected.

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Evaluation and selection process of sub-grants proposals

In each partner country, the evaluation and selection process has been carried out by a committee composed of the two external evaluators and, at least, one representative of the partner organisation.

As specified in the *Guidelines for sub-grants applicants (Section 2.6)*, the evaluation process has been divided in four main steps: administrative check, qualitative evaluation, interview with shortlisted proposals and selection.

Each partner organisation was responsible and managed the whole process in its country. We are providing here an overview of the main steps and results. Detailed information on the evaluation and selection process are included in the national reports developed by each partner.

Palestine

15 proposals were received from different SSE actors. The topics addressed were various (e.g., training, policies changes, empowerment, etc.) and the main target groups included marginalised people in Palestine, such as people with disabilities, women, unemployed, poor families, marginalised areas as Area C¹, refugees camps.

The organisations participating to the call varied from local organisations to NGOs, private sector companies, charitable associations. The majority of the proposals submitted focused on the main themes *Family and income support* and *Education and training*.

Jordan

Mutah University received 7 proposals from different areas of Jordan and addressing different issues. The proposals mainly focused on enhancing the family's income along with providing them with training opportunities. Most of the SSE actors submitting proposals are directly working with people and implementing services related to the social schemes identified in the MoreThanAJob framework. These are actors such as the cooperative associations.

Lebanon

BCTS received a total of 26 proposals. The most selected theme has been the *Family and income support*. It is worth mentioning that a lot of applicants did not use one of the 5 main themes specified in the call for sub-grants and this has been why they have not been admitted to the qualitative evaluation.

Italy

CESIE received 3 proposals under the call for sub-grants. The actors submitting the proposals are all no-profit organisations. The themes addressed are:

- Education and training
- Family and income support
- Career guidance and employment support

¹ Area C, which Israel administers, covers over 60 percent of the West Bank. An estimated 300,000 Palestinians live in 532 residential areas located partially or fully in Area C, along with some 400,000 Israeli settlers residing in approximately 230 settlements. A third of Palestinian communities in Area C lack a primary school and more than 70% of communities are not connected to a water network. Nearly half of Area C Palestinian communities report that their access to emergency and basic health care is hampered by the long distances to the nearest clinic or the need to pass through checkpoints.

All the proposals submitted focus on the labour and social inclusion, in particular, of people with a migrant background. Therefore, the implementation of the activities is mostly foreseen in the city centre of Palermo, an area with a high percentage of migrant communities.

Greece

EUROTRAINING received 8 proposals under the call for sub-grants. The proposals were submitted by non-profit companies, NGOs and SMEs. They addressed all the main themes included in the call, but mostly *Education and Training* and *Culture and participation*.

Administrative checks

During this step, the eligibility criteria include in the *Section 2.6* of the *Guidelines for sub-grants applicants* were checked. The main results of this phase in each partner country are outlined here.

Palestine

The proposals were reviewed based on the following criteria and not only on the eligibility ones:

-) Relevance with the grant objectives
-) Project results
-) Target beneficiaries
-) Sustainability and implementation plan
-) Cost realism and effectiveness
-) Organisation capacity

Based on this evaluation, 4 proposals were recommended to be admitted to the qualitative evaluation phase.

Jordan

All the submitted proposals were admitted to the qualitative evaluation.

Lebanon

Out of the received proposals, only 9 were admitted to the following phase, namely the qualitative evaluation.

Italy

All the proposals were admitted to the following evaluation step.

Greece

Following the administrative check, all the proposals were admitted to the qualitative evaluation phase.

Qualitative evaluation

Following the verification of the eligibility criteria, the external evaluators proceeded with the qualitative evaluation of the proposals.

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We are providing here the main results of this evaluation phase in each partner country, including, when relevant, information on the different score systems that have been used by partners.

Palestine

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As mentioned above, a first qualitative evaluation was carried out already in the first step of the evaluation process. Based on the selection criteria and their scoring, priority has been given to proposals with a direct impact on the MoreThanAJob target groups.

We are providing here a summary of the main comments done by the external evaluators for each proposal admitted to this step:

- J *Orjuwan project* – the project aims at empowering Palestinian youth through professional programmes in the field of graphic design and digital marketing fostering their capacities of self-employment, providing networking opportunities and encouraging their entrepreneurship. The proposal is in line with the objectives of the MoreThanAJob project. The organisations' platform (*The View*) foreseen as part of the project will be very beneficial asset for favouring the project's networking component. The project had an average score of 63.5.
- J *Economic empowerment of poor women from less fortunate families* – the project aims to empower women from disadvantaged backgrounds who financially support their families by making homemade products or other domestic activities. To achieve this aim, they will be involved in training programmes and activities on how to make their homemade products financially rewarding and having an economic return from those. The proposal is relevant, based on the needs of the target groups and linked to the SSE topics. The project had an average score of 64.5.
- J *Improving the internal environment for marginalised female workers in the most marginalised economic sectors in Palestine* – the project aims at supporting women working in the marginalised informal labour sector, namely the agricultural sector and domestic work, workshops and shops. The project had an average score of 61.5.
- J *Integrating the Palestinian youth into entrepreneurial work paths and enhancing their functional and economic identity* – the project aims at strengthening the Palestinian youth who are economically deprived and suffer from limited or low-income levels through providing them with oriented training programmes that enable them to enter the labour market and increase their chances in having the right job for them and creating new job opportunities through establishing their own business projects. The project had an average score of 55.5.

Jordan

As a result of the qualitative evaluation, the two top-ranked proposals were considered as the most suitable to be selected. However, Mutah University conducted the interviews for all the submitted proposals. Therefore, the final evaluation is a result of the qualitative and the interview phases.

Different indicators and scores were used in Jordan. Namely:

- J *How much on impact the project will have?*

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-) How equitable is this project? And for whom?
-) How feasible is this project?

Each indicator has a score between 1 and 3 (1=Low; 3=High).

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We are providing here a summary of the proposals admitted to this phase of the evaluation and the related average score:

-) **عقد دورات تدريبية على أنظمة Siemens PLC & HMI** – the proposal focuses on conducting training courses for fresh graduates in electrical and/or mechatronics engineers or industrial diploma holders on Siemens PLC & HMI, which are the most used industrial automation systems, especially in Jordan. This would allow them to acquire a new and much needed skill set allowing them to enter the workforce and provide added value, especially for the industrial factories and water stations in the governorates. The proposal received an average score of 5 out of 9.
-) **مركز الحساب الذهني** – the project aims at developing a centre where mental arithmetic courses are held for students aged 5-14. To achieve this aim, coordination will be made with the Ministry of Education of Jordan to hold mental arithmetic courses for students in the basic stage in public schools in the Southern Shouneh District, Deir Alia District, and remote villages in Balqa governorate (Aira, Yarqa, Wadi Shuaib). The proposal received an average score of 4 out of 9.
-) **الكرك من جديد** – the proposal aims at introducing and encouraging international tourism within the governorate of Karak by organising field visits to the tourist areas, training workers in the sector on how to promote these areas as well as promoting the concept of tourism in general, specifically the one related to sport and environment. The proposal aims at establishing a touristic, educational and cultural centre for visitors. The proposal received an average score of 5 out of 9.
-) **تصنيع ألبان وأجبان** – the proposal aims at fostering employment opportunities for unemployed youth, poor families and Syrian refugees through training courses on the production of dietary products and the development of marketing strategies. Participants will be supported and guided on the market needs for the food industries in the interested areas. The proposal received an average score of 7 out of 9.
-) **Social Solidarity Economy Values and Principles: Education and Training** – the project aims at empowering women in actively contributing to their communities' economy by providing them with training and raising awareness approaches related to community solidarity-based economic models. The proposal received an average score of 8 out of 9.
-) **مشغل ألبان جمعية أبناء الشهداء** – the project aims at providing some main requirements of traditional products by reaching remote areas, camps and people with limited income through cooperation with charities local councils and the widespread social development directorates. The proposal received an average score of 6 out of 9.
-) **تنشيط السياحة في محافظة الكرك** – the content of the project has been considered unclear, also in the definition of the target beneficiaries of the foreseen actions. The proposal received an average score of 6 out of 9.

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The last 4 proposals were admitted to following evaluation step, namely the interviews.

Lebanon

In Lebanon, the criteria used for the evaluation of the proposals were the same specified in the *Section 2.6* of the *Guidelines for sub-grants applicants*. However, each criterion had different percentage of relevance in the evaluation, namely:

-) *Relevance of the action to MoreThanAJob objectives and sub-grant call objectives and selected theme – 20%*
-) *Quality of action design including communication strategy – 20%*
-) *Feasibility of action plan – 20%*
-) *Innovation dimension – 5%*
-) *Qualitative and quantitative impact – 5%*
-) *Cost-effectiveness of the action – 30%*

Therefore, the average score mentioned below refers to the percentage achieved by the proposals out of the 100%.

We are providing here an overview of the proposals and the main comments made on them:

-) **Edu Care** – the project aims at selecting poor students, conducting community and students' meetings to empower their families. It aims at increasing school enrolment rates among these students and to ease their access to education. The proposal lacks the collaboration with the public administration and it is not really well explained the implementation of the actions. The proposal received an average score of 54.5 out of 100.
-) **Sales Champions** – the proposal aims at providing training sessions in 8 regions in Lebanon targeting young Lebanese and displaced persons aged 17-25, with no proper education, mostly dropped out from school. The proposal focuses on training on sales techniques. The proposal did not present a collaboration with a public administration as required by the call and the implementation of the actions is not well presented. The proposal received an average score of 41.5 out of 100.
-) **DQS** – the proposal aims to increase the commitment of the organisations towards the community in which operates through the improvement of a quality management system to increase the focus towards the foreign markets while serving local customers. This can lead to the increase of the company's sales and, therefore, to its overall income. The proposal will help the disadvantaged graduates of the north of Lebanon. The implementation of the action is not well explained and it lacks a proper communication plan. But mostly, the proposal duration is less than the one required (5 months instead of 8) and it is not foreseen a cooperation with a public administration. The proposal received an average score of 39 out of 100.
-) **Donia for Sustainable Development** – the proposal aims to reduce the prevalence of rickets in children, with a focus on the ones aged 1-15 in the city of El Mina. The foreseen activities include: a campaign for the early detection of tickets in children through laboratory tests and medical consultation for at

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least 600 children; 8 awareness sessions for mothers; an informational awareness campaign on rickets, it causes, symptoms and ways to prevent and treat it. The project objective is not relevant with the thematic fields specified in the call for sub-grants. The social inclusion component is not properly demonstrated and the activities do not seem to promote it in any way. The proposal received an average score of 49.5 out of 100.

-) HEAD – the proposal aims to elevate the economic development of the local community and refugees through providing 14 families with the needed tools, equipment and know-how and set the basis for the sustainability of those projects through the collaboration with the local municipality. Supporting these families will provide a continuous direct and indirect income for 100 persons. The project will be providing the support to develop the current know how in the production of local products and to make their businesses sustainable. The implementation of the activities is not well explained and they are not relevant for the specific main theme selected. The proposal received an average score of 42 out of 100.
-) AND GO – Amicale College – the proposal aims at integrating an adequate career orientation system in present educational curriculum by establishing an efficient policy dialogue between the public administration and the SSE actors working in the field of education and vocational training. The target groups are vulnerable students in underprivileged schools while setting the focus on both refugees and host communities as well as on the inclusion of all genders and identities from different backgrounds. The project is considered to be not feasible on long term and challenging in the implementation of the actions foreseen considered the national context. The proposal received an average score of 75 out of 100.
-) Common Efforts – PSER4W – the proposal received an average of 88 out of 100.
-) PHI Group - the proposal received an average score of 88 out of 100.
-) Live Love Lebanon - the proposal received an average score of 76.5 out of 100.

Following the qualitative evaluation, the last 4 proposals were admitted to the interview phase.

Italy

Following the verification of the eligibility criteria, the external evaluators proceeded with the qualitative evaluation of the proposals.

In this paragraph, we are providing a short summary of the proposals and of the external evaluators' reports as well as the overall score that has been given to each proposal.

-) The Game – the project envisages the launch of activities aimed at raising the level of social and labour inclusion of migrants and enhancing social and welfare services for them while strengthening the collaboration between SSE and PA. The project is in line with the objectives of the call and identifies in a clear way the impact that wants to achieve. The activities described are in line and coherent with the objectives that the project wants to meet. The budget is in line with the proposed activities. The proposal received an overall score of 24 out of 30 (this results from an average of the scores provided by both evaluators).

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-) Diretti ai Diritti – the project aims at improving some of the services already provided by the organisation by strengthening the cooperation with various offices of the Department of Solidarity Citizenship of the Municipality of Palermo. The services described are aimed at fostering the inclusion of vulnerable groups, with a particular focus on people with a migrant background. The project is coherent with the objectives of the call and the priorities of MoreThanAJob. It is not clear how the public administrations will be involved in the proposed activities and how the collaboration will take place. The expected impact and related indicators could be specified in a more precise way. The proposal received an overall score of 16,5 out of 30.
-) Artigianato Interculturale – NOZ – the project addresses the working conditions of street-sellers in Palermo, with a particular focus on the ones with migrant background. It aims at promoting the renewal of their business model in a sustainable, ethical and legal perspective. The project's objectives are coherent with the action, the selected theme and the objectives of the call. The target beneficiaries are clearly identified as well as the impact that the action aims to have on them. It can be considered an innovative proposal as it insists on a specific target group (street-sellers) who are not usually included in such activities or have access to targeted services. The overall score is 27,5 out of 30.

All the proposals have been invited to the following phase of evaluation, namely the interviews.

Greece

All proposals were aligned and in relevance to the MoreThanAJob objectives and focused on the main target groups identified by the call. The proposals not selected in this phase included objectives and activities that could not be implemented in the frame of a short-term project and through the financial contribution of the sub-grants.

We are providing an overview of the proposals evaluated and the main comments of the external evaluators:

-) Guide Your Career - GuideCar – the proposal aims at developing a mentorship programme for the development of career opportunities, leadership and diversity of skills needed to succeed in a dynamic global workforce. After extensive research, the project will establish formal best practices to drive programme success among the vulnerable groups. The proposal received an overall score of 26 out of 30.
-) InLingual – the project foresees the development of a digital platform for online courses of English and Greek to provide participants with lessons of basic terms – vocabulary, phrases, and communication skills for everyday use. Moreover, the proposal includes a digital campaign to promote the initiative aimed at strengthening the communication skills of migrants and refugees as a mean to enhance their participation in society. The proposal received an overall score of 21 out of 30.
-) HealthComesFirst – the proposal aims to explore ways for improving the health of people living in vulnerable conditions across the Attica region – namely, children and families from disadvantaged backgrounds, those living in rural areas, with physical or mental disabilities, long-term unemployed, those from lower income brackets. According to the evaluators, the project is not feasible to impact decisively the access of vulnerable groups to the health care system. This is affected by public policies

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and governmental guidelines that cannot be overpassed through a project. Moreover, the demanded budget exceeded the prescribed. The proposal received an overall score of 17 out of 30.

- J Educate Roma - EduRoma – the proposal seeks to make a tangible difference to Roma people's lives. The challenge is to develop an integrated educational approach and strengthen links with communities through cultural/school mediators and through active participation of the Roma families, to improve teachers' intercultural competences, to reduce segregation and to ensure compliance with the duty of primary school attendance. The proposal received an overall score of 23 out of 30.
- J Add It Up – the proposal aims to enable vulnerable groups to create a resume, to match them with open jobs, and to apply directly from the app, saving their search time. In the proposal, creating a free mobile app to boost job search and match better the labour market needs with the skills of unemployed and inactive people in Greece is considered an effective solution to unemployment. While according to the external evaluators, the tool foreseen in the proposal already exists and the project does not create an added value to enhance the possibilities of vulnerable groups to be employed. The proposal received an overall score of 17 out of 30.
- J Educate Your Future – EdAct – the proposal foresees the development of an educational website offering learning and training material that will be provided free of charge. The website will provide specialized courses in the areas of the labour market where there is a gap between skills needs and demands. The educational approach that will be followed is asynchronous education. The proposal received an overall score of 24 out of 30.
- J Skills Matching – the proposal aims at supporting the labour inclusion of unemployed people by focusing on policies and practices addressing or preventing unemployment. Among the measures adopted to do so, there are the use of new ICT tools for finding the right job, for supporting the matching process as well as the use of instruments from the education sector such as recognition of achieved learning, competence-directed training. The project has been considered not able to capitalise the potential to introduce an innovation in fostering the social and labour inclusion of vulnerable groups. The proposal received an overall score of 16 out of 30.
- J Migrants Beyond Borders – the proposal attempts to contribute to the support the development of a smart, sustainable and inclusive economy. It aims at offering new opportunities and innovative tools to migrants and refugees in order to adjust their skills in the new digital era and increase the potential to employability. The project activity plan has been considered very general and the method suggested not innovative and effective. The proposal received an overall score of 15 out of 30.

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As a result of the qualitative evaluation, 4 proposals were selected for the interviews.

Interview

Following the results of the qualitative evaluation, the interviews took place in each partner country. They were aimed at knowing more in detail the proposals, their activities, the expected results and the involvement of the public administrations.

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In this paragraph, we are providing information on the main results of this phase in each partner country according to what has been included in the partners' national reports on the call for sub-grants.

Jordan

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As mentioned above, all the applicants were interviewed. The criteria used during this phase included:

-) Expected outcomes and tasks implementation
-) Previous experience of the organisations
-) Understanding of the training potentials and pedagogies
-) Geographical areas covered

The results of the interviews have been merged with the ones of the qualitative evaluation and based on that the two top-ranked proposals were selected.

Lebanon

The interviews were carried out by the two external evaluators and a representative of BCTS. The representative from each applicant participating to the interviews explained in details the overall project and cleared issues related to the main project idea, the implementation of the project, the final beneficiaries and the communication strategy.

The interviews were conducted online. We are providing here information on when they were done and the main results:

-) Common Effort – July 19: the main discussion points were: the risk mitigation plan, the lack of cooperation between the participants vis-à-vis the counselling and peer-to-peer sessions, the lack of commitment of the key stakeholders involved in the project on the long term, the lack of dedication from the recipients in the social business development workshops, the budget.
-) PHI Group – July 19: the main discussion points were: the mitigation plan tailored to the current circumstances in Lebanon, the activities mostly based on the target groups' participation with no instant materialistic revenue, the budget.
-) Live Love Lebanon – July 19: the main discussion points were: the necessity of high-tech instruments, the suppliers/customers' problems with the selected beneficiaries, the currency exchange difficulties with the selected beneficiaries, the newly implemented system, the budget (which is less than the project needs).
-) Amicale College – July 26: the main discussion points were: the feasibility on the long term (especially due to the current situation in Lebanon), the possibility of including changes in the current Lebanese curriculum in public schools, the in person contacts the activities would require, the capacity building programs for teachers, the extra-curricular activities, the budget.

As a result of this phase, the two applicants selected were PHI Group and Common Effort. In the *Selection* paragraph, the two proposals will be briefly described.

Italy

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The interviews have been conducted on the 4th of August by the external evaluators and a representative of CESIE.

The main questions done during the interviews were related to the sustainability of the proposed action, the partnership with the public administration, the communication/dissemination activities and the contingency measures in case new restrictions for the Covid19 pandemic should arise.

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The main results of the interviews are:

-)] *The Game* – the career guidance desk is in continuity with an activity already implemented by the organisation and the peer-to-peer advisers will have the opportunity to collaborate also with other institutions and organisations so to enlarge the field of the action. The support provided through the career guidance desk is intended to be on the long term and not just for single interventions. Peer-to-peer advisers will also have a crucial role in the communication and dissemination strategy as they will be able to better reach targeted communities. All the activities foreseen in the proposal can be readapted to an online format in case the restrictions for contrasting the spread of Covid19.
-)] *Diretti ai Diritti* – the organisation has already a database with around 580 families to be included in the communication and promotion activities. The main aim of the services provided is to empower the beneficiaries of the services provided and make them autonomous in accessing those. To guarantee the sustainability of the action, the organisation aims at linking the services provided with a membership to the *Italian Recreative and Cultural Association* (one of the biggest Italian no-profit associations) as well as by considering the idea of asking a monetary contribution for the services provided.
-)] *Artigianato Interculturale – NOZ* – the project is part of a broader path of the activities implemented in the last years by the organisation. The proposal will allow to complete a series of interventions aimed at the same target of beneficiaries. The partnership with the public administration will allow to create processes focused on the legality of the street-sellers by involving also the *Consulta delle Culture* (an advisory body of the Municipality of Palermo for promoting the dialogue and mutual knowledge between the local and migrant communities). The idea of addressing the action to street-sellers born from a need analysis and consultations with local stakeholders and beneficiaries. It is a particularly innovative idea in terms of target beneficiaries. As regards the communication and dissemination strategy, no budget line has been included as these activities will be covered by the organisation's own budget. However, they will ensure the proper dissemination of the project and the donors.

Greece

Interviews were conducted at the beginning of August (starting from August 2) and were all conducted online. The evaluation committee consisted of the two external evaluators and three staff of EUROTRAINING. Interviews focused on qualitative evaluation of the shortlisted proposals and checked the high relevance of each proposal's objectives, target groups and social impact.

The interviewed proposals were:

-)] Educate Your Future - EdAct

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-) Guide Your Career – GuideCar
-) InLingual
-) Educate Roma - EduRoma

Selection

According to the scores of the qualitative evaluation and the results of the interviews, the two top-ranked proposals were selected in each partner country.

Each partner, in cooperation with the external evaluators, developed the evaluation reports with detailed information on the different steps of the process.

The selected proposals were shared with ANNU and, following their approval, each partner proceeded with the following steps of negotiation and agreements' signing.

Description of the selected proposals

The following tables include a short description of the proposals selected per partner countries, including the main theme addressed and the target groups addressed.

Palestine

Title	<i>Orjuwan; Fostering The Economic Empowerment of Fresh Female Graduates (From The Marginalized Areas) and Preparing them to Enrol In the Labour Market.</i>
Applicant	Partners for Sustainable Development PSD
Organisation type	Legal Charitable Association
Main themes	<ul style="list-style-type: none">) Family and income support) Education and training) Career guidance and employment support
Short description	<p>The project works towards expanding women's opportunities and participation in Palestine's growing economy by enhancing and empowering their talents, providing networking opportunities, and encouraging entrepreneurship.</p> <p>The project addresses <i>three outcomes</i>:</p> <ul style="list-style-type: none">) Project participants have access to decent and productive living through market-oriented skills training.) Increased number of financially empowered women through the access to finance stage and connections with local organizations/private sector as their clients.

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	<ul style="list-style-type: none"> Development of an enabling environment for women empowerment in the rural areas has been created by encouraging women access to local community-based organisations, other organizations, and private sector.
Main target groups	<ul style="list-style-type: none"> Women at marginalized and remote areas, including villages Women and female graduates (aged 22-29)
Public administrations that will be involved in the project	<ul style="list-style-type: none"> The Ministry of Labour and its directorates in Palestine The Ministry of Social Development and its Directorates in Palestine The Federation of Palestinian Chambers of Commerce and Industry (FPCCI)
The main aim	<p><i>General Objective:</i> empowering Palestinian young women economically through professional programs in the fields of graphic design and digital marketing within the system of freelancing and self-employment.</p> <p>The project will work to achieve the following <i>sub-objectives</i>:</p> <ul style="list-style-type: none"> Developing the skills of 50 young women in the professions of digital marketing and graphic design through specialized technical training. Providing 30 part-time or remote work opportunities by linking the graduates of the program with Local and international institutions and through remote work platforms. Developing the entrepreneurial skills of the participants and providing 10 grants to the participants to obtain the necessary tools. Develop and build pioneering projects to provide digital marketing and graphic design services <p>Expected results and goal indicators:</p> <ul style="list-style-type: none"> ✓ Signing 15 MoU with local institutions, youth clubs and the private sector ✓ 50 young women have life skills that help them succeed in their lives ✓ 50 young women are capable to implement and manage small projects ✓ 10 hours on life skills training ✓ 30 training hours on digital marketing and graphic design ✓ 20 training hours on managerial and entrepreneurial skills ✓ 10 scholarships for the participants ✓ 30 orientation sessions
The main activities	<ul style="list-style-type: none"> Coordination, networking and new synergies Studying the needs of the labour market

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	<ul style="list-style-type: none">) Media campaign and raising the awareness; presenting success stories about pioneering women to enhance the women role and empower them.) Selection of trainers and participants) Selection of high-qualified trainers in the fields of digital marketing, graphic design and employment) Training, implementation of the first phase of the training programs) Developing connection among the young women with the local institutions) Orientation and follow up.
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Title	<i>Economic Empowerment of Poor Women from Less Fortunate Families</i>
Applicant	Civil Society of Nablus Governorate (CSNG)
Organisation type	Non-profit Charitable Association
Main theme	Family and Income Support
Short Description	<p>The project aims to empower a group of productive women who are responsible for living expenses for their families through household chores and products that they make in their homes.</p> <p>Empowerment for this category is going to be enhanced through programs and activities providing them what is needed for making their production financially rewarding and a distinct economic return.</p> <p>The idea for this project was crystallized to be in line with the needs of every woman and in line with the nature of the product. The project's main activities are summarized in implementing a general training and empowerment activities for all of them in the areas of developing production, packaging, preservation and marketing, so that their products become highly acceptable to the consumer.</p> <p>The final beneficiaries of this project are the poor families (the least fortunate) from all segments of the local community from the village, the city and the refugee camp, especially those families run by working women who have no breadwinner but them.</p> <p>The project will be implemented in partnership with the Ministry of National Economy and the private sector represented by the Nablus Chamber of Commerce and Industry and companies and commercial stores spread throughout the Nablus Governorate. Through the Businessmen Forum or direct partnership</p>

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	with shop owners who have a direct relationship with the products specified by the women.
Main target group(s)	<ul style="list-style-type: none">) Poor families, especially those run by women) Women who support their families (of all ages) who have the ability to work in production, such as embroidery, manufacturing of cheese, milk, diaries, soap making and all kinds of homemade foods
Public administration that will be involved in the project	<ul style="list-style-type: none">) The Ministry of Economy) The private sector represented by Nablus Chamber of Commerce and Industry
The main aim	<p>The project aims to empower a group of productive women who are responsible for their families through household chores and homemade products.</p> <p>Goals presented in the following:</p> <ol style="list-style-type: none"> 1. Empowering women who are responsible for supporting their families and who constitute the least fortunate group in society. 2. Supporting the national product by raising the level of production and pump it in the labour market. 3. A general mobilization among all merchants and shop owners to offer the home-made feminine product, the value and importance it deserves, and thus benefit them commercially. 4. Raising the awareness of the community regarding the high value and importance of the national product, its health benefit and at the same time its return in supporting the national economy. 5. Supporting the national product and thus supporting the local economy and fighting poverty by empowering underprivileged families and achieve self-reliance 6. Reducing unemployment. 7. Achieving partnership between the public and private sectors.
The main activities	<p>The main activities include:</p> <ul style="list-style-type: none">) A <u>field research</u> by specialized researcher to examine the needs of each case and the breadwinners of their families in order to empower them and enhance the status of women in Palestinian society and Distribution

	<p>of roles based on gender, starting from family status and determining the level of poverty as a basis for selection.</p> <p>) A <u>study on the nature of production</u> and to determine the needs for each category and thus develop it. Then determining its compatibility with the project terms. This is the role of the marketing expert and the economic and media expert, who, in cooperation with the general coordinator, will determine the nature and form of the intervention required for each beneficiary according to the type of project and products.</p> <p>) After that, the <u>marketing mechanism is discussed</u> to the largest possible number of different segments or geographical areas, and here is the joint work with the Ministry of National Economy to communicate with the selling point for each product and to determine a suitable place or corner of sale in each place.</p> <p>) <u>Free paid transportation</u> for 22 women distributed on specific days per month for 65 hours, which includes the marketing mechanism, how to increase the level of marketing, how to publish and distribute and other issues that the beneficiary needs.</p>
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Jordan

Title	<i>Social Solidarity Economy Values and Principles: Education and Training</i>
Applicant	المؤسسة لدعم البحث العلمي والتطوير
Organisation type	NGO
Main theme	Education and training
Short description	<p>Social innovation represents a new way of doing things, a breaking away from the usual solutions offered and it provides a creative response to social and economic problems that is challenging to address with traditional economic patterns. Social innovation aims at improving individual and collective well-being.</p> <p>Explorations of economic issues do not usually take gender into account. And yet, the social roles women usually take on in society have an impact on their contribution to the economy, how they benefit from it, and the consequences they suffer. The relationship between women and the economy therefore deserves closer examination. Thus, this project will focus on the role of women in empowering such an approach.</p>

	There are many training and awareness plans that the project will carry out to qualify the trainees to engage in the roles they will be trained on to achieve the project's objectives. The project will develop a set of approaches related to community solidarity based on the relational economy, wishing and encouraging it, especially in environments that are less fortunate than to benefit from the rentier economy.
Main target group(s)	This proposal aims at personal development and emancipation as well as social justice. In this perspective, these intended developed modules will support trainers working with young people in developing their professional activity with an enlarged perspective including these SSE aims, possibly inside SSE organisations.
Public administration that will be involved in the project	<ul style="list-style-type: none">) The Ministry of Social Development) The Ministry of Labour) The Ministry of Education) Universities and educational institutions

Title	<i>Diary and Cheese production</i>
Applicant	جمعية شيخان الخيرية
Organisation type	Private
Main theme	----
Short description	<p>This project aims to promote income and the social solidarity of the unemployed youth, poor families and Syrian refugees who live in the area. The project consists of two phases:</p> <ul style="list-style-type: none">) phase one to provide training courses to the target group to be able to produce the products of the sheep's milk. The duration of the 1st is approximately 45 days. However, the training and supervising will continue in the second phase.) In the second phase, the necessary equipment and raw material (milk) required will be provided to the target groups. The raw material will be purchased from the sheep owners in the area. The production process will be supervised by the association for each family. At the end the

	marketing process will be provided to the producers for the market and neighbouring areas. The total duration of second phase is 6.5 months.
Main target group(s)	<ul style="list-style-type: none"> ✓ Poor and low-income families, especially the ones with unemployed mothers ✓ Unemployed young people
Main activities	<ul style="list-style-type: none"> ✓ Training unemployed people on manufacturing ✓ Support and guidance to poor families and unemployed on the market needs of the food industries in the project area ✓ Aid and assistance to the Syrian refugee families in the town of Shenan
Public administration that will be involved in the project	<ul style="list-style-type: none"> ✓ Ministry of Industry and Trade ✓ Ministry of Health

Lebanon

Title	<i>Psychosocial and economic resilience of women in deprived areas</i>
Applicant	Common effort
Organisation type	NGO
Main theme	Health and counselling services
Short description	<p>Throughout this project, Common Effort will be promoting social cohesion through the strengthening of the psychosocial state and economic resilience of women in deprived areas.</p> <p>After carefully assessing the situation in Lebanon, Common effort will be targeting vulnerable women and girls from different rural areas who are the most affected by the ongoing aftermath of the political and socio-economic crisis in Lebanon (socio-economic collapse, ongoing uprisings, a debt crisis, Beirut's port explosion, rising political instability, Covid-19 global pandemic, etc.)</p> <p>Common Effort will be supporting those vulnerable women by providing them with primary and essential protection services throughout peer-to-peer counselling sessions and their integration in the labour market by initiating income generation and employment opportunities.</p>

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Main target group	Vulnerable women in rural areas
Public administration that will be involved in the project	The Ministry of Social Affairs – in collaboration with UNICEF, has been working towards social inclusion by mapping and analysing social protection in Lebanon, including programs targeting the most vulnerable women.

Title	<i>Carving out a better path forward</i>
Applicant	PHI GROUP S.A.R.L
Organisation type	Private limited company
Main theme	Education and training
Short description	<p>This project intends to address the inequalities present within the Lebanese labour market, particularly in the most deprived areas in Lebanon. Through implementing this project, PHI Group will cultivate new sets of skills and qualifications amongst under-skilled workers, especially those coming from less privileged areas in Lebanon. Given the current situation in Lebanon from economic instability and crisis to political instability to the increase in unemployment rates especially in low-skilled labour, the under skilled have suffered a lot and have lost their jobs.</p> <p>PHI Group will be providing help and support to those who are deeply affected by the situation in the country through offering health and safety in the workplace awareness sessions, vocational trainings for under skilled labour and soft skills trainings in order to achieve the following:</p> <ul style="list-style-type: none"> ⌋ Improving Labourer's health and safety conditions through awareness sessions. ⌋ Improving worker skills and increasing their accessibility to decent work opportunities. <p>The implementation of the training sessions and this project will, therefore, allow for the creation of a steering unit/committee which will be tasked with observing and monitoring the health and safety violations, human rights violations and discriminations that under skilled workers might face in their jobs especially given that low-skilled jobs do not always treat workers in a decent and proper way.</p>

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Main target group	Under-skilled individuals
Public administration that will be involved in the project	The Ministry of Labour – in particular, the Department of Labour Inspection, Prevention and Safety (DLIPS) that supervises the implementation of all laws, regulations, decrees and rules pertaining to the terms and conditions of employment and protection of workers in the workplace.

Italy

Title	<i>The Game</i>
Applicant	Per Eempio ONLUS
Organisation type	No-profit organisation
Main theme	Career guidance and employment support
Short description	<p>The project envisages the launch of activities aiming to raise the levels of social and labour inclusion of migrants, to strengthen collaborative relationships between SSE and PA, to enhance social and welfare services addressed to young and adult migrants. To achieve this, the project will:</p> <ul style="list-style-type: none"> ▪ Create an employment orientation desk and peer-to-peer career guidance services, which will be located in different places of the city centre ▪ Organise four Italian language laboratories with a particular focus on vocabulary related to the labour market ▪ Organise four job orientation workshops ▪ Develop promotional brunches to provide information on the services as well as to foster socialisation among the participants <p>The career guidance desk will be located in places that deal with giving support and assistance to the most disadvantaged ones along with other organisations such as Porco Rosso and the Caritas Diocesana as well as Casa dei Diritti (the PA identified for the collaboration during the project lifetime).</p>
Main target group	Young and adult migrants
Public administration that will be	Casa dei Diritti – a service of the Municipality of Palermo for supporting the welcome and inclusion of people with a migrant background.

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involved in the project	
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Title	<i>Artigianato Interculturale – NOZ</i>
Applicant	CRESM
Organisation type	Social cooperative
Main theme	Education and training
Short description	<p>The project addressed the working conditions of the street-sellers in Palermo, focusing in particular on the ones with a migrant background. It aims at promoting the renewal of their business model in a sustainable, ethical and legal perspective.</p> <p>The project will develop their entrepreneurial and handicraft competences in order to foster the production of creative works. Selling those kind products will improve the quality of their merchandise, thus opening up the possibility of increasing the profit.</p> <p>The project will offer:</p> <ul style="list-style-type: none"> ⌋ Training courses on digital and traditional handicraft, in particular with biomaterials ⌋ An information service on ethical and sustainable entrepreneurship <p>CRESM and the Municipality of Palermo – already partners in NOZ, a polyfunctional centre that will host the project – will draw up a protocol agreement for establishing a monitoring committee on street-selling labour. The committee will produce a multilanguage set of guidelines for setting up or renew a street-selling business.</p>
Main target groups	<ul style="list-style-type: none"> ⌋ Street-sellers at risk of marginalisation and/or unemployed ⌋ Communities of the Noce and Zisa areas in Palermo
Public administration that will be involved in the project	The Municipality of Palermo – in particular, the district of the interested areas (Circoscrizione V)

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Greece

Title	<i>Educate Your Future- EdAct</i>
Applicant	KMOP- Social Action and Innovation Centre
Organisation type	Non-governmental organisation/ association
Main themes	Education and Training Culture and Participation
Short description	Considering the increase regarding the unemployment rate in Greece, as an important consequence of the occurrence of the pandemic, and the overall dimension of this phenomenon is apparent that is imperative to implement drastic measures. It is crucial to investigate methods and tools that will contribute to the short-term solution of the problem but at the same time will be a suitable ground for the long-term prevention of similar future risks. The project "Educate and Act - EdAct" has been designed to respond to this socio-economic phenomenon, taking into account current trends in the labour market, taking full advantage of the possibilities that technology offers. Specifically, it is built on the creation of a website that will provide specialized courses (seminars, workshops, etc.) in the areas of the labour market where there is a gap between skills needs and demands.
Main target groups	Vulnerable groups: Migrants, Unemployed, Inactive people
Public administration that will be involved in the project	Drama Chamber of Commerce and Industry

Title	<i>Guide your Career – GuideCar</i>
Applicant	Symplexis
Organisation type	Non-governmental organisation/association
Main theme	Career guidance and employment support
Short description	GuideCar mentorship program will give their beneficiaries the opportunity to develop the career, leadership and diversity of skills they need to succeed in a dynamic global workforce. After extensive research, this project will establish formal best practices to drive program success among the vulnerable groups. Program operates under strict parameters and defined goals. Program even features orientation sessions where program participants develop the skills

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	necessary to maintain mutually beneficial relationships. In this project, beneficiaries and employees will partner with senior managers and executives from both of the SEE and PA Sector, who set career goals and plans across business, HR, and IT departments, will be the target group.
Main target groups	Vulnerable groups: migrants, inactive people, unemployed
Public administration that will be involved in the project	E- Chamber, Athens Chamber of Crafts

Conclusions

Following the final selection, each partner is finalising the negotiation phase and signing of the agreements with the sub-granted projects' applicants.

Once the agreements will be signed, the projects' activities will be implemented in the different countries.

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